

The ANNALIST

A Magazine of Finance, Commerce and Economics

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\$13,447,000

Illinois Central Railroad Company**Refunding Mortgage Gold Bonds due November 1, 1955****Bearing 5% Interest**

Interest payable May 1 and November 1. Coupon bonds in denomination of \$1,000 with privilege of registration as to principal and exchangeable for bonds registered as to both principal and interest which latter may be exchanged for coupon bonds upon conditions as stated in the Refunding Mortgage and Supplemental Indenture. Redeemable only as a whole at 107½% and accrued interest on any semi-annual interest date upon not less than thirteen weeks previous notice.

For further information regarding the Company and this issue of bonds, reference is made to a letter of Charles A. Peabody, Esq., Chairman of the Executive Committee of the Company, copies of which may be obtained from the undersigned and from which the following is quoted:

"These bonds will be issued under the Refunding Mortgage of the Company, dated November 1, 1908, and the principal as well as interest at the rate of 4% per annum will be secured by the lien of that mortgage. As the terms of that mortgage provide for interest at the rate of not exceeding 4% per annum, the additional 1% interest which these bonds bear will be secured under a Supplemental Indenture by a lien on the property subject to the Refunding Mortgage (except approximately 2.6 miles) subordinate to the lien of the principal of the Refunding Mortgage Bonds and interest thereon at the rate of 4% per annum.

The proceeds of the \$13,447,000 Five Per Cent Refunding Mortgage Bonds which you have agreed to purchase will be applied: (1) to reimburse the Company for refunding \$968,000 principal amount Kankakee & Southwestern Railroad Five Per Cent Bonds, matured August 1, 1921, and to refund \$470,000 principal amount Belleville & Carondelet First Mortgage Six Per Cent Bonds maturing June 1, 1923; and (2) to reimburse the Treasury for improvements heretofore effected on the Company's lines of railroad subject to the Refunding Mortgage and to retire a loan of \$3,848,000 from the United States Treasury under Section 210 of the Transportation Act.

The total authorized amount of the Refunding Mortgage Bonds is limited to \$120,000,000, of which \$54,187,000 Bonds will be outstanding in the hands of the public after the present issue, \$57,588,000 reserved to retire a like principal amount of prior lien bonds (exclusive of the \$470,000 principal amount Belleville & Carondelet First Mortgage Six Per Cent Bonds, maturing June 1, 1923, the refunding of which is herein included) and \$8,225,000 Bonds pledged as part of the collateral security for the Company's Fifteen Year 6½% Secured Gold Bonds due July 1, 1936. None of the prior lien bonds matures before 1931 and then only a small amount. The earliest maturity of any size to meet which Refunding Mortgage Bonds may be sold is that of the \$8,000,000 Fifteen Year 6½% Bonds due July 1, 1936, which are not subject to earlier redemption.

The Refunding Mortgage Bonds are secured by direct mortgage on 2,173 miles of railroad, including substantially all the main lines of the Illinois Central Railroad Company owned in the east of Dubuque, and south of Chicago to Cairo, Illinois (with the exception of the so-called Litchfield Division extending from Springfield to Bridge Junction, Illinois, a distance of 97.59 miles); the very valuable Chicago terminals as well as other terminals, yards, depots, lands, etc.

The Illinois Central Railroad Company has paid dividends on its capital stock uninterruptedly since 1850. On February 2, 1923, it had outstanding \$10,720,300 of 6% Preferred Stock, and \$109,505,300 of Common Stock on which dividends are being paid at the rate of 7% per annum.

The net income of the Company for the year ended December 31, 1921, applicable to the payment of interest on its funded debt amounted to \$21,785,457.79, while its interest charges for the same period amounted to only \$12,084,673.65. For the eleven months ended November 30, 1922, such earnings amounted to \$24,953,638.57, an increase of \$5,974,835.22 over the same period of the previous year.

Both principal and interest will be payable in gold coin of the United States of America without deduction for any tax or taxes which the Railroad Company may be required or permitted to pay thereon or retain therefrom under any present or future law of the United States of America, or of any State, county or municipality therein.

The issuance of these bonds and their sale to you are subject to the approval of the Interstate Commerce Commission and any other public authorities that may be necessary, and all legal proceedings in connection with the issuance thereof will be subject to the approval of your counsel.

Pending the engraving of the definitive bonds, temporary bonds or interim receipts may be issued. Application will be made in due course to list these bonds on the New York Stock Exchange.

THE UNDERSIGNED WILL RECEIVE SUBSCRIPTIONS FOR THE ABOVE BONDS, SUBJECT TO ALLOTMENT, AT 99% AND ACCRUED INTEREST TO DATE OF DELIVERY, AT WHICH PRICE THE BONDS WILL YIELD OVER 5.05% IF HELD TO MATURITY.

The undersigned reserve the right to close the subscription at any time without notice, to reject any application, to allot a smaller amount than applied for and to make allotments in their uncontrolled discretion.

The above bonds are offered if, when and as issued and received by the undersigned and subject to the approval of the public authorities above mentioned and of counsel for the undersigned. Temporary bonds or interim receipts will be delivered against payment in New York funds for bonds allotted, which temporary bonds or interim receipts will be exchangeable for engraved bonds when prepared.

KUHN, LOEB & CO.

New York, February 23, 1923.

Subscriptions for the above bonds having been received in excess of the amount offered, the subscription list has been closed and this advertisement appears as a matter of record only.



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Bonds

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Recently an editorial told of this bit of advice handed out by a garage man to an autoist: "There are so many miles to a car. You can take 'em in a bunch or you can string 'em out. You're like a lot of people with their health. You're not wearing out your car, you're burning it up."

My method of enjoyable physical up-building helps busy men "string out" their life to its fullest limit of health and success.

"He who can take advice is sometimes superior to him who can give it."

—Von Knebel.

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THE ANNALIST

Times Square, New York.

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Times Building.....Times Square
Times Annex.....229 West 43d St.
Wall Street.....105 Broadway
Downtown.....137 West 125th Street
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Berlin.....11 Jaegerstrasse W 8
Rome.....Palazzo Ginetti, Corso Umberto 481
Buenos Aires.....Avenida de Mayo-560

THE ANNALIST

A Magazine of Finance, Commerce
and Economics

Published Every Monday Morning by The New
York Times Company, Times Square, New York

Subscription Rates

	One Year.	Three Mos.	Six Mos.
In United States, Mexico and United States territories.....	\$5.00	\$1.25	\$2.50
Canada (postpaid).....	5.50	1.40	2.75
Other countries (postpaid).....	6.00	1.50	3.00
Single Copies, 10 Cents			
Binder for 26 Issues, \$1.50			

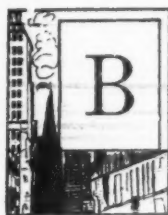
Entered as second-class matter March 21, 1914, at the Post Office at New York, N. Y., under Act of March 3, 1879

Vol. 21, No. 528

NEW YORK, MONDAY, FEBRUARY 26, 1923

Ten Cents

The Annalist Barometer of Business Conditions



BUSINESS in the United States continues to swing rapidly toward normal. The week-to-week changes are rapid ones, as the economic pendulum moves upward. To a great extent the foreign situation, unsettled though it may appear with France and Germany settled down to a deadlock, has been crowded out of our financial and business picture by the more engrossing and possibly more easily understandable events at home. Every single index to which the country may look for a clue to the immediate, as well as the far-distant future, points unmistakably toward still further recovery and to as healthy and normal Spring business conditions as have opened any recent year.

Two months of the new year practically have now passed and it is possible from this perspective to get a fair view of what has happened and, on the basis of this immediate history, to draw conclusions as to what the immediate future holds for business and industry. The basic industries in the main are operating almost at capacity. Iron and steel are fully up to 90 per cent., with even a higher rate for one or two favorably situated corporations; copper mining, resumed only a scant half dozen months ago, is practically at capacity; car loadings were larger in January, and thus far in February, than in any similar months in the history of the railroads; bank clearings for the past six weeks have broken all existing records, not even excepting the tremendous turnover of funds in the boom years; failures are considerably below the figures for 1922 and 1921; commodity prices continue to rise, led by cotton and textiles, while new peak prices were reached last week not only in cotton and textiles but in oil, sugar, copper, iron and steel, tin, lead, rubber, wool and silk. In almost every line the present demand exceeds the supply, and in some important directions it has become necessary to ration the output. The withdrawal of offerings is becoming more common each week. It is strictly a seller's market and one in which more stress is laid on the possible dates of delivery than on price schedules.

Possibly the principal lesson to be learned from this rising scale of prices and, because of it, the increasing ratio of operations in every line, is that the fright and hesitation of prospective buyers has vanished into thin air. In fact, there is a degree of courage exhibited by buyers in all lines, such as has not been witnessed in industrial lines since inflation and then deflation disorganized the smooth-running machinery of business. Industry in all lines has developed a very considerable momentum, and, were a guess to be hazarded as to the extent of the present upswing, it might be said that all present indications point to its continuance at least through the turn of

the half-year. Of course, it is hardly to be anticipated that commodity prices and the prices of basic materials of all sorts will continue their perpendicular advance. No doubt there will be an easing of prices in this particular or that as the wants of more insistent buyers are filled and their places remain unfilled by new inquiries, as at present. It might be pointed out, too, that there possibly is a point in the upswing beyond which prospective buyers would not go in their queries for raw material, but, evidently,

equalize the New York rate with that of other institutions of the system, bringing about a degree of uniformity which has not heretofore prevailed. Only one Reserve bank, that of San Francisco, maintains a 4 per cent. rate. The advance in the New York rate must be considered something of a landmark in our financial history. It was the first change since June, 1922, and the first made since the series of six reductions begun on May 5, 1921, when the rate was 7 per cent., which culminated in the cut from 4½ to 4 per

This, of course, is only another indication of the manner in which business has normally and healthfully revived since the middle of last year. But, at the same time, the figures for other Federal Reserve districts have shown no such tremendous gain and, no doubt, in the back of the minds of members of the Federal Reserve Board, in bringing about the increase of the rediscount rate, was the desire to lift some, at least, of the burden from the New York bank, even though it has not reached proportions which might be called a strain.

There are two other factors to be given consideration in searching for motives for the sudden and rather unexpected advance in our rediscount rate. One of them is the quite obvious spread between the discount rate, as formerly maintained by the New York Bank, and the open market rate for money. This spread has been so wide as to encourage, rather than discourage, the discounting of bank paper. There is still another factor to be considered. That is the possibility that the increase was put into effect as a moderate brake on speculation, as in effect serving notice on the financial district that no excesses of speculation are to be permitted and of giving notice to the markets of all sorts that present conditions must not develop into an old-fashioned boom, with all of its attendant evils of inflation. It has been remarked many times in the last six or eight months that, despite our tremendous stock of gold and our very favorable banking and business situation, anything even approaching the inflation of 1919 would not be permitted. It has been demonstrated, and that demonstration is very fresh in the minds of every one, that an advanced rediscount rate is the surest and safest check or brake on inflation which may be used. Possibly it would be used again should occasion demand. The current advance, of course, can hardly be called that. It might be termed more correctly rather a gesture in that direction, the unofficial notification to the market as a whole that excesses are not to be permitted.

France and Germany have figuratively "tightened their belts" and settled down to a determined economic struggle, which now bids fair to last over a very extended period. The isolation of the Valley of the Ruhr is complete. France has taken complete possession of that productive district, and the week-to-week news, as it comes to us by cable, gives only added details of the tightening of her grip here and there as her schedule of occupation is completely carried out. The situation in its present state is not an alarming one. Of course, as long as France remains on German soil there is always the possibility of a fresh flare-up in the strained relations between the two countries, which might fan into flame the smoldering embers of hatred between the two countries. But the occupation now has lasted for almost a month and

Were the entire financial and business history of the week to be summed up in a single phrase it might be said that conditions in the United States, unfettered by the difficulties surrounding them in many countries of Europe, have improved materially. The wheels are turning faster than at this time, say, a month ago and the developments of each week are more or less the addition of new business, the resumption of long idle plants here and there, backed by the inflow of orders for goods and services, which as yet show no signs of diminution.

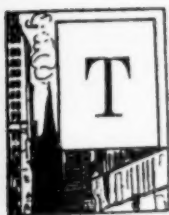
the danger point has not yet been reached and in any number of lines premiums are being freely paid for quick deliveries. Costs of manufacture, of course, remain exceedingly high and, in some instances, at least, the margin of profit accruing to the manufacturer is a very small one. Labor costs have kept pace with the steadily increased cost of raw materials. It might be said that the cost of man-power at the moment is higher than it has been at any time within the past two years. Unemployment is practically unknown in this country and in some important lines there is a real shortage of ordinary labor.

The outstanding development of the financial week was the advance of the New York Federal Reserve Bank's rediscount rate from 4 per cent to 4½ per cent. Primarily, this action was taken to

cent. in mid-June of last year. Possibly the principal factor back of the advance is that in a year's period the rediscounts at the Federal Reserve Bank of New York have practically doubled and it must be said that some of this increased reliance on the facilities of the New York institutions has been at the expense of financial transactions which, under ordinary circumstances, would have been transacted in the interior. In this connection, some interesting figures are to be got from the bank's actual statements. In the middle of February, 1922, the New York banks' holdings of rediscounted bills were approximately \$58,000,000 less than at the preceding year-end. At present they are more than \$100,000,000 greater than at the end of 1922 and the total discounts, now ranging above the \$290,000,000 figure, are more than double those for the same date last year.

Continued on Page 316.

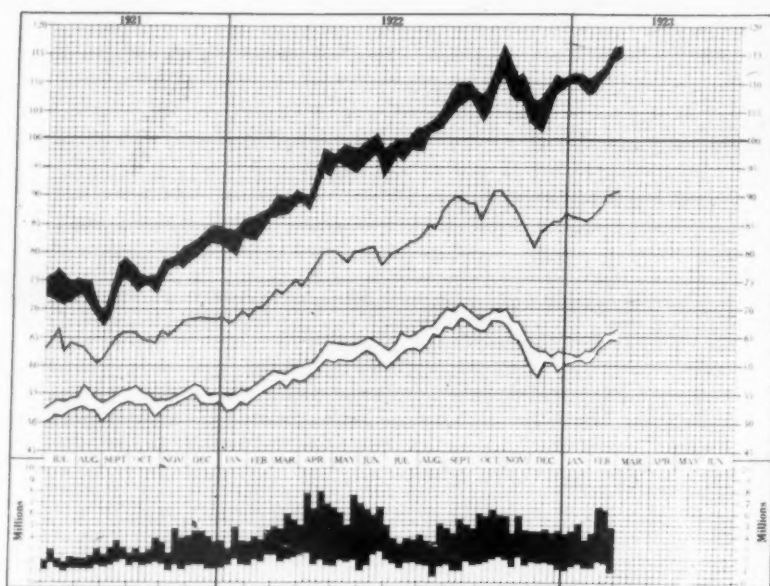
Stocks and the Range of Stock Market Averages



THE force of circumstances in the market, the fact that underlying conditions are of substantial and permanent character and that commodity prices continue to rise, coupled with the relentless drive of speculative operators who have caught stocks of all sorts at the tide and forced them steadily forward, has brought a long succession of million-share days to the market, has put the average of industrial stocks to a higher level than at any time since April, 1920, and has brought about a condition wherein some of the more volatile shares, at least, have reached the danger point. It is not difficult to trace the steps the market has taken; they are outlined in the day-to-day quotations, and form a perfect cycle. First came the period of stagnation, in which only professional operators accumulated stocks, and in which the public was distinctly "out of the market"; second came the period of moderate strength, when easy money, the genuine revival of business, and moderately good annual reports, brought buyers into the market, and which not only accelerated the pace but measurably broadened the whole affair; the third phase of the brief cycle is at hand. Stocks are being bought and sold at a furious pace; the constant advance has excited public participation, and the stocks which were purchased five, ten, fifteen and twenty points lower now are being distributed, particularly to buyers who have been attracted by the recent flurry of a succession of million-share days and by rising prices.

The history of any market is easy to trace. The difficulty arises in an attempt to forecast the immediate future with any degree of certainty. It would be, of course, far wide of the mark to prophesy that the market, having been speeded up by the combined factors of improved industrial conditions, easy money and professional attention, is suddenly to see the bottom fall out, with those hapless investors or speculators who have purchased stocks within the last fortnight hung up high and dry on a limb, to get out as best they may. Nothing of the sort is in the cards. The market's foundation is too solid for that. Possibly the only thing which could bring about a condition of this sort would be the sudden declaration of war by one important nation against another, something now entirely unexpected. But the fact remains, and possibly a fortnight's time will bear out this prediction, that stocks have gone too fast for their own good and that a slowing-down process is the natural consequence. When the average of twenty-five industrial shares coursed into new high ground at the end of the week, crossing even the highest mark made in boom times of 1920, before the word "liquidation" or the meaning of the phrase "frozen credits" was generally understood, they had established a gain of approximately eight points for stocks as a whole, and something like double that figure for the industrial shares, without a reaction of so much as a single point. A normal stock market grows as grows a tree. It does not pierce the heavens overnight. Rather it is a slow and moderate growth, with here and there branches shooting off which extend perpendicularly, or, after maintaining a certain growth, even trend downward. Too rapid or too luxuriant growth in a stock market, as in a tree, can hardly be construed as a sign of health or of prospective long life.

The business improvement which the market is engaged at the moment in discounting is a sound and a substantial one. Its end is not in sight. Were a prophecy to be made of business—all lines considered—it would necessarily have to be



In the upper portion the black line shows the closing average price of fifty stocks, half industrials and half railroads. The black area shows for each week the highest and lowest daily average price of the twenty-five industrial stocks, and the white area the corresponding figures for twenty-five rails. In the lower portion the black area shows total weekly volume of sales and the white area weekly volume of the fifty stocks used in the preparation of this chart.

Shares Sold on the New York Stock Exchange

Week Ended Feb. 24, 1923

	1923	1922	1921
Monday	1,175,910	805,204	588,875
Tuesday	1,049,480	1,034,355	Holiday
Wednesday	1,026,350	Holiday	437,063
Thursday	Holiday	1,117,788	515,912
Friday	977,001	959,832	484,012
Saturday	516,860	533,292	306,061
Total for the week	4,745,601	4,450,471	2,331,920

that the present pace will be maintained, at least to the turn of the half-year or, possibly, beyond. Buyers are insistent. Shelves are more or less bare. Money to finance purchases is in ample and abundant supply. Spring is about to open up, with all its possibilities in every line of business endeavor. But will not a time arrive in the immediate future when stocks will have fully discounted all of the possibilities of revived business immediately ahead, as well as the possibility of increased corporate earnings and their natural consequence, increased distribution of dividends to stockholders? One has only to glance through the list of stocks quoted on the New York Stock Exchange to find any number of 4 per

cent. stocks selling in the 80's; 5 per cent. stocks in the 90's and 6 per cent. stocks far above par, while here and there through the list one has no trouble in discovering shares which pay no dividends at all selling in the 70's and 80's.

There may be several objections to the statement that the rank and file of corporate shares—and this applies particularly to industrial corporations—are selling too high in the open market. One of them is that the slack which developed in the supplying all of our needs from 1916 to 1918, and with the exception of the boom years of 1919 and part of 1920, up to last Fall, has not fully been taken up. This may be granted insofar as such commodities as iron and steel, copper and

other metals are concerned. But, as a general rule, it is an erroneous supposition. The world lives from day to day. The production of the day is sufficient to that day. Because wool was needed for the armies during the war and was particularly high during the boom times; so high in fact that it led to the so-called buyers' strike, in which any number of people abstained from buying new clothing, is no reason at all why any number of people are going to rush into the market, now that ample wool is to be had, and buy the clothing they missed wearing during the period of privation. Another exception which may be taken is that the pendulum of liquidation, once it started to swing downward, swung entirely too far and that the current upturn is merely its return or corrective movement. That, too, may be granted. But the fact is not granted that stocks, within a bare sixty days, should outswing the prices of boom days. The fact must be sternly faced, in the stock market, as elsewhere, that we are not entering a period of extensive inflation. There are too many methods of brake and check which have been discovered during our experiences in the last three or four years to permit of the return of any such conditions. But two instances may be cited in this connection. One of them is the raising of the rediscount rate of the New York Federal Reserve Bank last week from 4 per cent. to 4½ per cent. The other an advance in the call money rate from 4½ per cent. to 6 per cent. in a single three-hour period. Ostensibly, neither was a brake on speculation. Actually, both were.

The immediate history of the stock market differs but slightly from the other weeks of history since Jan. 17, when the first flutterings of the present movement were evidenced. The closing days of the old year and the first few days of January were featured by idle markets. For a week in January the markets merely marked time, awaiting developments in the Valley of the Ruhr. When another week had passed and the situation had been robbed by time of most of its terrors, stocks started forward, and the trend has been unmistakably and, in some cases, violently upward since that time. There was a distribution on the current advance of stocks purchased by banking, professional and speculative interests in the dog days of last Summer and early Fall. Developments have proved ideal for this.

Stocks of all sorts have probably not seen their highest prices for 1923. There are still many undeveloped factors of importance which have not been discounted. But, when they do, it is safe to say that they will do so in more orderly and moderate fashion.

The sugar shares, the coppers, the steel issues, some of the better class of railroad stocks, the food stocks, the fertilizers and other shares dependent, to a large extent, on the prosperity of the farmer; the textile issues, the equipment shares, the oils and tobaccos—all have gone forward in determined and unmistakable style. The old axiom that a rising stock market is its own best advertisement may be advantageously repeated. Investors and speculators who would not touch the market ten points further down have come in in the last week or so.

Corporate earnings are far ahead of this time last year; far ahead, too, of the final quarter of last year, the best one. Business in most lines is in excellent condition, and improving day by day. But the question quite naturally arises whether or not at prices for industrial shares which exceed those of any time in 1922, 1921 and back to April of 1920, the happenings to be anticipated in the immediate future have not been fully discounted.

Foreign Securities in American Markets

SHORTLY after he had founded the City of New Amsterdam in 1626, Peter Minuit, as Governor of New Netherlands, concluded a real estate transaction in which the unit of value was the Dutch florin or guilder. He purchased Manhattan Island from the Indians for 60 florins, this sum representing one of the very earliest instances on record of the investment of Dutch capital in North America. That the situation would be reversed three centuries later and that the New World would be exporting capital to the Old could not have entered the minds of these early settlers; yet in 1922 both the Kingdom of the Netherlands and two corporate enterprises of Holland borrowed in the American market, and in each case the loan was negotiated in terms of guilders. These issues, which are of peculiar historical interest to us

and which constitute the important Dutch securities actively dealt in in this country, follow:

Kingdom of the Netherlands fifty-year 6 per cent. sinking fund bonds of 1972, 125,000,000 guilders (two offerings, one of 75,000,000 guilders and one of 50,000,000 guilders), or \$47,400,000 on the basis of the offering prices.

Anton Jurgens's United (Margerine) Works twenty-five-year secured convertible 6 per cent. bonds of 1947, 30,000,000 guilders, or \$10,860,000 on the basis of the offering price.

Holland-America Line twenty-five-year 6 per cent. sinking fund bonds of 1947, 20,000,000 guilders, or \$7,360,000 on the basis of the offering price.

Additional amounts of each were placed in Holland.

The position of importance in world

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Bonds—Trend of Bond Prices—Average of 40 Issues



STIFFENING in money rates and the low yield of contemporary high-grade seasoned issues has cast a shadow over the bond market. These primary factors have turned the course of funds toward speculative descriptions

such as second and third grade industrials and rails and besides quite large sums are going into the stock market, where the income return is more liberal. The market is of the past week was, on the whole, dull and bond averages indicate insignificant net fluctuations. Activity in the bond section was signally concentrated on the issues of those companies now sharing in the perpendicular rise of such commodities as rubber, copper and sugar. Convertible bonds of these companies have been the outstanding feature of the week and these bonds, which are really speculations in commodities, followed in consonance with the irregularity in the stock market. The general undertone of business is strong, and even though industry as a whole now reports good earnings results, anticipations still run high. As a consequence of the national increase in the rediscount rate from 4 to 4½ per cent. on Wednesday, a sign of uneasiness developed, and Friday's market was reactionary. The European picture has shown no substantial change, but the situation along the Ruhr Valley is coming to more than passive resistance on the part of the Germans but in contrast French dollar issues are maintaining a good equilibrium. The rise during the week of sterling to the highest since 1919 naturally had a wholesome effect on British obligations.

New offerings of the week were materially in excess of those for some weeks past. The field of new financing is being permeated with the offerings of equities in partnerships and common and preferred stocks are even being issued to retire the high coupon bonds issued in the inflationary period, as may be instanced by the contemplated redemption of National Cloak & Suit convertible 8s than the proposed sale of 7½ preferred stock. The various industries were well represented in the new issues, the most noteworthy of which were as follows: \$6,300,000 Louisville & Nashville Railroad equipment trust 4½s, due \$420,000 annually, December, 1923 to 1937, at prices ranging from 99.60 to 95.05, to yield 5 per cent.; \$3,250,000 Winnipeg Electric Railway general mortgage and collateral trust 6s, due 1943, at 94, to yield 6¼ per cent. (of which \$815,000 offered in Canada); \$2,000,000 City of Los Angeles (Cal.) water works 4½s and 4½s, at prices to yield 4.25 per cent. for the 1924-43, inclusive, maturities, and 4.20 per cent. for the 1944-63 maturities; \$7,000,000 (being the unsold balance of an issue of \$20,163,000) City of Detroit (Mich.) 4½s and 4½s, at prices yielding 4.30 per cent., 4.25 per cent., and 4.20 per cent., according to maturity; \$2,000,000 Motor Wheel Corporation sinking fund 6s, due 1933, at 96, to yield 6.55 per cent.; \$2,000,000 Joseph & Feiss (Cleveland, Ohio) first sinking fund mortgage 6½s, due 1943, at par; \$1,258,000 City of Yonkers (N. Y.) 4.25s and 4.50s, at prices to yield 3.95 per cent.; \$471,000 Gloucester County (N. J.) road 4½s, due 1923-37 at prices to yield 4.20 per cent. for the 1923-30 maturities and 4.15 per cent. for the 1931-37 maturities; \$1,000,000 State of Connecticut general funding 4s, due 1936, at a price to yield 3.75 per cent.; \$300,000 City of Newport News (Va.) school and improvement 5s, due 1953 and 1958, at prices to yield 4.40 per cent.; \$250,000 City of Birmingham (Ala.) school 4½s, due 1947, at 102.25, yielding about 4.35 per cent.;

\$3,163,000 State of Ohio adjusted compensation 4½s, due semi-annually 1924 to 1929, at prices to yield 4.05 per cent. for the 1924 to 1926 maturities and 4.00 per cent. for the 1929 maturities; \$2,000,000 Des Moines Joint Stock Land Bank farm loan 5s, due 1952/32, at 103½, to yield 4.55 per cent. to optional date and 5 per cent. thereafter; \$1,000,000 Oklahoma General Power first mortgage 6s, due 1952, at 92, yielding about 6 per cent.; \$1,000,000 First Joint Stock Land Bank of Montgomery (Ala.) farm loan 5s, due 1952/32, at 102½, to yield 4.67 per cent. to optional date and 5 per cent. thereafter; \$540,000 Orange Court Apartments, Orlando (Fla.), first mortgage noncallable serial bonds, at prices to yield 7½ per cent.; \$2,000,000 First-Trust Joint Stock Land Bank of Chicago farm loan 4½s, due 1952/32, at 101, to yield 4 per cent. to optional date and 5 per cent. thereafter; \$13,447,000 Illinois Central Railroad refunding 5s, due 1955, at 99, yielding over 5.05 per cent.; \$2,000,000 Continental Gas & Electric Corporation refunding 6s, due 1947, at 95, to yield 6.40 per cent.; \$315,000 Frank Mossberg Company first mortgage serial 6½s, due 1925 to 1944, at prices to yield 7 per cent.; \$250,000 State of Texas refunding 5s, due 1925, at 101½, to yield more than 4.40 per cent.; \$2,000,000 Island Warehouse Corporation first mortgage sinking fund 6s, due 1943, at 97½, to yield 6.20 per cent.; \$2,500,000 43 Exchange Place Building sinking fund first mortgage 6s, due 1938, at 99½, yielding over 6 per cent.; \$5,600,000 Western Pacific Railroad equipment trust 5½s (Philadelphia Plan), due 1924 to 1938, at par, yielding 5½ per cent.; \$6,000,000 State of Illinois highway 4s, due 1938 to 1943, at 99½.

The market for municipals was sort of dull and reactionary due, no doubt, to higher money rates and uncertainty caused thereby as to the future attractiveness of this type of investment security. The demand for high-grade obligations has indicated a tendency to decrease, and, whether temporary or not, a good deal of funds are flowing into Joint Stock Land Bank Bonds with which the investing public is becoming more and more familiar. This class of bonds was designed but a few years ago in this country, though they have been in vogue for many years in Great Britain and Continental Europe and have enjoyed the highest confidence for conservative investment purposes. Selling currently at prices yielding on the average about 4½ per cent. to optional maturity, now generally 1932, and 5 per cent. thereafter, these bonds return a

yield comparing very favorably with United States Government and similar high-grade obligations and at the same time carry tax exemption equal to that of Liberty 3½s. Five million dollars of these bonds were offered last week, and it has become apparent that considerably more funds will flow into them as investors become more and more familiar with their character. Another factor influencing municipal bonds is the agitation now prevailing for the provision of additional means for financing the farmers, and in this connection the rural credits bills of Senators Lenroot and Capper are examples, the former having, as one of its means of helping the farmer, the issuance of bonds exempt from taxation, while the latter contemplates the use of the Federal Reserve Banks as an expedient for rediscounting bills, &c., based on agriculture. The legality and expediency of additional issues of tax-exempt bonds are now occupying the best economic minds, and the arguments pro and con, of course, have subtle influences on the municipals. The last two years more or less has witnessed the creation and issuance of an enormous aggregate amount of municipals, and the juncture has now been reached where municipal bondholders in several States are joining in establishing a plan for correcting dangerous and unbusinesslike practices by cities and other taxing districts which have recently been brought to light. Apparently under tighter money United States Government bonds have been affected and have dropped off in dull trading. Liberty 3½s fell 0.28 per cent. to 101.42, the First 4½s 0.54 to 98.22, the Second 4½s 0.46 to 98.14, the Third 4½s 0.42 to 98.56, the Fourth 4½s 0.62 to 98.22, and the Treasury 4½s 0.08 to 99.90. New York City bonds showed no substantial changes.

Taken as a whole, the railroad market was uninteresting, with quiet trading, and substantial blocks of bonds were offered in "over-the-counter" transactions, with concessions from Exchange prices. For the time being the rails are marking time, and this situation may be said to be due largely to uncertainty surrounding pertinent legislation on the program of Congress concerning the Transportation act. In spite of this situation, the carriers are advancing with heretofore unknown budgets of millions of dollars for additions and improvements to property, and especially the purchase of much required rolling stock. A good indication of the amount of equipment added is obtainable from the amount of equipment trust bonds offered by the carriers in the past six months or so;

the equipment bond is a fairly recent innovation in the field of railroad finance and is the channel for the funds of those conservative investors who desire a higher yield than is now obtainable from legals without sacrifice of safety. In some States (including New York) steps have been taken toward establishing equipment trust bonds as a legal investment for savings banks, and at the present time it is noteworthy that a good portion of insurance money is constantly being diverted into this type of bond, which generally returns a yield of 5 per cent. or thereabout, and is issued to the extent of about 80 per cent. of the cost of the rolling stock pledged. During the week the old-line issues, including the legals, showed no disposition toward activity, and at their closing prices generally manifested slight losses. As far as observation goes, the public is finding a favorite in the speculative issues, and this is undoubtedly due to anticipation of higher money rates and the poor return of the seasoned mortgage bonds.

The Protective Committee for the Chicago & Alton 3s has arranged to advance to depositors who so desire the amount of the October, 1922, interest, and it is officially stated that more than three-fifths of the outstanding bonds have been deposited with the committee. C. & A. 3s gained ¼, to 53, but the 3½s remained unchanged. On Tuesday the decision of the United States Supreme Court was published establishing the legality of the order of the Interstate Commerce Commission, which granted an increase of 15 per cent. to the New England carriers in the division of the through freight rates. This decision, though still subject to appeal, had a beneficial effect on New Haven securities, the dollar 7s closed at 77, up 2½, the convertible 6s gained 1½, to 68½, while New York, Westchester & Boston 4½s at 47½ was up 2½. The earnings of Baltimore & Ohio and Chesapeake & Ohio are reported to be good, but the close of the week shows no substantial change in the obligations of these two roads. This statement likewise applies to Erie and St. Paul issues. Minneapolis & St. Louis, recently scheduled by rumor to be placed in receiver's hands, is reported to be indicating fairly good results, and its refunding and extension 5s closed the week with a gain of ½, to 37½. The outlook for the Frisco System has improved, and during the week the junior obligations of this system have appreciated, but the prior lien 5s fell ½, to 83½, contrasted the incomes rose 1½, to 66½, and the adjustments fell ½, to 79½. Seaboard Air Line bonds were active as usual throughout the sessions, but there was no material change in prices. On the strength of handsome earnings Denver & Rio Grande first and refunding 5s closed the week at 56½, with a net gain of four points. The Investigation Department of the Interstate Commerce Commission is now holding meetings and inquiring as to past relationships and practices between this carrier and its former subsidiary, the Western Pacific. The neglected seasoned issues did not fluctuate much. Atchison generals fell ¼, to 88½; Atlantic Coast line first 4s declined a point to 87½; Chicago, Burlington & Quincy general 4s were unchanged; Louisville & Nashville Unified 4s were down a point to 89½; New York Central refunding 5s and Northern Pacific refunding 5s fell ¼ and ½, to 96½ and 98, respectively, and Union Pacific refunding 4s dropped 1½, to 83½.

Last week did not feature much life in the public utility list, and though some mortgages were fairly active, nevertheless this department has been somewhat weakened through the inroads of so large an aggregate of new financing being carried out by the companies to pro-

Continued on Page 335.

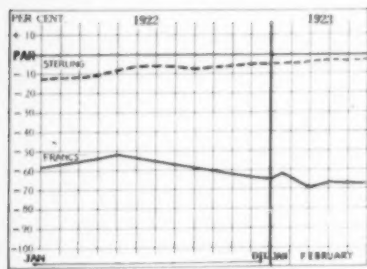
Par Value Sold on the New York Stock Exchange

Week Ended Feb. 24, 1923

	1923	1922	1921
Monday	\$12,534,860	\$16,035,050	\$6,380,500
Tuesday	11,699,650	14,529,000	Holiday
Wednesday	11,757,950	Holiday	9,860,250
Thursday	Holiday	17,699,300	9,846,400
Friday	14,575,300	14,237,950	15,946,000
Saturday	8,658,000	9,083,000	6,138,500
Total for the week	\$59,195,760	\$71,584,300	\$48,171,650

Foreign Exchange:

Week's Range			
	High	Low	Closing
Pound Sterling.	\$4.72½	\$4.69½	\$4.70¼
Francs	6.18	5.99¼	6.05½



The Range of Discount on Sterling and Francs.

THE advance of the pound sterling to within 14 cents of parity was clearly the outstanding feature of the foreign exchange market last week. This represents a gain of 8 cents since the end of last month and of slightly more than 9 cents since December, and sterling now ranges, in an entirely free and open market, within 34 cents of the point at which it was "pegged" by New York agents of the British Government up to March 20, 1919. There are half a dozen factors that stand out as causes for the strength of sterling. The most important factor was Great Britain's acceptance of our terms for the payment of her wartime debt obligations and the tentative confirmation by Congress. Then, too, there is to be considered England's improved foreign trade conditions, the manner in which her unemployment has moderately decreased since the first of the year, and, finally, the fact that her domestic industrial situation has improved measurably since the first of the year.

The question naturally rises, how much further is it advantageous for the pound sterling to rise? Even the London banking community is at a loss to forecast what would happen should sterling return to par, and to the point where gold imports from this country would once more be on a profitable basis. The resumption of free gold payments on all of England's paper currency, and the removal of all restrictions on gold exports, would no doubt be the logical result of such a development. Possibly this would not be advantageous to England at the moment, in consideration of her obligations to us and her plans for payment. It is quite evident that England must bend her efforts to ship more goods to us and take less from us, and this, of course, would include gold, were its reshipment a logical and profitable development.

There is to be considered the fact that there is a strong undercurrent of sentiment in the banking community abroad for the return of sterling to par. No doubt this would have a considerable effect in stiffening the business and commercial morale of England, but there is no assurance that this effect would outweigh the possible awkward results of returning gold. Something of this note of caution is sounded by one authority on international finances, who, from England's viewpoint, makes this comment: "The question of removing present restrictions on gold and returning to a really free gold market is considered very doubtful. At present only new Transvaal gold is allowed to be exported. Complete freedom granted at once to the gold market and without extensive preparation might have awkward results. Every one recognizes it as desirable that London should continue to make foreign loans; but such loans are in the nature of long credits, and it is hardly possible that the resultant exports from Great Britain would provide an immediate balance to the outgo of capital. There would, therefore, be danger of the trade balance going against this market afterward, and if an entirely free market for gold were

then in operation, the evident tendency would be for gold to leave this country, even if withdrawn from the Bank of England reserves. Some of our leading bank managers hold that to assume such a position London would require very strong gold reserves, otherwise it might lose what it had gained already. It might be necessary first not only to strengthen our reserves against the currency notes, but also possibly to create an additional gold reserve to be held by the Treasury or the Bank of England. Nevertheless, such return is everywhere recognized as one of financial London's chief objectives."

The gyrations of the German mark command a measure of attention, too, but, unlike the case of sterling, there is no serenity about the market for marks. It is alternately strong and weak and giving every indication of an artificially controlled series of movements. From the high in the previous week of fifty-three ten-thousandths of a cent, the mark declined last week to forty-four ten-thousandths of a cent, and no doubt some of the marks purchased in the open markets of the world in the previous week, when it was winging upward, have again been resold. About the only logical explanation to be offered for the peculiar movements of the market for marks is that Berlin bankers are astute and far-seeing financiers, entirely capable of amassing a profit on the "down" side of their exchange as well as its "up" side. But this market, or any other, cannot ignore the fact that German circulation, in paper marks, has practically doubled since December, and that since the French marched into the Valley of the Ruhr the increase in circulation has been more than 900,000,000 marks, 70 per cent. of the present total circulation.

It is quite evident, as viewed from this distance, that the advance of the mark, within a fortnight, from the low of twenty ten-thousandths of a cent to approximately fifty-seven ten-thousandths of a cent, was engineered by the Reichsbank, co-operating with German industrialists and bankers. Gold marks, held in the Reichsbank vaults since 1914, were released to many markets. So, too, were sterling bills of exchange, French francs, Italian lire and American dollars, all of which have been accumulated in a slow and laborious process. These, possibly purchased long ago, were exchanged in hurried and feverish fashion for German marks, with a stiffening of that currency in all markets of the world, the logical and inevitable result. The factor of speculation, too, had considerable to do with it. "Valuta"—or foreign exchange—has come to be the national roulette wheel of the Germans and, for that matter, of the nationals of many European countries. In this country, where exchange dealings are confined, to large extent, to commercial dealings made necessary by international shipments, and handled almost exclusively by little cliques of dealers or international bankers, we have but small idea of the interest in exchange which is taken by the populace abroad. The fact must not be overlooked that these speculators are bargain hunters, too, and despite its lowly estate, the mark furnishes an excellent medium of speculation, or rather, out and out gambling. One thousand dollars of marks at twenty ten-thousandths of a cent brings in \$2,000 when they have advanced to forty ten-thousandths of a cent, just as surely as if something of more stable and permanent value had been bought and resold.

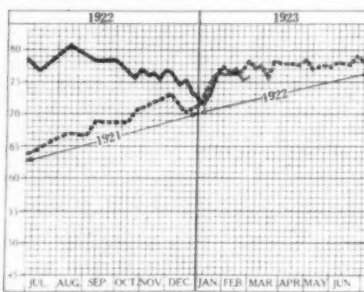
France appeared particularly stable last week. Their fluctuations were within an extremely narrow range—between 5.99¼ and 6.18—and Belgian francs and to some extent, Italian lire, fluctuated in close sympathy with them. The situation on the Ruhr, just now the controlling factor in the market for francs, appears to be just as tightly deadlocked as it was at the start of the month but, even so, France, despite the extra expenditures which her excursion into Germany has entailed, both for

army expenses and in payment for reconstruction of the devastated regions, has not by any means abandoned her policy of progressive reduction of currency, and this reduction now foots up some 250,000,000 francs since her soldiers received their orders to move into German territory.

Money:

Week's Price Range			
	Call Loans	Time Loans 60-90 Days	
Last Week	6 @ 4½	5½ @ 4¾	
Previous Week	6 @ 4	5 @ 4¾	
Year to date	6 @ 3½	5½ @ 4½	
Same week, 1922	6 @ 4	5 @ 4¾	
Same week, 1921	7 @ 6	7 @ 6½	

THE POTENTIAL SUPPLY



Ratio of total reserves of the Federal Reserve System to deposits and Federal Reserve note liabilities combined.

INTEREST in the money market centres chiefly in the advance in the rediscount rate of the New York and Boston banks from 4 to 4½ per cent., the first change which has occurred in any of the rates since mid June of 1922. The action by the Federal Reserve officials of these two banks was entirely unexpected, and has been explained by the statement that there was a desire in the Federal Reserve Board to equalize the rates of all of its institutions. In consideration of these two advances, which took place last week, every bank in the system, with the exception of San Francisco, whose rediscount rate remains at 4 per cent., now maintains a 4½ per cent. rate. This represents the first advance which has taken place since the long series of declines which carried the rate back from 7 per cent. in June, 1920, to 4 per cent. in June, 1922, and it represents, no doubt, a milestone in the rather peculiar financial history which has developed since the war.

There is little possibility of a comparison of the present advances with those which took place in the Fall of 1919, when the declared purpose was to check speculation and to bring about deflation. No such purpose is to be served at the present time, primarily because of the fact that there is no inflation, or at least if there is a mild measure of inflation prevailing, it is of a character which is not alarming or threatening, and certainly recent speculation, although it has speeded up considerably in the last fortnight, has not been of a type to cause any undue alarm that the market is running away with itself. Possibly the underlying cause back of the present advance in rediscount rates is that with New York's rate 4 per cent., and with the rate of 4½ per cent. prevailing at many of the interior institutions, there was a great tendency to lean on the New York Bank for more than its equitable share of the business of the country. There have been a great many instances brought to light recently of this condition, wherein rediscounts which, under ordinary and normal circumstances, would have gone to an interior unit of the Federal Reserve system, have come to New York because of the saving represented in the ½ per cent. lower rate than prevailed in most districts.

There is to be considered, too, the fact that the rediscount rate is very considerably below the open money market rate

and that there has been a growing tendency, because of this condition, to use the Federal Reserve Bank resources at times when, possibly, with a higher rediscount rate prevailing, institutions would have depended on their own resources. There has been considerable tendency to bring many classes of rediscounting to the New York market, some of which at least could have been advantageously done in the interior and, possibly, the raising of the New York rate will have a tendency to discourage this trend.

The history of the rediscount rate and its effects on the markets as a whole forms one of the most interesting chapters in the post-war developments. Its effectiveness as a brake on speculative excesses has been clearly demonstrated. When the final advance was made to 7 per cent., in June of 1920, it was stated plainly that the rate was increased to check the process of diverting to speculative employment rather than to reduction of bank loans of the large credits released by the Government. But it is to be remembered that, although this 7 per cent. rediscount rate went into effect in June of 1920, it was not until some four or five months later, in fact, in the late Fall of the year, that the full effect was felt in an acute stringency in the call money market, with a consequent perpendicular decline in securities. The first reduction subsequent to the 7 per cent. figure was to 6½ per cent. on May 5, 1921. This was followed on June 16 by a cut to 6 per cent. and on July 21 to 5½ per cent. On Sept. 22 it was further reduced to 5 per cent. and on Nov. 3, 1921, to 4½ per cent., where the rate remained until June 22, 1922, when the 4 per cent. figure was decided upon.

It might be said that the advance in the New York rate is one more signpost along the road toward returning prosperity. There has been an increase of more than 100 per cent. in the bills rediscounted by the Federal Reserve Bank of New York in recent weeks over the same period in 1922. For instance, the rediscounts stand currently at approximately \$325,000,000, as compared with about \$160,000,000 for the corresponding week in 1922. But it is to be pointed out that this is not a danger signal, but rather the normal expansion brought about by business recovery. The ratio of total reserves to deposits and Federal Reserve notes and liabilities combined stands at the moment well above the 70 per cent. mark, while it was but a bare 40 per cent. when the rate touched 4½ per cent. during the initial advances which checked inflation.

In other directions there have been small changes in the last week in the money market. The rates are almost stationary, with 6@4 per cent. for call loans, time money at 5½@4¾, 4¾ per cent. for the best names of commercial paper and 5 per cent. for others. These figures correspond very closely to those of the previous week, and while there is no doubt that money is a little

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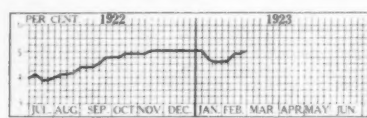
Investment Securities

62 Cedar Street, New York
165 So. La Salle St., Chicago.

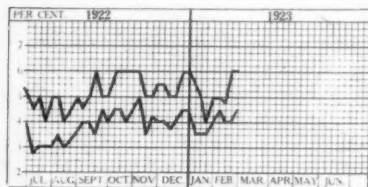
Cleveland Philadelphia Boston Albany
Buffalo Detroit Scranton Pittsburgh

tighter than it was, say, a month ago, still the firming-up process has been of such gradual character that it has caused no disturbance whatever in the money market.

It is considered very likely that the Government will come into the market for new funds the middle of March. The Treasury statement shows that on Feb. 17 there was a deficit for the current fiscal year of \$83,844,902, an increase of \$46,943,513 compared with Feb. 1. Receipts from income and profit taxes this fiscal year are \$721,147,259. For the corresponding period a year ago receipts were \$1,298,625,535. The Treasury's cash balance in the general fund as of Feb. 17 stood at \$205,824,646. This is about as low as it is likely to go. Temporary loans have been arranged at the Federal Reserve Banks to meet the Treasury's current requirements. Income taxes, of course, will aid in overcoming this deficit, but these receipts will probably not be sufficient to meet the two issues of certificates of indebtedness which mature March 15. In addition to these two issues, \$1,000,000,000 or so of outstanding Victory notes mature May 20, and will be subject to payment upon presentation.



Range of the Time Loan Rate.



Range of the Call Loan Rate.

There are also about \$100,000,000 of War Savings Certificates which have already matured and which may be presented for payment in the meantime. In addition, the Treasury must pay interest on third Liberty Loan bonds and fourth Liberty Loan bonds within the next three months. That a new Government loan of considerable proportions will be floated seems reasonably certain, but the exact amount, the rate and nature of the offering, are still matters of speculation.

The statements of some of the foreign banks present particularly interesting summaries at the end of last week. The Bank of England circulation increased by £1,322,000, while the loans on securities took a particularly wide jump of £3,812,000. In consequence, the proportion of the Bank's reserve to deposit liabilities now stands at 19.56 per cent. as compared with 20.17 per cent. two weeks ago, which was the highest figure reached since March 24, 1920. The Bank of England's minimum discount rate remains unchanged at 3 per cent., to which it was reduced from 3½ per cent. on July 13, 1922. The Bank of France rate, as our own, touched 7 per cent in 1921. The weekly statement of the Bank of France emphasizes the fact that France is making every effort to contract her currency. The increase of notes in circulation amounted to 120,710,000 francs, while bills discounted decreased 76,379,000 francs. The State repaid the Bank 100,000,000 francs during the week, and advances to the State from the Bank of France now stand at 23,200,000,000 francs as compared with 22,900,000,000 francs a year ago at this time. These advances are not extraordinary. The highest point reached in advances to the Government by the Bank of France was in May, 1921, when the total was 26,700,000,000 francs, while the smallest during the last three years was 21,200,000,000 francs in March of last year. So far as the statement of the Bank of Germany is concerned, the principal feature was the record breaking issue of marks. It amounted to an increase of 450,831,000,000 marks as compared with the previous weekly maximum of 329,921,000,000 marks. Gold

holdings by the Reichsbank show but inconsequential changes. As of Feb. 15 they were 1,004,812,000 marks as compared with 1,004,831,000 marks on Feb. 7 and Jan. 31, with 995,685,000 marks in the same week of 1922, and with 1,091,600,000 marks in the corresponding week of 1921.

Cotton:

	High	Low	Closing	Net Change
March	29.95	28.28	29.64	+1.24
May	29.93	28.60	29.61	+1.81
July	29.00	28.09	28.84	+1.53
October	26.27	25.71	25.88	-.07
December	25.95	25.40	25.44	-.31

COTTON appears to have fully recovered its equilibrium, and prices last week once more surged vigorously upward, with new high prices for the year reached in practically all months, and with the 30-cent mark, which had been set for many months as a hypothetical line toward which cotton prices were crawling, almost reached. It is possibly fair to assume that cotton will sell at 30 cents per pound within the next few days. There was a tendency last week to pay considerably more attention to cotton figures and statistics and less attention to the day-to-day fluctuations which carried the staple down and up.

It is now quite evident that the world's consumption of cotton within the next few months is going to be at a record-breaking pace. As a matter of fact, figures by American mills reached 610,000 bales, in round figures, the biggest consumption for the month of January on record, and only exceeded by two monthly consumption reports in the entire history of the cotton trade. Quite evidently spinners have been absorbing cotton even 25 to 29-cent cotton, very freely, for more spindles are active, both in Northern and Southern mills than ever before in the history of the trade. This demand is still unsatisfied, and, coupled with the growing interest which foreign buyers now are taking in the cotton market, along with purchases made from day to day by speculators, has combined in sending the crop into new high territory.

In cotton, as in stocks and practically every other market, there are objective points through which the price will not go without hesitation, but, once through that price, fresh buyers are attracted to the market. This possibly is because many orders are placed in cotton and in other commodities to sell at round figures. Thus the market met stubborn resistance at 27 cents, 27½ cents, 28 cents, 28½ cents and finally halted on the previous advance at 29.05 cents, after which it receded to approximately 27 cents. But the new advance has carried cotton back definitely through this previous point of resistance, and the manner in which cotton was "taken out of the rain" last week leads to the conclusion that considerably higher prices than the current ones are to be anticipated before the new crop comes along.

AN examination of cotton statistics available presents a sound foundation for present prices. Present statistical data point unmistakably to an increasingly short supply as the season advances and the best information now available points to a carryover of little more than 2,250,000 bales at the end of the season, which virtually means famine conditions in the cotton market. The fact, too, that the mills are more active than ever before, in the endeavor to take up the slack which was left by last Summer's inactivity, has redoubled the inquiries for the actual staple, and this has had the effect of bringing to the centers in the South a very large amount of staple formerly held at country shipping points and on farms. The price to the farmer is an attractive one. He is making good money with cotton at 29 cents and indications point to the fact that the

South has been very well cleaned up and that prospective buyers must go further and further afield for their supplies. England was rather a heavy purchaser of our staple last week and foreign shipments quite evidently are on the increase. Then, too, there has been some inquiry for cotton from Germany and some very considerable shipments have gone to Japan.

As related, offerings of actual staple in the South have been light. The basis has been constantly advancing and some of the spot interests which contracted to deliver ahead have encountered serious difficulty in finding cotton to meet all of their obligations. Exports to date are approximately 200,000 bales behind those of last year, but most of the factors in the trade are firm in the belief that Europe will take just as much if not more American cotton this year than she did last year, and purchases for shipments to be made in the early Summer are widely depended upon to add further stimulus to the market.

Reports come from the South that a very wide increase in acreage this year over last is to be anticipated. Of course, any definite figures are more or less guesses, but it is possibly fair to say that an acreage from 10 to 25 per cent. larger will be planted in the South this year. Twenty-nine-cent cotton is a very powerful stimulus to increased acreage, particularly when it leaves a wide margin of profit to the farmer, and reports from the belt are that acreage never before planted to cotton will be put in the staple this year.

WEATHER conditions have been favorable for the new crop. The South has had an extremely hard freeze, but whether or not it has been of sufficient duration and severity to scotch the boll weevil is another problem. Government experts now are making an examination of the cotton-growing States to ascertain whether or not such a scourge as occurred last year is to be anticipated again. Most students of the industry do not believe that any such great amount of cotton as was destroyed by the insects last year will be lost from the crop. The Government has taken a firm hand in the fight on the boll weevil and every effort is being made to stamp out the pest.

The long and continued advance in cotton, which has extended for several months, and which has been accelerated in the last sixty days, when the advances have been most pronounced, has brought into the market a great deal of speculation. Possibly the speculation which is to be noted today is greater than it ever has been before. At least it may be said that, in consideration of the present high prices for the staple, a greater amount of money is involved now than at any other time, with possibly one or two exceptions, in the history of the cotton market. The fact remains, however, that actual buying of the staple, coupled with the known facts that there is a world shortage of cotton and that such cotton as is available is going very rapidly into print cloth and other manufactured directions, forms a stable background, which possibly provides very good reason for the upturns which have taken place and for those yet to come, and that the speculative activities have served only to emphasize the feverish conditions in the market.

Buying of March contracts has been so persistent that instead of a discount of 30 to 35 points under May contracts, which might be considered a normal condition, March sold less than 10 points under May on the same day last week. As holders of March contracts will be compelled to take up and pay for whatever cotton is delivered on notices, there was a general improvement in the trade, with the buying indicating that cotton was wanted in New York and this, of course, has been the basis for further development of the general anxiety expressed by mill interests which are booked far into the Summer.

Textiles:

Week's Price Range

Spot Printcloths	Open	Close
39-inch 68-72s	*12¼	12½c
38½-inch 64-60s	*11¼	11¼c
*Asked		

NOT for some time have the textile trades been as devoid of features as they were last week. More or less business was done, of course, despite the interruption of the holiday on Thursday, but openings of lines for the wholesale Fall season, as well as withdrawals of merchandise continued in lines previously opened for that season, were fewer than for many weeks. In fact, important openings were altogether lacking.

In the continued absence of Fall prices on leading lines of Eastern ginghams and similar fabrics, jobbing buyers turned their attention in these goods to such Southern cloths as were still available. In many cases, however, these fabrics have been sold up and withdrawn, and in more instances than one the distributors have found it necessary to allot the season's production among the various buyers because of the large quantities the latter wanted to get.

Marked improvement in the call for the colored dress cottons known to the trade as wash goods has been noted lately, and increased buying of gray goods by the prominent bleachers reflects the greater business being done in muslins, nainsooks and other bleached cloths. Heavy cottons continue as active as limited supplies on hand will permit, and at least one of the well-known Southern lines of eight-ounce ticking was advanced a cent a yard at the middle of the week.

Though held down by the holiday, the volume of gray goods which changed hands last week, with the bleachers and printers both buying, was of no mean proportions. Closing spot mill prices on staple printcloths were 12¼ cents for 39-inch 68-72s and 11¼ cents for 38½-inch 64-60s.

INTEREST in woollens and worsteds during the week was centered to no small extent in the unconfirmed report that the largest factor in the industry had sold up and withdrawn all of its lines for the Fall season. Individual lines had been withdrawn from time to time, but no general withdrawal had been announced by the company. Whether a general withdrawal has taken place or not, however, is largely discounted by the knowledge that the company in question has not been suffering from any lack of orders. In the general merchandising of the week the features were the large demand for fancy back overcoatings for men and fancy worsted suitings. A good call for women's coatings was told of in that branch of the trade, and the sale of woollens for dress purposes has been aided by the settlement of the strike in that industry. Wool continues firm and high.

The settlement of the dress strike also stimulated the buying of silks for cutting-up purposes. This was by no means unwelcome to the manufacturers and jobbers, for it increased a demand that, on the part of the retail trade, was showing a slump from the levels of purchases reached during the second international silk show here. That the silk business, as a whole, is much better than a year or so ago is shown by the increased imports of Japanese raw silks into this country between the beginning of the current silk season and Jan. 1 last. Up to that date 220,520 bales of raw silks had been shipped from Japan to this country, whereas in the corresponding period in the previous year the shipments amounted to 191,073 bales. The price trend at Yokohama was upward during the week, with sellers disinclined to dispose of their holdings in anticipation of a further rise. Sinshu No. 1

closed at \$8.60 a pound, or a rise of 10 cents for the week.

No great change occurred in the linen trade during the week. The rising market continued to bring retailers in as buyers, and the approach of Spring and the sports wear season brought more active trading in dress linens by the cutters-up. Reports from the primary markets tell of better buying for importation into this country, and of a steady dwindling of the small stocks that were on hand there.

The week failed to bring to the burlap trade the long-expected increase in demand for heavy goods of this character. On the other hand, there was a demand for the lighter construction that was larger than usual for this season of the year. In neither case, however, was the business done large enough to prevent a further slump in prices, although in certain quarters of the trade the downward trend was strongly resisted by sellers.

Grain:

Week's Price Range

	WHEAT.		CORN.		CORN.	
	High	Low	High	Low	High	Low
May	\$1.20½	1.17½	.76¼	.74¼	.46¼	.44½
July	1.16½	1.13½	.77	.75¼	.45½	.44¼
Sept	1.15½	1.12	.77¼	.76	.44	.42½

The wheat market was rather a slow one last week. Quotations moved rapidly but without getting anywhere in particular, and the prices for grain of all sorts at the close of the week showed but moderate changes from those at the end of the previous week. This may be attributed to the fact that more grain came to market from the firms than had been anticipated, and to the fact that foreign buying is still very draggy.

Grain exports from the United States last week totaled 3,650,000 bushels as compared with 6,649,000 bushels for the week previous. The falling total was due principally to heavy declines in the amount of wheat, corn and oats sent to the United Kingdom and other European countries. Rye exports decreased slightly, while a large increase was shown in exports of barley to the United Kingdom and other European countries. Just at this time the total figures of these exports are of interest. Wheat shipments, for instance, were 1,164,000 bushels as compared with 2,861,000 bushels in the previous week; corn 954,000 bushels as compared with 2,163,000 bushels in the previous week; barley 415,000 bushels as against 114,000 bushels; rye 1,089,000 bushels against 1,462,000 bushels; oats 28,000 bushels against 49,000 bushels. Flour exports, too, were considerably lower. They amounted last week to 176,100 barrels as compared with 333,500 barrels for the week previous.

IN connection with foreign shipments an interesting development of the week was the report that Russia had recently sold for export two cargoes of wheat. However, returning travelers from that country give assurance that the European exports will not be of sufficient importance to cut any figure whatever in the world's visible supply, at least this year. Reports to the Department of Agriculture present some startling statistics on the decreased production of both crops and livestock in Germany and the serious food shortage which is prevailing there. The decreased supply is attributed to a reduction in acreage planted, shortage of manpower and decreased use of fertilizer. Production of bread grains dropped 26 per cent. in 1922 as compared with 1921 production, and 46 per cent. as compared with the output in 1913. The total area under cultivation in 1922 was 71,000 acres less than in 1921 and about 3,076,000 acres less than in 1913. Smaller yields per acre are also reported. Wheat production in 1922 totaled 71,937,000 bushels compared with 107,798,000 bushels in 1921. The production of rye is placed at

206,049,000 bushels compared with 267,648,000 bushels in 1921. The output of other grains including Summer barley and oats, dropped 20 per cent. compared with 1921 and 39 per cent. compared with 1913.

Prices of all grains, particularly wheat, have not kept pace with those of other commodities and, so far as the markets are concerned, there is a considerable amount of speculation as to where all of the wheat and corn contracts, which have acted as an effective brake on the market for several weeks, have come from. Of course, some of these are based on the actual grain, of which shipments from the farms are reported to be at a slightly accelerated pace since the first of the year. But there has been a large volume of both wheat and corn contracts for sale every time important advances in prices have occurred. Some of it, of course, is speculative, but this possibly would not account for the whole. Just at the moment the important factors in the wheat market are slow foreign buying and subnormal shipments to Europe. Argentine and Canadian wheat is going forward to Europe in much larger quantities than our own and there were in the last fortnight, considerable amounts of Argentine grains pressed on the London market for sale. Another brake on the market is the fact that the visible supply shows some very striking increases. The total is now 47,946,000 bushels as compared with 47,007,000 bushels in the previous week, and 42,092,000 bushels for the same week last year, but milling demand appears to be improving. Some of the mills are sold ahead on low-grade flour. The visible supply of corn also shows a rather startling increase. It was 1,191,000 bushels for the week, and now stands at 23,666,000 bushels as compared with 22,475,000 bushels the previous week, and 36,924,000 bushels for the same week last year.

WEATHER conditions were not particularly good last week. There have been disturbing reports as to conditions in Western Kansas and Western Nebraska. There have been complaints, too, from the interior of car shortages, and shipping conditions are far from ideal. In places where there was no snow protection on the ground, the recent cold wave was unfavorable to crop conditions, and some damage has been reported. The special report on crops of growing grain of the United States Department of Agriculture, issued last week, gives the following summary of conditions:

"The condition of the growing crops of grain is reported as fair to good in North Carolina, Maryland, Delaware, most of the States in the Mississippi Valley, the Middle West generally and in California. In Georgia many fields show lack of fertilizer. Condition is slightly below the average in Virginia, where some injury has been done by freezing and thawing, from which Illinois and Indiana fields have also suffered. Snowfall in the Dakotas has been lighter than hoped for, but no important damage is believed to have resulted from the recent storms. It was general in Iowa and very beneficial. Wheat is wintering well in Missouri, but has suffered some on exposed clay knobs from recent severe weather. It has been too dry for wheat in the Northwest, Oklahoma Panhandle, where it is in poor condition, but recent rains and snows have improved it in Texas. In California the growth of wheat has been slightly retarded by wet soil and cold weather, but otherwise it is in good shape. Fall sown oats are doing well in Texas and Oklahoma.

"It has been too wet in Southern Florida to plant Spring oats. Planting preparations are well advanced in South Georgia, Alabama and South Carolina. Considerable plowing has been done in Missouri, and more land has been broken than for many years. The growth is nearly ready in Oklahoma for the sowing of Spring grains except in the Panhandle, and in Louisiana preparations for sowing rice continue."

Iron and Steel:

The Situation to Date

End of December, 1922.

United States Steel orders, tons 6,910,776
Daily pig iron production, tons 104,181
Daily iron production, tons 3,229,604
Pig iron, Bessemer, at Pitts., ton. \$29.52

THE upward trend of iron and steel operations and prices is so very pronounced, stimulated by increasing demand for heavy products of all sorts, that each week's review of the industry is more or less a repetition of the previous week, recording only the percentage of price and operation increases which have taken place. The advances in themselves have had cumulative effect. Buyers who were hesitant about the market a month ago, and who have watched four weeks of steadily increasing prices, have more or less thrown discretion to the winds and have placed their belated orders for materials of all sorts. From present indications the month of February will exceed in actual outturn of iron and steel products any single similar period since the terrific pressure placed on American mills by the demands for ammunition during the war.

The record is rather a remarkable one, because of the fact that the advances have been so steady and sustained. Possibly even the ironmasters themselves did not realize the extent to which the country had fallen behind in consumption during the period of idleness, depression and liquidation, which is, to a large extent, responsible for the present rush for iron and steel products. Already predictions are being made in the trade that the month of March will see record-breaking production of iron and steel, and after that month the mills will have trouble in keeping up their working forces with the opening up of outdoor construction work.

The production of steel ingots in January was at the rate of about 43,500,000 tons per year, against a rate, quite uniformly maintained, of approximately 40,000,000 tons during the closing quarter of the old year, and a rate of about 34,500,000 tons in the preceding six months, a period largely occupied by the coal and railroad strikes. Production increased during January, the rate at the close of the month being above its own average, and there have been further remarkable increases during this month. Possibly the changes from a period of only moderate activity, ranging between that state and dullness last year, to one in which the mills are operating at about 90 per cent. of capacity, practically the maximum under present conditions, has been the most drastic in the entire history of the iron and steel industry. From this distance one may very easily trace the recovery in business lines of all sorts, because of the direct relation of this basic industry to other lines which it touches. The period of stagnation was followed, first, by a period of months in which there was considerable hesitation, in which orders placed were only moderate ones, in which there was considerable haggling over prices and in which the market was controlled strictly by the buyers. But it had become quite evident that the business depression was over, confidence was gained in all lines, particularly by railroad officials, who were responsible for ordering rolling stock and other railroad supplies, construction work both for housing and building and in any number of other directions. The increase in orders was a moderate one at first, but it steadily gained momentum, and backed by the building boom of last year, the fact that, through the sale of a large number of equipment trusts, the railroads were able to expend considerable sums for equipment and maintenance supplies, the buyers became more insistent, and while the iron and steel industry did not experience the overnight change from a buyer's to a seller's market, still it came along in orderly sequence as the insistence of the prospec-

tive purchasers became more pronounced, and by mid-Fall of last year it was clearly a seller's market, with the mills reporting increased operations from week to week. This condition, accompanied by higher prices, will probably continue, at least through a part of the Summer. As in former weeks of this year, there is now scarcely any haggling about prices, and buyers are rather concerned about delivery dates.

There is a wide difference of opinion in the iron and steel trade as to the payment of premiums. In some quarters it is looked upon as a detriment to the trade as a whole, and a few manufacturers steadfastly decline to accept premiums of any sort. On the other hand, many of the independent manufacturers may thank the premium system for their present ratio of operations, and it has certainly worked to the end of redoubling efforts all along the line and in the possible unconscious speeding-up of the industry.

Price schedules, as quoted by the majority of manufacturers, maintain the same firm tone, with the identical upward trend which has been evidenced since the turn of the year. The plate mills have advanced this material from 2.35 cents per pound, quoted in the previous week, to 2.50 cents. Blue annealed sheets are quoted at 2.65 cents to 2.75 cents per pound, Pittsburgh base; black at 3.50 cents and galvanized at 4.50 to 4.75 cents a pound. Pig iron ranges from \$27.50 to \$30 per ton, and a great volume of small orders has strengthened the market appreciably. In some quarters an advance of \$1 a ton is already in sight. Ferro-manganese has advanced to \$1.10. Bars, plates and shapes are now at a minimum of 2.20 cents in the open market, having been 2.10 cents to 2.20 cents lately and 2 cents in the closing month of the old year. While the leading interest has made advances in wire prices, its refusal so far to advance the price of sheets and tin plate has been a surprise to the independents, as since the order books were opened raw material prices have all advanced, or at least kept to their previous levels. One reason for the great activity and the increased price of plates in particular is the great demand for new locomotives at the present time. In addition to the order for 275 locomotives placed last week by the Pennsylvania with prominent makers, the following inquiries for new engines are now in the market: Southern Railway, 66; Seaboard Air Line, 35, and Louisville & Nashville, 35. In addition, there is inquiry for materials for a new line to be constructed in Mexico by the Southern Pacific, linking up the corporation's properties in that country.

The question might fairly be asked, How long can the price advances continue as they have from week to week recently? It is quite evident that such a point has not been reached yet, and rather an abnormal trade has developed in the first two months of this year. There is such a point, of course, beyond which buyers would not go, but there is a possibility that some of the materials currently purchased will be used in work with materials purchased at lower prices, so that the average cost will not come up to the present level of iron and steel schedules. Unlike such commodities as cotton or silk, the cost of iron and steel, although it figures very prominently in the price to the consumer of the finished article, is more or less lost in manufacture. Many other materials as well figure in, as a rule, and it is possible that it will still be many weeks before there will be any determined resistance by buyers to the upward trend of prices, should they continue.

In one or two directions the cost of manufacture has declined, and this possibly is the explanation for the "waiting game" being played by many prospective buyers of pig iron. The principal item is furnace coke, which has declined approximately 50 cents in the last week, being now \$7 to \$8.25 per net ton f. o. b.

Continued on Page 319.

Official Washington From a Business Viewpoint

Special Correspondence of The Annalist
WASHINGTON, Feb. 24.



IS industry forging ahead too rapidly for its own good and for the best interests of the nation? Is consumption keeping pace with production? Is the nation entering a period of inflation and speculation which threatens to bring about a severe reaction if no check is placed upon expansion? Are price levels being raised to a point, gradually but steadily, where business may again find itself facing a buyers' strike? Is the Government justified, at this time, in taking any steps that might tend to check the easy flow of credits and make business pause, and think, and reshape its plans?

These are questions which are being asked daily now and the continuing reports of advancing price levels and of large increases in commodity production by practically all industries make a canvass of the situation worth while. There is one thing which the Administration dreads, and which business and the public should dread, and that is the danger of running into another period of forced deflation such as that experienced late in 1920 and in 1921.

The questions given are not easy ones to answer, and many and varied views are to be obtained. Some experts have been counselling for weeks that steps should be taken to discourage too rapid expansion; others have contended that the time has not yet arrived when any concern need be felt. The latter viewpoint probably is sound enough as things stand today. The difficult thing to determine is whether the trend, as illustrated by developments up to this time, is toward healthy progress or unwise inflation.

The opinion was expressed to the writer the other day by one of the soundest students of finance and industry in the Administration that, while the danger line had not been reached, there appeared to be indications that things were getting close to the point in industrial regions where there might be developed, through too easy flow of credit, injurious expansion. It was a situation, he said, which the Government need not view with anxiety or concern, at this time, but which rightfully claimed its attention and careful consideration.

When the action of the Federal Reserve Banks in New York and Boston in increasing their rediscount rates from 4 to 4½ per cent. on all classes of paper (made effective Feb. 23) is considered, it appears that the Government has been keeping pretty close tabs on developments. This step was described as a symptom of increasing business activity, and the purpose behind the act was said to be to get the rates of the Federal Reserve Banks in line with the open market rates. On the other hand, it might be interpreted as having behind it a desire on the part of the Government to exercise a restraining influence on credit expansion. Certainly it would seem fair to see in the action a hope that business might not cross the line on to ground where injurious expansion would be threatened. Any upward swing in Federal Reserve rediscount rates at this time must necessarily act against the too easy flow of credit rather than accelerate it.

It was significant, too, that the increase in the rediscount rates in New York and Boston came at a time when the amount of Federal Reserve notes in circulation was growing week by week. While the outstanding note circulation is not greatly in excess of what it was a year ago, the recent increases have been of sufficient importance to attract attention, and note circulation is consid-

ered by many as about the best indication of the trend toward expansion. On Feb. 15, 1922, the notes in actual circulation totaled \$2,169,953,000. On Dec. 27, 1922, because of the buying during the Christmas holidays, the total had reached \$2,464,000,000. It had declined by Jan. 24, this year, to \$2,225,000,000 and by Feb. 7 to \$2,217,817,000. Then came an increase which brought the total, on Feb. 14, to \$2,243,603,000.

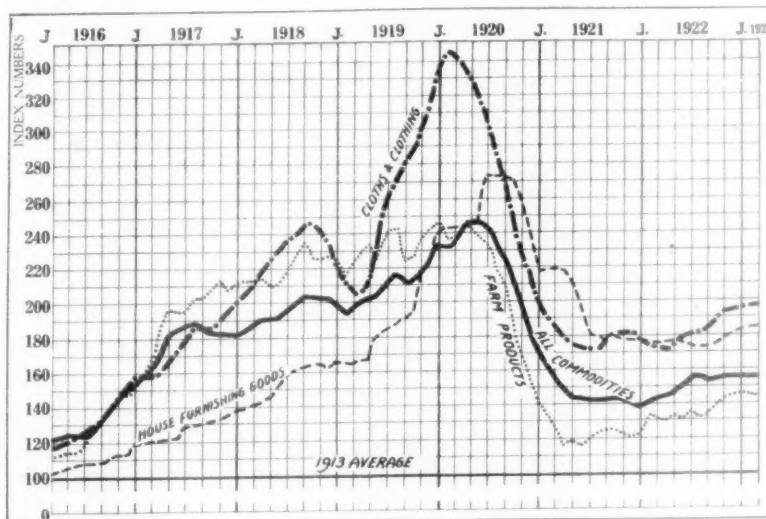
duced to the consumer, are 50 per cent. greater than they were in the period of depression and deflation following the 1919 boom. This is one of the favorable indications of the present situation.

Reports obtained by various Government sources, in fact, indicate that consumption is running hand in hand with production up to this time at least. A statement by the Department of Commerce on Feb. 22 is to the point:

Comparison of Wholesale Price Index Numbers

Showing Divergence of Certain Groups.

(U. S. Department of Labor Index.)



and the late reports are that the trend is continuing upward.

The Federal Reserve loans secured by Government obligations are, of course, far below the enormous total of \$1,863,000,000, which was reached at the height of the great Wall Street boom of 1919. But on Jan. 17 the total was \$284,017,000; on Feb. 7 the total had reached \$344,646,000 and on Feb. 14 it was \$428,724,000, again with the trend still upward. This is scarcely a situation which would picture a great strain on the credit facilities, but it is desirable that increases from this time shall not be too abrupt.

There is no tendency on the part of any Government official to draw an alarming picture; in fact, quite the opposite is the case. It is not believed by the Government experts that the nation is to face another unwise expansion and another disastrous period of forced deflation, but, nevertheless, it is the intention to keep a watchful eye on developments and to accomplish what properly may be done to aid business in getting back to prosperity on an even keel.

In connection with the volume of loans it is probable that the increase of active credit is larger than the figures by the banks show. This point has been overlooked by many in a consideration of the situation. It is probable, for instance, that the active credits, brought about by quick delivery of commodities pro-

duced to the consumer, are 50 per cent. greater than they were in the period of depression and deflation following the 1919 boom. This is one of the favorable indications of the present situation.

"A very large increase in productive activity is indicated by figures received to date by the Department of Commerce through the Bureau of Census on January business conditions, with new high records made in many cases. "Cotton goods, pig iron, steel ingots, locomotives, zinc, bituminous coal and flooring are among the basic commodities whose January production figures show the largest output since the boom period of 1919. Sales and unfilled orders show the same upward trend, especially in metals and building materials. The large car loadings and seasonally high retail sales, as well as the general depletion of manufacturers' stocks, indicate that the goods produced are quickly passing into consumption."

Another comment made by the Department of Commerce concerning price levels and credits is of interest. It reads:

"Wholesale prices as a whole showed no change in January but farm products declined, while other groups rose. The present increase in productivity has thus far been differentiated from the 1919 boom by the relatively small expansion of commercial credit and the relatively gradual increase in prices. The price increase during 1922 amounted to less than half of the increase in wholesale prices during 1919."

The situation presented, however, was before the volume of loans and the cir-

ulation of Federal Reserve notes began their upward trend early in February, a trend which apparently is now becoming more pronounced. Wholesale prices also probably will show a pretty general increase in February, with the trend continuing upward, although not yet at what might be taken as a dangerous pace.

The ideal situation, of course, is to be found in a proper relationship between the physical volume of production in the country and the volume of new credit and currency. That calls for a condition where consumption is, as a broad proposition, meeting production, with credits active and with no accumulation of stocks by speculative interests on a scale which might later force a period of unhealthy liquidation.

Up to this time, despite the rapidly increasing production of coppers and other metals, the steel industry, lumber, cement and other building materials, automobiles, textiles and petroleum products, consumption, as pointed out by the Department of Commerce, appears to be absorbing production. Federal Reserve data also indicates that this is the case. It is difficult, however, to obtain accurate data. Among the best indicators are the volume of active credits which come as a result of quick turnover and the carloading reports.

There is another interesting phase of the situation which has been overlooked in connection with actual Federal Reserve note circulation and which has its influence on expansion of production and consumption. During the boom of 1919 and some time thereafter, when wages were high and the Federal Reserve note circulation great, investigation indicated that hundreds of millions of dollars were being carried about by individuals especially among foreign-born workers, who suddenly had come into comparative affluence because of high wage levels, and was not in fact being employed. There was every indication that the amount was really very large at times and an important factor in the situation. Inquiry today reveals no such condition, and it is believed that practically all of the note circulation is being actually employed.

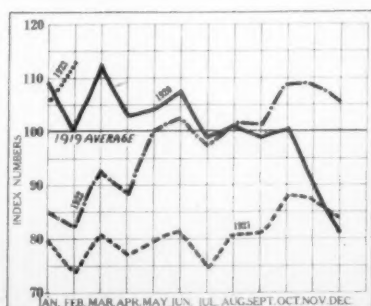
The serious problem seems to be to keep production and price levels from crossing the point where consumption would fail to provide the demand necessary to a healthy economic structure. Such a statement may appear to point out the obvious, but the task of determining just where that line should be drawn is by no means a simple one.

Many students have sought to determine just where the 1922-1923 line should be drawn and they are confronted with the difficulty of determining from what base to work out their calculations. It is pretty generally accepted now that there will be no permanent return to the 1913 level, either as regards production, wholesale and retail prices or wage levels. The line must be drawn somewhere between the 1913 level and the levels reached in the boom period in 1919 and early in 1920.

Such attempts as have been made to deflate wages have developed many interesting and important truths. One of these is that neither union labor nor non-union labor is going peacefully to accept great wage-cuts regardless of what anyone may say about the theory that higher wages are of no avail in raising living standards if living costs are likewise kept at a level which decreases the buying power of the dollar. Up to this time the wage levels have not been deflated to a point where the buying power of the workers, as a whole, is less than it was in 1913. In fact, quite the opposite is the case, as demonstrated, for instance, by the increased consumption of meat, and sugar, and possibly by the huge expansion of the automobile industry. Again the trend

Index of Manufacturing Production

(Monthly average production 1919=100.)



It is interesting to note the seasonal variations in production. This is graphically shown on the chart herewith, on the basis of three years' experience. January is a high month; February is low, due to the small number of working days; but March is usually slightly higher than January. In April a drop occurs, with a rise in May and a further rise in June. July shows a considerable falling off, August a slight recovery and September at about the same mark as August. It is quite significant that, up to September, each month has shown the same tendency relative to the preceding month in each of the past three years. After September, on the basis of 1920 and 1921 figures only, October has shown an increase, November a decline and December a further decline. The high points of manufacturing activity are thus due in January, March, June and October.

A Review of Foreign Opinions



ENGLISH opinion as to the occupation of the Ruhr by the French has been rather cautiously expressed, but little by little the consensus is growing, and seems to be practically unanimous, that the adventure is rash.

In this connection The Economist (London, Jan. 20) publishes an editorial entitled "Passive Resistance," which opens with the following words:

The developments that have taken place in the Ruhr during the past week appear to have made very little impression on the work-a-day world of this country. This apparent indifference is deceptive, for the deeper sentiments of the nation are stirred by the situation which recalls so vividly, because it is almost indistinguishable from, a state of war. Great Britain has far too vivid a recollection of her unhappy experiences in Ireland to make the mistake of supposing that it is necessary to have two formal armies face to face in order to produce the economic paralysis, the negation of law and liberty, and actual bloodshed associated with a state of war. Germans may have little stomach, and less opportunity, for actual guerrilla warfare, and it may well be that their last hope of achieving emancipation from the Treaty of Versailles is by passive resistance, which, though involving hardship, may prove extremely effective. But, whatever form it may take, the conflict is definitely joined, and there is hardly any one in this country who contemplates the policy of France bringing her appreciably nearer either of her alternative objects—payment or security.

After outlining the developments which are now familiar to most observers of the European situation, The Economist points to the dramatic fall of the exchange as the comment on the situation. In the period between Jan. 5 and Jan. 19 the German mark fell from 39,500 to the pound sterling, to 115,000. At the same time the French exchange depreciated as from 66.95 francs to 70 francs to the pound sterling. The Economist asks what result the French hope to achieve by this drain on their men and their resources, and points out that they will soon not only have to supply food to their armies and to the miners, but also to the starving population of the Ruhr, and that a small productive output soon turns profit into loss. The article continues:

It is said in Paris that the Government hopes, when the occupation is running more smoothly, to levy, by means of the coal tax, six million sterling a year; but it is added that the expense of collection will be much greater than this. The issue turns upon whether Germany can face a coal blockade, and in this connection comparison is made with the situation of Great Britain during the coal strike of 1921. But Germany has access to the coal of Upper Silesia, and it may be that for many months she can raise funds for purchases in Great Britain and other coal fields, and if the winter is not a bad one it seems probable that, given a firm Government and national determination, Germany could certainly hold out, though under conditions of some distress, until Summer.

Such speculations, however, adds The Economist, assume that the Ruhr occupation will not involve "incidents," and that France will refrain from marching to Berlin, a possibility that is beginning to be discussed in the armies of occupation.

The Paris correspondent of The Statist (London, Feb. 3) remarks that French embarrassments in the Ruhr are increasing and that the occupation so far has been less productive than was expected, "to say nothing of being decidedly more costly. The Government was obliged, immediately prior to the date of writing, to ask the French Parliament for 45,000,000 francs with which to meet the costs of the occupation. The troops are now about forty thousand in number, and in addition four thousand railwaymen have

The accompanying table gives a comparative study of exports and imports in 1920, 1921 and 1922 in millions of francs. The imports are based upon declarations for 1922 and 1921 and average value for 1920; the exports are based upon the value of 1921 for 1922 and 1921, and the value of 1919 for 1920.

Imports and Exports in 1920, 1921 and 1922

Imports.	1922.	1921.	1920.
Foodstuffs	5,800	5,748	11,875
Raw material	14,048	11,408	25,156
Manufactures ..	4,052	4,913	12,879
Total	23,900	22,066	49,904

Exports.	1922.	1921.	1920.
Foodstuffs	1,920	2,071	2,613
Raw materials ..	5,444	4,091	6,114
Manufactures ..	11,860	12,356	16,962
Parcel Post	1,417	1,253	1,206
Total	20,641	19,771	26,895

It is worthy of note that the adverse balance of 23,000 million francs in 1920 fell to 2,300 million in 1922—the restriction of imports having been unduly severe in 1921. Both imports and exports in 1922 totaled about a thousand million more than in 1921, which is due, comments The Statist, to the movement of raw materials. Exports of manufactured goods fell from 17,000 million in 1920 to 12,350 million in 1921 and continued this fall in 1922, though it was but by 500 millions.

In the opinion of the London paper, the comparison shows in general that France maintains the same condition in 1922 as in 1921 in respect to her food supply, having reduced her dependence upon foreign countries by about one-half; she is developing a healthy increase in her demand for raw materials and, at the same time, has extended the sale abroad of her own rich mineral resources, but as yet she has failed to stay the decline in the export of manufactured goods. In weights, however, these show a steady increase in the last three years, namely, 1,865,215 tons in 1920, 1,895,246 tons in 1921, and 2,494,542 tons in 1922, and if account be taken of invisible exports, especially articles consumed or taken away by tourists, it is probable that French foreign trade balances.

In respect to weights, too, imports emphasize the development of trade in raw materials, which seem to exceed the boom

had to be sent to the occupied territory to keep the communications open. Furthermore, twelve blast furnaces, in Lorraine and the East, have had to be extinguished for lack of coke and those in operation are fast using up their supply.

This, however, in the opinion of The Statist, is not the worst. Metallurgical works are preparing to reduce operations yet further, and this, it is considered, is inevitable, as the price of English coke has been rendered prohibitive by the exchange. This latter broke all records by passing from 70.82 to 74.83 in ten days, and the collapse has affected other industries badly, though the dollar at 16.18 is still far from the 17.60 which was reached in April, 1920. Moreover, the threat of a boycott by Germans against French goods is now in effect as regards iron ore, textiles and wines. The article then comments on the French state of mind in the following words:

Nevertheless, the Government, Parliament and the people remain determined to continue with the venture and show no sign of alarm. M. Poincaré insists that the German strike movements in the Ruhr will soon calm, and the rank and file return to work in order to earn their bread and butter. He intimates that France has no in-

year 1920, as shown by the accompanying table.

Raw Materials

(Thousands of Tons)

	1922.	1921.	1920.
Imports	44,606	34,222	41,871
Exports	19,142	12,892	9,709

Instancing the figures of 1913, the French Minister of Finance goes so far as to declare that France has already more than resumed her prewar activity. The actual figures in values and weights are shown in the accompanying table.

Comparison of Imports and Exports in 1913 and 1922

Values in Millions of Francs

	1922.	1913.	Difference.
Imports	23,900	8,421	Plus 15,479
Exports	20,642	6,880	Plus 13,762

Weights in Thousands of Metric Tons

	1922.	1913.	Difference.
Imports	51,366	44,220	Plus 7,146
Exports	22,615	22,074	Plus 541

Referring to these figures, The Statist remarks that, taking the franc at one-third of its prewar value, trade is about the same each year, the marked increase in the weight of imports in 1922 being due to the increased imports of raw material, to which cause may also be attributed the slight increase in export weights. But, in 1913, France did not include Alsace and Lorraine, with its resources of ore, potash, iron, steel, textiles, &c., so that it cannot really be said that France is in a normal condition yet, either as exporter or importer. The figures for the iron and steel output for the past year, recently published, afford further proof of this, for they are not even up to those of 1913, as may be seen from the accompanying table.

Iron and Steel Output in 1913, 1921 and 1922

(Thousands of Tons.)

	1922.	1921.	1913.
Iron	5,128	4,120	5,311
Steel	4,471	3,100	4,635

This paucity of output as compared with 1913 becomes even more marked when it is remembered that the Alsace and Lorraine output is not included in the figures for 1913.

Trade returns for 1922 have now been issued by the Minister of Finance. The encouraging showing for December seems to indicate bright prospects for the New Year, were it not for the ensuing political complications, points out The Statist. December exports were higher than those of any period in the last two years, and it is necessary to go back to December, 1921, to parallel the imports.

Italy is deeply aroused by the present developments between France and Germany and some interesting reactions in Italy, especially as regards Anglo-Italian relations, are chronicled by The Economist (London, Jan. 20).

At a Cabinet meeting which took place in Rome on Jan. 19, Signor Mussolini, the Premier, emphatically denied the possibility of Italy joining other countries to form a Continental blockade against the Anglo-Saxon countries, pointing out the necessity of Great Britain to the Continent and, more especially, the peculiarly close relations the former has always maintained with Italy.

Nevertheless, says The Economist, there are undercurrents in Italy today which are deserving of attention. First and foremost among them is the old pro-German element, which was silenced by the spectacular fall of the Austro-Hungarian monarchy, an event which would have been impossible without the defeat of Germany. But now that Italy has reached her natural boundary, the Northern Alps, the feeling is becoming vocal that Germany was, after all, a great market for several agricultural products of Italian soil and that this market can never be recovered until Germany is once more in full swing as consumer and producer.

On the other hand, Germany supplied Italy with machinery, chemicals and other industrial products, and many people now confuse the old days of cheapness with the steady flow of cheap German goods. France and England have not taken the place of Germany as buyers and sellers. Italian producers complain bitterly against British duties on automobiles—33 per cent.—and state that, while preaching free trade abroad, Britain practices rampant protectionism at home. While these complaints are probably exaggerated, especially when commercial treaties are taken into consideration, they have, nevertheless, been eagerly seized upon by the Italian protectionist element.

Another factor is described as follows by The Economist:

As in other countries, faith in the economic future of Germany, German thoroughness, German system, German strong government, plodding industry and inventiveness, caused a large volume of marks to be bought when the exchange was not unreasonably low. Warnings were vain. It seemed impossible for people not to believe that, with the recovery of the German economic future, marks would not recover also. When marks collapsed and got worse every day, it was not ascribed to the feeble financial policy of the German Government, but the blame was placed on the shoulders of France, England and the United States. Among some speculators the fall of the mark was attributed to some sort of conspiracy among the gold countries and, as the franc could not be accused of gaining by the mark, in some mysterious way the fall was made out to be the fault of the dollar and sterling.

All the Continental countries, vanquished and victor alike, are groaning under a burden of debt, budget deficits and devaluated paper money and, therefore, should unite against the predatory gold countries. These ideas, says The Economist, are nebulous indeed; but, unfortunately, the population is apt to be caught by shibboleths, and it was a pity that at the last Paris Conference there crept out, suddenly and without previous discussion, the question of the French and Italian gold sent during the war to London, and thence shipped to the United

States for the sake of the so-called "pegging of the exchange" operation.

The Economist does not think this transaction was really of very great benefit to all concerned, in the long run, even though it kept the lire at 37 to a pound for some time. When the peg was removed the lire leaped to 100 and certain merchants, having purchased at 37 and waiting to buy exchange at a better figure, were caught. But the "predatory gold countries" were blamed. In this connection the Economist comments:

The details of this transaction were never published officially in Italy. The debt incurred by the Italian Government still remains, and no one can predicate at what rate of exchange it will be, if it ever is, repaid. So, from the exchequer point of view, the transaction is not closed.

At the present time nationalism is in the ascendant in Italy, with its connotations of colonialism, and Italy feels aggrieved because the Allies, taking Africa, Mesopotamia and Oceania, left nothing for her.

All this, however, is a fairly superficial movement. Italian policy since 1860 has been fundamentally identified with the maintenance of friendly relations with Great Britain. Neither of these two powers wish to see a predominant power, whether it be Napoleonic France or an Imperial Hohenzollern Germany, in Europe. For one it is a question of economics, for the other a question of independent national existence. Italy would, therefore, readily combine with Great Britain to avert such a possibility, were her economic fetter removed.

And here, finally, comes the keynote of the whole question, a note that is felt throughout the Italian nation. Reparations are by no means so important to Italy as to France, but she does feel sorely grieved at the idea of paying twenty-two or twenty-three billion gold lire to her former Allies. Cancellation of her inter-allied debts is the one thing Italy is seeking and, says the Economist, she knows that in this regard she has powerful allies in Great Britain.

Further East, the Turkish Government is engaged in consideration of the Anatolian question, which is dealt with by Major Franz Carl Endres in an interesting article in the Berliner Boersen Zeitung (Germany, Dec. 27). The writer says:

Not only the new Government at Constantinople, but also the States of Europe have a special interest in the recovery of Anatolia. The Pan-Turks themselves, however much they may, from political motives, attempt to make a show of independence, are exercised in their minds about this question, knowing that the finances of Turkey cannot be restored to a healthy condition by any other means than the establishment of regular trade relations with Europe. The problem of how to clothe the inhabitants of Anatolia and supply them with a hundred things that they cannot at present produce themselves cannot be solved save by a large export of all available commodities. Such commodities can only be mined, and agricultural raw products. But the need of Turkey is at least one year ahead of her available export; the supply of commodities to Turkey must precede by at least a year the export of the products which can be exchanged for them. In other words, Turkey is badly in need of credit.

Major Endres asserts that it is quite wrong to believe that Anatolia can resume the thread of her flourishing economic life at a word of command from those in authority. He states that the fact that a hundred rich Turks of Constantinople have each undertaken to rebuild a village destroyed during the war is in itself nothing but a beau geste. Supposing the promise were to be fulfilled, he asks, what of the thousand others in the same plight? Even before the war Anatolia was known as the land of widows. And the writer continues:

Since 1878, the children of Anatolia have provided cannon fodder for every war and revolution in the Near East, as well as for the continued fights against the Arabs in Yemen. Before the war there were some 11 million inhabitants to half a million square

kilometers, that is, about 21 inhabitants per square kilometer. As a result of the war, of the expulsion of the Greeks and other causes, this number has fallen to less than half, that is, to ten inhabitants per square kilometer and five and a half million in all.

According to Major Endres, the livestock of Anatolia has suffered even more losses than the human population. Statistics for 1914 and 1919 show the changes in the accompanying table (the figures refer to a million head):

LIVESTOCK IN ANATOLIA

	1914.	1919.
Horned cattle	7.43	4.02
Horses	1.04	0.63
Sheep	21.09	4.00
Goats	16.00	2.06
Camels	0.49	0.09

Half the figures for 1919 would, in the opinion of the German writer, be optimistic for the present situation. Probably not more than a million head of horned cattle and sheep are now in existence.

EVEN in 1919 the harvest returns showed a disastrous decline in the yield of cereals. The figure is said to have been not more than 2.45 million tons of wheat, and 1.67 million tons of barley. The tobacco output was only 17.8 million kilogrammes. Again, present day figures are only about half of those for 1919.

Major Endres' description of the state of the country is appalling. Huge stretches of land lie waste, towns and villages are deserted and destroyed, farms burnt or demolished. The difficulties of restoration are enhanced by the lack of good transport system. In the whole huge district there are but a few isolated roads that are in a fit condition for economic use. As to railways, remarks the writer, it need simply be said that there is a district between Angora and the old Russian frontier on the one side, and the Black Sea and the Bagdad railway on the other, with an area of 400,000 square kilometers, without a single line of railway. If it be remembered that the whole extent of the German Empire today is only 468,000 square kilometers some idea of this desert may be gained. The terrific difficulties of transport must not be forgotten in criticising the methods of the Turkish Government. Similar lack of transport was at the bottom of the Russian famine. Before the war it was possible to find districts that kept them-

selves miserably alive by importing grain from abroad when less than 500 kilometers away there were tons of good food rotting for lack of transport. In the view of Major Endres, therefore, in spite of all the changes brought by the war, one fact remains, namely, that the economic problem of Anatolia is a transport problem, for the solution of which large sums are needed which will not be obtained save in return for concessions to the lender.

TURKEY has no money. Continual assertions from the Turkish Army are caused by the fact that there are long arrears of overdue pay. The fact that France is in possession of the greater part of the Ottoman debt is the cause of the comparatively high value of the Turkish pound, which is not attributable to any optimistic estimate of Turkey's real financial position.

The German writer speaks glowingly of the mineral resources of Anatolia, which, however, he states, cannot be realized until there is some solution of the transport problem. Nevertheless, in his opinion, surprises are in store when the treasures of the Armenian Taurus are explored. In Anatolia itself there are large locations that have not been touched, or, if they have been, they are not exploited to anything like their full potentialities. In this connection Major Endres says:

In West Anatolia, where it would be easy to construct branch lines to meet the main lines, Magnesite-Panderma and Konia-Haidarpasha, coal and ore are largely found in such close proximity to each other that smelting could take place almost at the pithead, and this would, of course, add enormously to the economic value of the products. West of Panderma and in the whole southwest of Asia Minor lignite is found. In a very broad stretch, from Pergamon to Broussa, are lead, copper, tin, chrome and iron. In the big peninsula west of Smyrna is cinnabar. The whole of Anatolia is rich on a similar scale. In the Armenian part there is copper and coal with a large proportion of valuable by-products. Gold and silver have also been located. Gold is washed down by various rivers.

Comparison of this catalogue of the located wealth of Anatolia with statistics of trade due, shows an extraordinary disparity. A reform of the grotesque mining laws, a more sensible concession policy, and an efficient railway service connecting with the nearest seaports would, considers the writer, multiply this export to many times its present extent.

In 1913-14 (the Turkish year 1329) were exported:

	Tons.
Iron ore	6,041
Copper ore	897
Zinc ore	4,347
Lead ore	14,287
Chrome ore	26,373

The linking of railways, therefore, is the central theme of Turkish reconstruction—but not after the uneconomic method of the Bagdad Railway, for strategic purposes only. Major Endres modestly suggests that what Turkey needs most now is an influx of men who are capable of guiding the reforms needed in agriculture, mining and transport methods, and the country which can supply these best is, in his opinion, Germany.

An interesting description of the Turkish capitulations is given by a correspondent of the Viennese paper, Reconstruction (Vienna, Jan. 15). The word capitulation is described as meaning a treaty with conditions under smaller or minor headings (capitula). It is inaccurate, states the writer, to regard them as concessions on the part of successive Turkish Sultans, whether given out of the goodness of their hearts and with a view to encouraging trading conditions or wrested from them by foreign nations. On the contrary, they are a survival of the legal conceptions of the Greek and later Roman Empire.

UNDER the Greek Empire and in Syria in the Crusades, foreigners founded colonies within the Empire, which were governed by their own laws and administered by their own magistrates. The right to reside in the territory held by the Saracens or within the Empire was conceded by treaties, usually called capitulations. Foreigners of favored nations were allowed residence on condition of their remaining subject to the sovereigns to whom they owed allegiance before they came to the East. After a detailed description of the history of the capitulations the writer says:

Today Turkish rulers are anxious to abolish the capitulations as being humiliating and unfair to their subjects, while the members of the "extraterritorial colony of foreigners" in Constantinople regard the capitulations as the only guarantee under which they could live in peace and security; in fact, it is believed that it would be impossible for Europeans to live in Turkey at all in the absence of these guarantees.

The essential rights which the foreigner enjoys under the capitulations are inviolability of person and domicile, freedom to trade, exemption from some taxes and the jurisdiction of his own consular courts. He cannot be taxed without the consent of his own authorities, customs duties cannot be increased, his mail is dispatched and received and delivered through his own post offices.

There is no doubt, remarks the Viennese writer, that he does occupy an especially favored position and enjoys the protection of his own Government. This is, however, considered by Europeans to be necessary, for under Moslem law foreigners continue to be strangers and aliens. In such matters as personal status, divorce, marriage, succession, &c., no Turkish law as it stands today could give him justice, for Turkish law and Turkish customs, based on the law of the Sheriat, are very different from that of Western civilization, and cannot be applied to Westerners. Moreover, the foreign resident demands the protection of the capitulations to safeguard himself and family against unjust arrest and imprisonment, against the violation of his house, against the seizure of his property and against unjustly discriminating taxes. On the other hand, the special privileges of foreigners in fiscal matters certainly do seem unfair to the Turks. Equity demands that all those who live and trade in a country be subject to equal taxation, whatever their nationality may be; moreover, from an economic point of view, the necessity must be recognized of Turkey being placed in a position to balance her budgets.

The Annalist Barometer of Business Conditions

Continued from Page 307.

a half without such serious results as would find reflection in exterior countries, and the disposition is very plain here and in many countries of Europe to let Germany and France fight out their problem of reparations among themselves. France, it is quite evident, does not take at all kindly to the feelers which have been put out suggesting intervention by the other Allies. She has made it quite plain to the world that she believes herself capable of collecting without aid her reparations obligations from Germany. It is much too early to prophesy the outcome of this determined move, but it is to be remembered that it is now political and economic rather than militaristic, and that the present situation contains the possibilities of lasting over an extremely long period of time without any considerable reflection in the outside world.

Sterling, pulled steadily forward by a series of favorable developments, has advanced serenely into new high ground during the last week, approached very closely the point at which it was pegged by the British Government during the war, and actually sold within 15 cents to the pound of parity. The favorable reception by our Congress of the terms tentatively outlined for a settlement of the debt problem has been the outstanding factor in the improvement in the

market price of sterling. There is to be considered, too, the fact that Great Britain's foreign trade with her colonies has improved measurably in the past six months; that her domestic business is going forward in good shape and that such sterling bills of exchange as come to market from time to time, based on shipments from this and other countries to England, are only in moderate proportions and are taken care of by the usual buying power furnished by ordinary transfers of balances from one country to the other.

Marks have lost some of the snap which carried them from .0020 cent to .0057 cent and now are back to approximately .0045 cent. A retrospective view of the violent advance which occurred a fortnight ago more firmly fixes the opinion of all financial minds that it was a shrewd move, engineered by German bankers, possibly governmentally assisted, by which Germany not only strengthened her balances abroad, but was able further to becloud the future course of her once proud financial system. It is to be noted, too, that at approximately the time these gyrations were under way, her circulation touched a new high record with the tremendous outturn of 450,831,000,000 marks in a single week, the highest in Germany's history.

The Week's Developments in the Foreign Situation



IN the week just closed the issue between France and Germany divided itself into two parts of about equal importance to the rest of the world. In our domestic affairs we have learned that commerce is an economic unit, incapable of division according to political boundaries of States. That is equally true of world commerce. Americans must now take interest in foreign Parliamentary proceedings, seeking to control world commerce along the lines of nationalistic politics. There is no International Commerce Commission to forbid such uneconomic procedure. For that reason it is necessary to focus the world's attention upon the attempt, and to organize world opinion against it before it gains headway. Sympathy with France cannot obscure disturbance of world commerce by its action in the Ruhr.

Monday was a field day in the British Parliament, Premier Bonar Law repelling the assault of his predecessor at the head of a combination of all the opponents of his Administration. The attack failed by a vote of 305 to 196, a majority of 109 against the votes of labor supporting the reunited Liberal factions. The Labor Party's separate amendment was rejected, 277 to 180. Lloyd George made the argument for sustaining the Anglo-Franco Entente by the method of abandoning or crippling France in its crisis, although England is in the minority of the Allies whose majority gave France its mandate under the Versailles Treaty. The unity of the Allies is more important to the world than the Entente, and the Entente could do more for the world by supporting the Versailles Treaty than by factional or separatist action against procedure under it. Lloyd George is a Prince of Opportunists, and he made a persuasive rather than convincing speech in criticism of the Government of his own country, which happens to be divided within itself upon the British policy toward France's occupation. He declared that he was a friend of France when most of the Commons were pro-German. Truest friendship prompted him to save France from the disaster now threatening her as the result of her procedure against Germany. Upon a default of a mere 10 per cent. in Germany's deliveries France had occupied the Ruhr. It was hard to believe that nothing more than seeking reparations inspired France, which was having the same difficulty with his successor as with himself. France had come to think England was hostile because England was always pleading for moderation in demands upon Germany. Repeatedly the reparations had been reduced, and France blamed first him, then his successor. By seeking the Ruhr as security for reparations France was imperiling France, inviting a military disaster, and perhaps breaking up Germany. If Germany breaks up reparations and disarmament go with its dismemberment. You cannot control many States, some of them hundreds of miles within German frontiers. A revolution in Germany would be a greater danger to France, England, Europe, than militarism in Germany.

It would have been unreasonable to expect Lloyd George to say that reparations had been repeatedly reduced because he, more than any other man, had made them so great that even France was willing to reduce them—provided that security for the reduced amount was given. Nobody could have expected the critic of his successor to recall that he had once committed himself to the seizure of the Ruhr as a proper pledge that the vanquished would submit to the judgment of his victors. Bonar Law recalled that incident to the Commons.

No one could deduce from George's checkered record on the subject that he had standing to ask that the United States should be called in to correct his blunders. There was less eloquence in Premier Law's sober reply that the United States would not respond to Lloyd George's summons to intervene, and that France would regard such action as hostile. England would not antagonize France, although its action was disliked. On the contrary, England would persist in its policy of benevolent neutrality until a better opportunity should occur. Lloyd George was the better speaker. The vote above given shows the opinion of the Commons that the Premier is the better actor.

There was no such oratorical tour-

the Finance Minister's application for an appropriation of 115,000,000 francs to meet the cost of the Ruhr expedition. Later in the day a bill was introduced to that effect, and the cable says that there is not the least doubt of its prompt enactment, with the support of all but Communists. For general relief of French finances the Senate approved the bill for the issue this year of short-term Treasury bills for 13,000,000,000 francs.

The official statement shows that the Ruhr expedition is costlier than planned, although less costly than its critics assert. The army costs something more when it is working on foreign soil than when it is idle at home, but the extra cost is all that should be charged against the expedition. More than half of the sum

by France with the policy of occupation for control, without exploitation of the controlled property. France wishes Germans to produce and exchange as nearly as possible in normal trade conditions. That the French are progressing appears from the cabled quotation of a dispatch to The Daily Mail, saying that the first important break in the railway strike came Wednesday, when a thousand employees in the Düsseldorf freight yards and station asked the French for work and 700 of them were immediately reinstated.

London cables had nothing to say about the qualified reply given to the French delegation which asked for the privileges of control of the railways through the British sphere at Cologne. The French do not control the hinterland railways converging at Coblenz and Strasbourg. Passage through Cologne therefore is the only way to get coal out of the Ruhr. The railroad yards at Cologne have several hundred tracks for marshaling trains and empties and preventing congestion. Over a single track hardly a hundred trains a day can be passed, and less if trains cannot be formed. France could do better without the British army in Cologne than without the Cologne railway transit privilege. Wednesday's cables announced both the passage of the first train over the route conceded to the French by the British, and the strike of the German workers who refused to obey the French. That was the expectation of the British, and the explanation of their refusal. Regrettable incidents would embroil the British with the Germans as they have the French, and there even might be conflicts between the French and British. Nevertheless, French headquarters expressed satisfaction over the passage of the first train as the result of the London conference, which other cables described as a failure. Cession to France of the four-mile strip of the British zone in the Cologne district took place in the presence of General Payot of the French General Staff, and Sir Arthur Godley, Commander of the British forces at Cologne. The only formality was an exchange of salutes by small detachments of British and French infantry, and the chief feature was a snowballing contest between German children and Entente soldiers. It is safe to say that no children ever snowballed German invaders. Now that Bonar Law has his vote of confidence he may be more generous in yielding more of what France needs.

There were many less agreeable incidents of the occupation, but of no decisive effect. The French are not working miracles, unless it is a miracle that they hold their nerves steady against the volume of world criticism. General Degoutte shows the spirit which wins battles after they are lost in his answer last week to a question how long he expected to command the Ruhr:

"If in a thousand years Germany has not paid her obligations then we will be here a thousand years from now," the French commander declared.

The French are better pleased with the policy of Bonar Law, who refuses part of what France asks, than with the pose as first friend of France by Lloyd George. In the view of the Temps Lloyd George's words were an insult to France, and the paper adds:

"This politician seems to have lost in the too-prolonged exercise of power qualities which are necessary to deserve confidence and inspire good faith."

The Matin is even more bitter, declaring that Lloyd George sells his criticisms of France to confirmed insulters of France, and even to the German press controlled by Stinnes.

There were signs during the week that the official instigators of the Ger-

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This week's cover of The Annalist shows the Port of New York. It is the first of a series of pencil drawings of the principal ports of the world, by Louis Ruyl. The series of drawings of financial centres will continue from time to time also.

In 1922, 5,201 vessels of a total tonnage of 18,450,000 entered the Port of New York. Vessels to the number of 5,280 of a total tonnage of 19,470,642 cleared the port in the course of the year. It is an interesting fact that the direct waterfront of Greater New York extends for a distance of about 3,000,000 linear feet, or approximately 578.4 miles. If the New Jersey side of the river is included, the distance is 771.33 miles.

nement in the French Parliament, but the French Premier reported progress to the Chamber's Foreign Relations Committee, undertaking to report further next Monday. Poincare said in part:

"The region we occupy produced 91,000,000 tons of coal annually. There are 14,500 coke ovens, of which we hold 14,200, which can produce 90,000 tons daily. We control nine-tenths of all the Ruhr production. Before the occupation the average circulation in the Ruhr was 585 passenger trains and 620 freight trains. At the present time the circulation was seventy trains daily, including both passenger and freight. In the six weeks of occupation 1,026 cars of coal had been delivered from the Ruhr to France.

"It is not questioned," M. Poincare continued, "that our mission is purely one of control. This mission is entrusted to sixty engineers, mostly French. Some English engineers and volunteers are expected shortly. As a reply to sabotage, we have expelled 283 high officials from the Ruhr and fifty-five from the Rhineland. They were replaced by officials of lower rank, as we must not replace them with French officials.

"Our policy moves along without precipitation but with system and with necessary firmness. We can have confidence in the future."

The Cabinet approved unanimously

asked for is due to such an item as the establishment of railway communications to give France coal for its iron works. On the short view there is a loss, for the coal France now gets is less than before it started its occupation and costs \$450 a ton, against a normal \$20. On a long view there is promise of profit enough to serve as a charge against France that its expedition is designed to enable France to dominate permanently the world's iron trade by displacing Germany. If that were to become true the world would not suffer at the hands of the French iron trade such wrongs as it suffered from German commercial methods, twins with its military methods. The proceeds of the Ruhr expedition suffer by comparison with Germany's previous payments on reparations accounts. On German calculations Germany has paid to France ten times as much as France paid to Germany after the war of 1871. That sounds impressive, but omits comparison of the payments with the damages inflicted unlawfully according to civilized war rules, and omits to consider that, to assure payment of the smaller sum by France, Germany occupied 100 times as much French territory as the French in Germany now occupy, and held its productive guarantees years where the French have held their seizure weeks.

Concurrently with the Parliamentary proceedings parallel progress was made

The Pennsylvania Decision: A Challenge to Railroad Executives

By Benjamin Baker



RETTY well buried in the Supreme Court's decision against the Pennsylvania Railroad in the latter's controversy with the Labor Board, and hardly apparent until one reads carefully the full text of the decision, is a challenge to the railroad executives of the country which deserves their full attention, and, it may be added, the attention of the public as well. Very fortunately for the immediate interests of the public, the Court's decision finally establishes the non-compulsory character of the Transportation act and of the Labor Board's decisions rendered in accord with the provisions of the act. The remarkably just and satisfactory relations which have been established between the Pennsylvania and its employees on the basis of what may be called the "Pennsylvania Plan" of employee representation have not been upset. Except in the minds of those obsessed with the dogma that labor union domination is the only way to industrial peace and justice, increasing public knowledge of the "Pennsylvania Plan" and its actual working ought to, and undoubtedly will bring to it that "moral sanction" of public approval which the Supreme Court declares is the only enforcing power behind the decisions of the Labor Board. No one who comprehends General Atterbury's steadiness of purpose, his inflexible honesty and the faith in these qualities which pervades the employees of the Pennsylvania, can doubt that the "Pennsylvania Plan" will justify itself against the alternative plan of absentee control which the Labor Board backed in its Decision 218.

Therefore, the occasion for concern in the minds of those who feel that they have reason to fear rigid trade union domination of American industry does not lie particularly in the outlook before the Pennsylvania Railroad and its employees. It lies in the implications of the following excerpts from two decisions of the Supreme Court. In its decision on the present Pennsylvania case the Court says:

"The second objection on the part of the company is that the Labor Board in Decision 119 and Principles 5 and 15, and in Decision 218, compels the railroad company to recognize labor unions as factors in the conduct of its business. The counsel for the company insist that the right to deal with individual representatives of its employees as to rules and working conditions is an inherent right which cannot be constitutionally taken from it. The employees, or at least those who are members of the labor unions, contend that they have a lawful right to select their own representatives, and that it is not within the right of the company to restrict them in their selection to employees of the company, or to forbid selection of officers of their labor unions qualified to deal with and protect their interests. This statute (italics mine) certainly does not deprive either side of the rights claimed."

Again, overruling the company's contention that the act did not empower the board to take a hand in laying down regulations for the selection of employee representatives, the Court says: "Congress must have intended . . . to include the procedure for determining representatives of employees as a proper subject matter of dispute to be considered by the board under Section 307. The act is to be liberally construed to effect the manifest effort of Congress to compose differences between railroad companies and their employees. . . ."

In its decision upholding the constitutionality of the Adamson act, the Supreme Court of 1916 had to consider the objection from the railroads that the fixing of wages was a private matter, for

exclusive decision by the roads and their employees—a right not subject to interference by Congress. The Court dismissed that contention in a passage of the decision in which occurs this now rather ominous statement—(the italics are mine):

"That the business of common carriers by rail is in a sense a public business because of the interest of society in the continued operation and rightful conduct of such business, and that the public interest begets a public right of regulation to the full extent necessary to secure and protect it, is settled by so many decisions, State and Federal, and is illustrated by such a continuous exertion of State and Federal legislative power as to leave no room for question on the subject."

Congress has constitutional power, in other words, to compel the railroads to negotiate with labor unions for the settlement of their labor relations, if Congress considers such a rule necessary to preventing interruption of transportation by strikes. (Involuntary servitude and confiscation of private property seem to be the only measures Constitutionally forbidden to Congress in this connection). The writer ventures no forecast as to when, or whether, militant labor leaders will urge such a labor union rule on Congress. It may not be soon, unless the radical bloc in the incoming Congress should find the idea attractive, less as a way of helping labor than as a means of further embarrassing the railroads. As to the possibility of such action by Congress, it should not be forgotten that the Anderson amendment to the Transportation act, a provision that would have saddled the railroads and the country with the National Adjustment Boards, passed in the House by a majority of about two to one in 1920; and that the country was saved from this grievous burden only by the refusal of the Senate to concur. Compulsory dealing with labor unions is plainly not outside the range of possibility. The possibility does not seem immediate, when one recalls the general lack of public sympathy with the recent shopmen's strike. But it distinctly is a possibility, and the only sure defense against it seems to be the establishing of a system of industrial relations so superior as to win public support against the theory of labor union domination.

IT is in this connection that the Pennsylvania decision and the "Pennsylvania Plan" are alike of importance to the country, and of pressing and immediate interest to the railroad executives of the country—whether all the executives realize it or not. It would be rash for the writer to assert that General Atterbury, who dominates the employment relations of the Pennsylvania, had in mind the legislative chances already outlined when he launched the "Pennsylvania Plan." When the writer asked him some months ago whether his observations of the labor situation in Europe during the war had anything to do in shaping the "Pennsylvania Plan," General Atterbury answered that he was not conscious that it had. "I suppose," he said, "that the general idea had been gathering in my mind for years. In Europe I saw the whole mechanism of society brought to a sudden standstill through strikes ordered by labor unions, and I felt that America ought to find a better way. That may have helped to develop the final idea."

The first expression of the new idea was in a speech made before a small organization of women in June, 1919, when General Atterbury laid down his platform of the worker's rights in a simple and rather startlingly liberal statement of five brief planks. The writer has

heard railroad men say that this liberal platform had been rather hushed up since then, but this seems not to be true. The General himself said that when the shopmen, in the persons of Bert Jewell and several of his associates, called on him last September, he handed them pamphlet copies of the speech referred to, with the assurance that he was standing on the same platform and proposed to stay there. The "Pennsylvania Plan" is corroboration.

What perhaps had more to do with definitely shaping the plan was the attempt of the railroad labor organizations, immediately after the return of the roads to private control in 1920 (and immediately also after the defeat of the Anderson amendment already referred to) to force the roads to re-establish the National Adjustment Boards. Though all the organizations worked together this movement was especially dear to the organizations affiliated with the American Federation of Labor. General Atterbury had a large part in solidifying the resistance of the executives to this move and in finally defeating it—a service for which the country owes him more than it realizes. The National Adjustment Boards were responsible for the burdensome and excessive privileges that the shopmen gathered so rapidly during Federal administration of the railroads. The shop rules under the national agreements were wholly innocent in appearance, and the inquirer who tries to discover from reading them the source of the burdens of which the railroads have so justly complained will be quite at a loss to see ground for complaint. The "nigger" was in the "interpretations" of the rules made by the National Boards.

THIS was outside control of working relations within each company, and outside control on a national, standardized basis in which the Federation of Labor unions had a special interest because their unions on each road are subject to a large, actually a dominating, measure of control by the national officers of the Railway Employees Department of the Federation. By contrast, the men of the four train service brotherhoods on each railroad have self-government; their national officers cannot take a hand in disputes on any road unless and until the brotherhood men on that road ask them to come in. The brotherhoods were therefore much less concerned with re-establishing the National Adjustment Boards than were the shopmen, both on this general ground and because the issues that come up in the train services are less easily standardized than are shop rules.

The problem before General Atterbury was how to substitute employees' control of employment relations for outside control. What are the serious sources of discontent among railroad workers? Wages, obviously, and working rules, and the application of working rules to the individual worker. The theory of the Federation of Labor railroad unions was that these things must be settled primarily by the national officers of the unions on a standardized national basis, so that the national officers could direct the motions of the separate organizations on all the roads of the country and command the obedience of the separate organizations by their power to secure concessions from the roads. Inside control, management of employment relations by those and by only those immediately concerned, could be secured by giving to those inside the company such a measure of control over these vital matters as to make the services of union leaders from the outside superfluous and unnecessary.

And this is what the "Pennsylvania Plan" seems very adequately to have accomplished. There is no need here to go

into the details of the plan. It expresses (at least for the present) the rule of reason and fairness on both sides. The only possible alternative to militant pressure from the outside—by union leaders—is to give fairness and honesty full run inside. The company makes wage agreements directly with the elected representatives of each craft or group, carries its own point of reason and facts when it can—yields when it cannot convince. The only alternatives that ever existed were either an open fight or smouldering hostility on one or both sides. When an agreement is once made, either on wages or working rules, the interpretation of the agreement is left to a board of workers and company representatives with equal voting power on each side, and a two-thirds vote necessary to a decision. Everything gets decided peacefully.

THIS was really a tremendous step for the Pennsylvania. It has delegated to joint boards of workers and company representatives very vital functions of management under such conditions that the company's point of view can prevail only by convincing several employee members on the board concerned that the company view is the fair and reasonable view. And the decision, once reached by the Joint Reviewing Board, which is the final court in each line of service, is a final decision so far as the company is concerned. In other words, the power delegated to the joint boards is real power. The employees have a new voice, equally influential with the company's, in determining the conditions under which they work. In short, the Pennsylvania has established a very remarkable measure of industrial democracy. It has taken, no doubt, something of a risk. The thing has apparently never been tried on such a scale before—certainly never on a great railroad. Its prospects of permanent success depend on whether General Atterbury's faith in the dependable honesty and fairness of the Pennsylvania's employees is well founded or not. So far the event has justified his faith.

It is a significant fact that the train services, to which General Atterbury first proposed the general idea of the present plan, accepted it at once, and did a good deal toward putting the idea into working shape. This was partly, no doubt, because of their intelligence, but even more because their organizations on the Pennsylvania, as on every other railroad, are self-governing, free from interference by their national officers. They were accustomed to independent action, and had long experience in it, and were quite ready to take their chances in fair contests of reasoning. They are also indispensable, who cannot be replaced to any extent if they strike. With the other organizations, to which the plan was proposed soon after the train services had adopted it beginning with the year 1921, the response was more hesitating. Most of the other crafts had been unorganized up to the time of Federal control. The new organization of officers were unseasoned, they were under the direction of national officers outside the Pennsylvania, and both they and the rank and file had had a rather dazzling sight of what the national organizations had been able to accomplish through the Adjustment Boards and otherwise.

In recognizing as representatives of its shopmen only those elected on its own ballots the management adopted a policy that was the only alternative to surrendering to continued outside dictation from the national officers of the Federation of Labor crafts. The split was confined to the shopmen. They could have elected, if they had been willing to vote the company's ballot, a solid union committee, as did three of the other organizations. But the majority of them at first decided to stick to the theory of militant force rather than to venture

upon an industrial democracy. Since they have seen the actual operation of this democracy, they have become satisfied that the company was acting in good faith and have joined it.

The acid test of the plan, from the public point of view and from that of Congress in passing the Transportation act, was the shopmen's strike of last Summer. In that strike the Pennsylvania stood practically unique among the railroads. Only 30 per cent. of its shopmen struck. In the great Altoona works, at which the strike leaders made their most energetic drive, less than 10 per cent. of the 11,000 on the payrolls went out. The road's repair work was never seriously embarrassed. In other words, the "Pennsylvania Plan," new as it was to the shopmen, stood the test of maintaining uninterrupted transportation, when the plan the Supreme Court says Congress expected all the roads to follow collapsed utterly on most other roads. The "moral sanction" of events was clearly on the side of the "Penn-

sylvania Plan," and not on the side of the Congress plan. This, it would seem, is a pretty complete justification of the Pennsylvania's policy.

To recur now to the Supreme Court's decision, the language of that decision, read against the background of the Adamson decision, is pretty plainly a tacit suggestion that Congress may compel the railroads to deal with labor unions unless they devise some form of labor relations that will make the union leaders superfluous to the reasonable protection of the public stake in uninterrupted transportation. The foregoing sketch of the "Pennsylvania Plan" is pertinent, because it shows the successful development (successful at least for the present) of a system that displaces labor union control through outside organizations and officials. It is a mistake to think that the plan abolished unions. It strengthened them; but at the same time made them responsible co-operators in the company's undertaking. It is probably not the last word in employe par-

ticipation in railroad management—the whole subject is a new one, and one ought to hope that its history will be full of changes and betterments. Also, the Pennsylvania Railroad, because of the rather exceptionally good employment relations it has enjoyed for many years, was probably in a somewhat exceptionally favorable position to make the experiment—though here it may be noted that that unusually favorable position was the creation of its management.

One of the most conspicuous facts in the present situation of the railroads of this country is the mutual distrust of workers and managements. Each party appears to believe that the other is full of malice and bad faith. This situation cannot continue without breeding serious trouble. The first step toward ending it on any railroad must come from the management side. Perhaps the "Pennsylvania Plan" is not just the right thing for other roads to adopt, though it may well seem that a plan which works well for one-tenth of all the railroad workers

and one of the greatest railroad systems in the country cannot be far off the right track. The essence of the thing, as in every genuine form of employe representation, is co-operation and mutual responsibility for every one on the job. On the Pennsylvania, as everywhere else, it has immensely improved the quality of management itself. The writer ventures the opinion that it is up to the executives of most other roads to show cause why they should not adopt at least the spirit of the "Pennsylvania Plan." It would be very interesting to know what objection there is, on any particular road, to proposing the "Pennsylvania Plan" as it stands to the generally conservative and responsible train service employes. Those services, long accustomed to self-government, would seem to be the logical place for trying out a measure of co-operative management. The one certain thing is that something must be done to improve the present situation. Is there anything else, either better, or as good, in sight?

Some Significant Corporate Statements

AMERICAN LOCOMOTIVE COMPANY, for the year ended Dec. 31, 1922, shows net profit of \$1,100,479, after charges and taxes, equivalent to \$4.40 a share earned on \$25,000,000 preferred stock, as compared with net profit in 1921 of \$5,083,785 or \$13.34 a share on \$25,000,000 common after 7 per cent. dividends on preferred stock. After payment of preferred and common dividends there was a deficit in 1922 of \$2,149,521, against surplus of \$1,833,785 in previous year. Working capital on Dec. 31 was \$39,692,245, compared with \$41,725,990 a year previous. Cash and security holdings were \$15,078,202. Unfilled orders at the close of the year amounted to \$49,349,140, compared with \$3,344,300 a year earlier. The general balance sheet shows net current assets of \$47,558,691, against \$44,415,921 in 1921, and net current liabilities of \$7,866,446, against \$2,689,929. The excess of current assets over current liabilities was \$39,692,245 after including in current liabilities a reserve of \$857,533 for taxes.

BELL TELEPHONE COMPANY OF PENN-

SYLVANIA for the year ended Dec. 31, 1922, reports earned surplus of \$6,075,437, after taxes, interest, &c., equivalent to 10.1 per cent. on \$6,000,000 stock, against \$5,869,000 or 9.7 per cent. in 1921.

BINGHAMTON LIGHT, HEAT AND POWER COMPANY, for the year ended Dec. 31, 1922, reports gross of \$1,032,378, compared with \$921,733 in 1921 and had a balance, after charges, of \$175,210, against \$155,603 the year before.

CITIES SERVICE COMPANY, for January, 1923, reports gross from all sources of \$1,397,676, as compared with \$1,245,657 in January, 1922. Net increased from \$1,206,812 in January, 1922, to \$1,356,030 in January, 1923. After interest and preferred dividends there was available for the common stock and reserves \$726,894, against \$623,794 in January, 1922. Total surplus and reserves on Jan. 31, 1923, were \$45,875,190.

COCA-COLA COMPANY, for the year ended Dec. 31, 1922, shows net profit of \$6,268,422 after charges and Federal taxes, equivalent after preferred divi-

dends to \$11.14 a share earned on 500,000 outstanding shares of no par common stock, as compared with \$2,345,990 or \$3.29 a share in 1921.

DELAWARE, LACKAWANNA & WESTERN RAILROAD, for the year ended Dec. 31, 1922, reports net income of \$10,475,928, equivalent to \$6 a share (\$50 par) earned on the \$87,277,000 capital stock, as compared with \$19,158,403 or \$10.97 in 1921.

HUPP MOTOR CAR COMPANY reports net profits of \$3,778,780 for the year ended Dec. 31, 1922, after allowing for reserves for Federal taxes, as compared with net profits of \$890,278 in 1921.

IMPERIAL TOBACCO COMPANY of Great Britain and Ireland, for the year ended Oct. 31, 1922, reports net profits after depreciation and other charges of £7,199,076, against £6,927,641 in the previous year. Net income available for dividends was £6,273,399 against £5,827,641.

KELLY-SPRINGFIELD TIRE COMPANY, for the year ended Dec. 31, 1922, reports gross profits of \$12,531,379, against \$6,004,521 in 1921. Net income, before dividend payments, amounted to \$3,144,549, against a deficit of \$506,960 the previous year. These figures are before

reserves for Federal taxes. After allowing for dividends on both the 6 and 8 per cent. preferred stocks in 1922, the balance available for the common stock amounted to \$2,526,250. This was equal to \$6.94 a share earned on the \$9,096,002 capital common stock of \$25 a share par value outstanding. The balance sheet at the close of 1922 showed net current assets of \$15,588,254, against net current liabilities of \$1,557,401. The profit and loss surplus amounted to \$9,368,556.

S. H. KRESS & Co., for the year ended Dec. 31, 1922, shows net profits of \$3,088,641 after Federal taxes, equivalent after preferred dividends to \$23.80 a share on the \$12,000,000 common stock, as compared with net profits of \$1,258,142 or \$8.57 a share in the previous year.

LORD & TAYLOR's balance sheet as of Dec. 31, 1922, shows current assets of \$5,866,328, against current liabilities of \$1,471,146, as compared with current assets of \$5,780,112 and current liabilities of \$1,684,144 a year ago. Cash amounts to \$435,816, against \$537,212 at the end of 1921. Total assets and liabilities increased \$82,560, the total being \$10,169,312.

Iron and Steel

Continued from Page 312.

Connellsville region ovens. Coke shipments to furnaces are in greater volume than at any other time this Winter and a small tonnage is being stocked away.

The old theory that it is an "ill wind that blows no one good" has been demonstrated again in the occupation of the Ruhr Valley by the French. It has had the double effect of eliminating German competition and of diverting iron and steel shipments from England, formerly a factor in our trade, to Germany and France. It has had the further effect of bringing some inquiries to our markets from South American sources. As yet no actual shipments have been made to South America, but it is believed that because of the strengthened insistence of the inquiries, American manufacturers now have their chance to get a firm foothold in the iron and steel trade in those countries. Although Germany is entirely out of the industry, so far as competition with American makers is concerned, it is quite evident that she is going ahead with manufacture and is purchasing raw materials wherever offered. An estimate made last week by prominent factors in the trade was that up to this time Germany has not been short much iron ore due to the boycotting by France. The present consumption amounts to 14,000,000 tons. The home production, mostly Bavarian, is 5,000,000 tons, new contracts with Sweden will provide 5,000,000 tons and Newfoundland deliveries to Stinnes are to begin in May at the rate of 1,000,000 tons. Evidently German ironmasters are scouring the neutral world for their raw materials, but this

does not obviate the fact that for the time being their competition is not to be regarded seriously.

Summed up, it may be said that the iron and steel industry is in better condition at the present time than at any time since the armistice. The demand is heavier than in any period since 1920 and, hard pressed by the labor shortage and transportation difficulties, the producers are finding difficulty in supplying the needs of customers. The mills are continuing to book sparingly and at prices which make the acquisition of new finished business particularly attractive. In some lines only old customers are being served and new ones are being turned away. The composite price of fourteen leading iron and steel products, as compiled by one trade authority, is \$42.50, which compares with \$42.24 a week ago and \$41.83 two weeks ago.

In other metal lines practically the same story is to be told. Copper has advanced to 16½ cents under particularly heavy demand from both foreign and domestic sources. Germany is a heavy buyer of our copper at the present time. Lead prices are practically unchanged, although the demand is an impressive one. Quotations on zinc continue to advance and foreign buying of this commodity calls for shipment as far off as July. The business in tin is in fair volume, although prices are slightly under quotations of the previous week. Aluminum, antimony, cobalt and nickel all maintain moderately firm tones, with inquiries at just about the peak rate for the year.

Official Washington From a Business Viewpoint

Continued from Page 314.

other directions, which largely absorbed the high wages. The building boom may gain too much impetus, but up to this time it has not reached that point.

Facts seem to justify the feeling that production in general may be maintained at the present level for some time without creating stocks which would eventually glut the market and bring on another period of deflation, but just how much further expansion may go without bringing on the danger of trouble ahead is another question. The Government simply is anxious that business should look before it leaps, from this time on.

The position which Government institutions and particularly the Federal Reserve Board should assume in the treatment of the situation is a matter of debate and difference of opinion. There are those who contend that it is within the right of the Federal Reserve Board—undoubtedly it is within its power—to place a very definite check on expansion when it believes the danger point has been approached by increasing rediscount rates and other methods which serve to bring about a tightening of credit. Others contend that it is the province of the Federal Reserve Board only to assist business, not to in any way direct and control business activities.

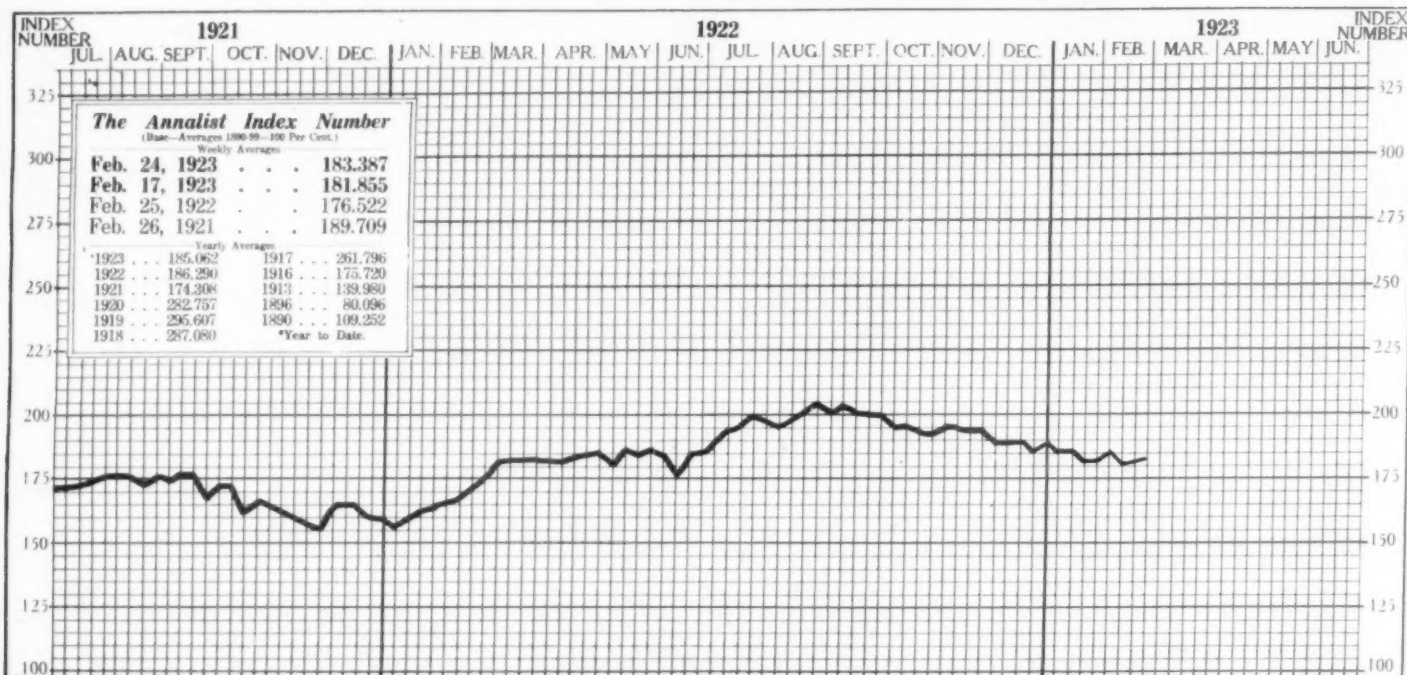
The dispute revolves around the word-

ing of Paragraph (d) of Section 14 of the Federal Reserve act which declares that it shall be within the authority of any Federal Reserve Bank:

"(d) To establish from time to time, subject to review and determination of the Federal Reserve Board, rates of discount to be charged by the Federal Reserve Bank for each class of paper, which shall be fixed with a view of accommodating commerce and business and which, subject to the approval, review and determination of the Federal Reserve Board, may be graduated or progressed on the basis of the amount of the advances and discount accommodations extended by the Federal Reserve Bank to the borrowing bank."

This is the paragraph which was the storm centre of dispute when rates were increased in the former period of expansion, and deflation followed on a rapid scale. Some contend that it is not within the proper scope of the Federal Reserve Board, under this paragraph, to increase rates arbitrarily to harden credits and put a check on expansion; others that it is wise and proper for the board to exercise such power. It never has been fully determined what the intent of Congress was in this connection—probably in making the provision Congress had no thought of a situation such as is now confronted.

Curve of the Food Cost of Living



An index number is a means of showing fluctuations in the average price of a group of commodities. The Annalist Index Number shows the fluctuations in the average wholesale price of twenty-five food commodities selected and arranged to represent a theoretical family's food budget.

Financial Transactions

	Last Week.	Same Week Last Year.	Year to Date.	Same Period Last Year.
Rules of stock, shares	4,745,601	4,450,471	30,905,401	29,619,312
Sales of bonds, par value	\$59,135,760	\$71,384,300	\$689,970,950	\$689,970,950
Average price of 50 stocks	High 91.64	High 73.50	High 91.64	High 73.50
	Low 89.75	Low 71.57	Low 84.17	Low 61.21
Average price of 40 bonds	High 79.36	High 77.02	High 79.43	High 77.02
	Low 78.80	Low 76.75	Low 78.31	Low 75.01
Average net yield of ten high-priced bonds	4.610%	4.713%	4.505%	4.712%
New security issues	\$53,659,000	\$7,600,000	\$53,872,100	\$27,138,000

BAROMETRICS

The State of Credit

FOREIGN GOVERNMENT SECURITIES

	Last Week.	Previous Week.	Year to Date.	Same Week 1922.
British Con. 2½%	57½@57½	57½@58½	57½@58½	57½@58½
British 5½%	101½@101	100½@100½	101½@100½	98½@97½
British 4½%	96½	96½@95½	96½@95½	93½@90½
French rentes (in Paris)	58.97@58.55	58.70@58.05	59.80@57.50	59.95@58.00
French War Loan (in Paris)	74.90@74.60	76.25@75.20	76.70@72.00	78.35

Potentials of Productivity and Measure of Business Activity

THE METAL BAROMETER

	—End of January—	—End of December—
	1922.	1921.
United States Steel orders, tons	6,010,770	4,241,678
Daily pig iron production, tons	104,181	52,861
1½% iron production, tons	3,229,004	1,644,151

ALIEN MIGRATION

	*Dec., 1922.	Nov., 1922.	Oct., 1922.	Sept., 1922.	Aug., 1922.	July, 1922.	June, 1922.	May, 1922.
Inbound	42,000	49,814	54,129	49,881	42,725	41,241	24,776	24,160
Outbound	11,000	7,077	7,192	7,527	10,448	14,738	12,557	12,035
Gain or loss	+31,000	+42,737	+46,937	+42,354	+32,277	+26,502	+12,239	+12,044

GROSS RAILROAD EARNINGS

	Second Week in February.	First Week in February.	Fourth Week in January.	Month of November.	From Jan. 1 to Nov. 30.
	16 Roads.	16 Roads.	16 Roads.	185 Roads.	185 Roads.
1922.	\$12,914,740	\$12,813,157	\$18,741,873	\$523,011,686	\$5,163,677,100
1921.	11,400,981	11,819,434	14,988,908	465,033,394	5,147,877,574
Gain or loss	+\$1,513,759	+\$1,093,723	+\$3,752,965	+\$57,078,292	+\$1,485,792,526
%	+13.4%	+9.2%	+20.3%	+12.2%	+3.0%

SUMMARY OF IDLE CARS AND CAR LOADINGS

	Jan. 31.	Feb. 22.	Jan. 14.	Jan. 7.	Dec. 31.	Dec. 23.
Idle cars	73,951	75,848	86,714	78,858	71,081	67,053
Car loadings	853,289	863,675	871,104	886,978	872,251	770,303

COMPARISON OF WEEK'S COMMERCIAL FAILURES (DUN'S)

	Week Ended Feb. 22, 1923.	Week Ended Feb. 15, 1923.	Week Ended Feb. 8, 1923.	Week Ended Jan. 29, 1923.	Week Ended Jan. 22, 1923.
Total Over \$5,000	118	105	115	70	31
East	65	100	100	57	38
South	45	154	100	133	35
West	20	45	122	78	10
Pacific	35	19	36	17	33
U. S.	336	194	478	339	413
Canada	80	42	80	36	48

FAILURES BY MONTHS

	1923.	1922.	1921.	1920.	1919.
Number	2,121	2,723	23,676	19,682	8,881
Liabilities	\$49,210,497	\$73,795,790	\$617,896,251	\$627,401,883	\$285,121,805

BUILDING PERMITS (BRADSTREET'S)

	1923.	1922.	1921.	1920.	1919.
100 Cities	\$103,006,572	\$140,183,776	\$224,859,000	\$136,124,511	\$285,619,700
100 Cities					\$145,767,674

The Week in the Money and Exchange Market

COST OF MONEY—NEW YORK

	Call	Time Loans	Six Mos.	Com. Dis.
Last week	6 @ 4½	5 @ 4½	5 @ 4½	5 @ 4½
Previous week	6 @ 4	5 @ 4½	5 @ 4½	5 @ 4½
Year to date	6 @ 3½	5 @ 4½	5 @ 4½	5 @ 4½
Same week, 1922.	6 @ 4	5 @ 4½	5 @ 4½	5 @ 4½
Same week, 1921.	7 @ 6	7 @ 6½	7 @ 6½	7 @ 6½

BANK CLEARINGS

Entire country, estimated from complete returns from cities representing 82.3 per cent. of the total. Percentages show changes from preceding years.

	1923.	P.C.	1922.	P.C.
Last week	\$7,083,000,000	+11.7	\$6,341,000,000	+9.9
Week before	7,375,000,000	+45.1	6,580,000,000	+11.5
Year to date	63,445,000,000	+14.1	55,094,000,000	-11.5

BAR GOLD AND SILVER

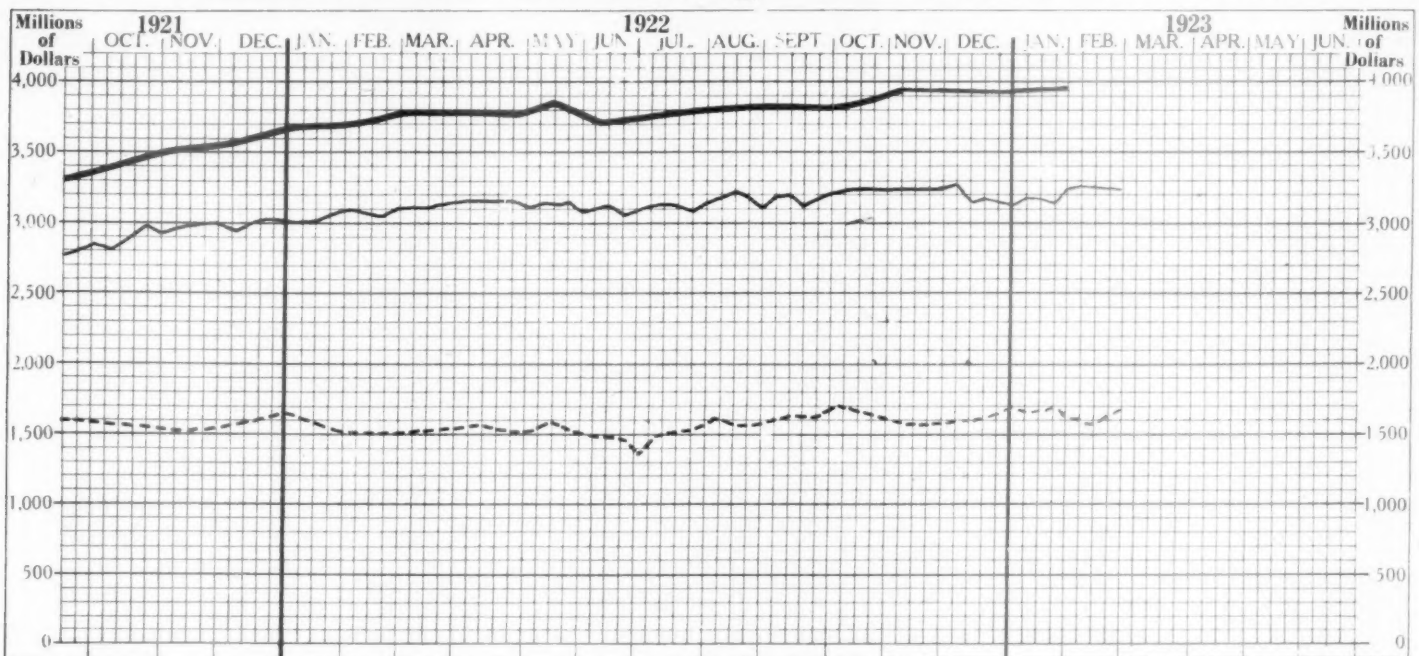
	Bar Gold	Bar Silver	Bar Silver
	In London	In London	In N. Y.
Last week	87s 00d@87s 01d	31 @30½d	64½c@64½c
Previous week	86s 01d@87s 11d	30½d@30½d	63½c@63½c
Year to date	86s 01d@87s 05d	32½d@30½d	64½c@63½c
Same week, 1922.	85s 14d@86s 08d	33½d@32½d	65½c@63½c
Same week, 1921.	106s 04d@106s 06d	33½d@31½d	57½c@54½c

FOREIGN AND DOMESTIC EXCHANGE RATES

New York funds in Montreal were quoted at \$1.81½@1.21½ premium. Montreal funds in New York were quoted at \$1.81½@1.21½ premium. The week's range of exchange on the principal foreign centres last week compared as follows:

	1923.	1922.	1921.	1920.	1919.
London	124.00	124.00	124.00	124.00	124.00
Paris	165.00	165.00	165.00	165.00	165.00
Brussels	135.00	135.00	135.00	135.00	135.00
Amsterdam	16.50	16.50	16.50	16.50	16.50
Bombay	13.00	13.00	13.00	13.00	13.00
Calcutta	13.00	13.00	13.00	13.00	13.00
Canton	1.00	1.00	1.00	1.00	1.00
Hankow	1.00	1.00	1.00	1.00	1.00
Harbin	1.00	1.00	1.00	1.00	1.00
Hongkong	1.00	1.00	1.00	1.00	1.00
Kobe	1.00	1.00	1.00	1.00	1.00
Manila	1.00	1.00	1.00	1.00	1.00
Peking	1.00	1.00	1.00	1.00	1.00
Rangoon	1.00	1.00	1.00	1.00	1.00
Shanghai	1.00	1.00	1.00	1.00	1.00
Singapore	1.00	1.00	1.00	1.00	1.00
Tientsin	1.00	1.00	1.00	1.00	1.00
Yokohama	1.00	1.00	1.00	1.00	1.00

Federal Reserve Gold Holdings and Total Stock of Gold



The space between the base line and the broken line represents the cash reserves required, that between the broken line and the light line the excess reserves, or free gold, and the whole space between the base line and the heavy line represents the total stock of gold. The supply is computed monthly, so that the record can never be brought to the date of publication. The chart records the last figures published.

Week Ended Saturday, Feb. 24

Bank Clearings

By Telegraph to The Annalist

Central Reserve Cities				Other Federal Reserve Cities			
	1923	1922	1923		1923	1922	1923
New York	\$3,819,278,649	\$3,591,578,638	\$34,454,169,000	Atlanta	\$43,409,133	\$32,476,017	\$410,289,793
Chicago	527,948,306	436,379,958	4,757,792,134	Boston	321,000,000	243,000,000	2,976,000,000
Total, 2 C. R. cities	\$4,347,226,955	\$4,027,958,596	\$39,211,961,134	Cleveland	90,827,523	63,800,000	810,515,918
Increase	7.9%		11.4%	Kansas City, Mo.	117,135,994	111,224,984	1,064,180,443
				Minneapolis	57,256,299	48,874,967	335,520,670
Philadelphia	436,000,000	377,000,000	3,775,000,000	St. Paul	28,568,683	22,533,335	258,080,200
Richmond	43,570,000	32,175,000	409,782,000	Seattle	30,207,257	27,503,262	260,652,462
Total, 7 cities	\$1,109,199,249	\$908,550,968	\$9,981,288,824	Washington	17,946,473	14,842,785	169,395,441
Increase	22.1%		22.3%	Total, 11 cities	\$423,934,454	\$328,310,164	\$3,645,119,106
Total, 9 cities	\$5,456,426,204	\$4,936,509,564	\$49,193,249,958	Increase	29.1%		23.8%
Increase	10.5%		13.5%	Total, 20 cities	\$5,880,360,658	\$5,264,819,728	\$52,838,369,124
*Five days.				Increase	11.7%		14.1%

Actual Condition

Statement of the Federal Reserve Banks

Feb. 21

	District 1. Boston	District 2. New York	District 3. Philadelphia	District 4. Cleveland	District 5. Richmond	District 6. Atlanta	District 7. Chicago	District 8. St. Louis	District 9. Minneapolis	District 10. Kansas City	District 11. Dallas	District 12. San Francisco
Gold reserve	\$227,632,000	\$1,004,316,000	\$215,386,000	\$363,108,000	\$100,246,000	\$137,707,000	\$520,722,000	\$89,024,000	\$80,839,000	\$63,639,000	\$77,941,000	\$252,582,000
Redeemable	22,774,000	194,473,000	42,670,000	22,509,000	18,024,000	2,753,000	28,332,000	8,431,000	779,000	4,181,000	1,778,000	21,147,000
Bills on hand	72,442,000	267,759,000	84,208,000	64,842,000	43,301,000	25,689,000	78,891,000	25,398,000	23,001,000	17,772,000	38,200,000	67,813,000
Due members	121,238,000	707,275,000	112,450,000	157,631,000	60,813,000	57,481,000	281,931,000	72,681,000	51,050,000	82,400,000	54,055,000	138,600,000
Notes in circula.	201,331,000	569,795,000	205,045,000	237,050,000	89,011,000	121,472,000	389,883,000	86,594,000	55,939,000	65,684,000	31,314,000	207,379,000
Ratio of reserve	71.7%	79.0%	70.1%	78.9%	74.5%	86.5%	80.1%	72.0%	73.5%	66.5%	49.9%	72.5%

Federal Reserve Bank Statement

Consolidated statement of condition of twelve Federal Reserve Banks compares as follows at the close of business

	Feb. 21, 1923	Feb. 14, 1923	Feb. 21, 1922
RESOURCES—			
Gold and gold certificates	\$302,668,000	\$302,189,000	\$381,673,000
Gold settlement fund—Federal Reserve Board	574,857,000	572,152,000	520,681,000
Total gold held by banks	\$877,525,000	\$874,341,000	\$902,354,000
Gold with Federal Reserve Agents	2,142,076,000	2,144,036,000	1,977,602,000
Gold redemption fund	55,641,000	60,120,000	66,847,000
Total gold reserves	\$3,075,242,000	\$3,078,497,000	\$2,946,803,000
Reserves other than gold	128,367,000	140,464,000	134,006,000
Total reserves	\$3,203,609,000	\$3,218,961,000	\$3,080,809,000
Non-reserve cash	88,108,000	67,780,000	
Bills discounted—Secured by U. S. Government obligations	368,241,000	428,724,000	281,994,000
Other bills discounted	259,682,000	224,715,000	439,289,000
Bills bought in open market	182,353,000	184,476,000	82,564,000
Total bills on hand	\$810,276,000	\$837,915,000	\$803,847,000
United States bonds and notes	167,420,000	163,240,000	124,289,000
United States certificates of indebtedness	164,614,000	190,283,000	230,709,000
Municipal warrants			191,000
Total earning assets	\$1,164,310,000	\$1,191,438,000	\$1,159,046,000
Bank premises	47,042,000	46,777,000	37,032,000
Five per cent. redemption fund against Federal Reserve Bank notes	311,000	311,000	9,339,000
Uncollected items	606,809,000	676,805,000	488,050,000
All other resources	16,568,000	16,045,000	14,711,000
Total resources	\$5,106,755,000	\$5,218,126,000	\$4,788,987,000
LIABILITIES—			
Capital paid in	\$108,874,000	\$108,373,000	\$103,685,000
Surplus	218,309,000	218,309,000	215,398,000
Deposits: Government	46,306,000	43,402,000	63,910,000
Member banks—reserve account	1,897,691,000	1,964,561,000	1,677,011,000
Other deposits	21,917,000	22,639,000	31,260,000
Total deposits	\$1,965,914,000	\$2,030,602,000	\$1,772,181,000
Federal Reserve notes in actual circulation	2,260,497,000	2,243,603,000	2,173,514,000
F. R. Bank notes in circulation—net liabilities	3,066,000	3,074,000	81,165,000
Deferred availability items	538,323,000	602,878,000	425,437,000
All other liabilities	11,712,000	11,137,000	17,607,000
Total liabilities	\$5,106,755,000	\$5,218,126,000	\$4,788,987,000
Total reserves to deposit and Federal Reserve note liabilities combined	75.8%	75.3%	78.1%
not shown separately prior to January, 1923.			

Statement of Member Banks

Data for Federal Reserve Cities and in Federal Reserve Branch Cities.

	New York		Chicago	
	Feb. 14	Feb. 7	Feb. 14	Feb. 7
Number of reporting banks.....	63	64	49	50
Loans sec. by U.S.Govt.oblig'n's.....	\$82,284,000	\$79,509,000	\$31,216,000	\$31,197,000
Loans sec. by stocks and bonds.....	1,487,579,000	1,458,253,000	418,528,000	403,694,000
All other loans and discounts.....	2,070,708,000	2,063,837,000	630,548,000	639,577,000
Total loans and discounts.....	3,640,571,000	3,601,599,000	1,080,292,000	1,074,378,000
U. S. prewar bonds.....	37,835,000	37,836,000	2,245,000	2,415,000
U. S. Liberty bonds.....	417,203,000	418,298,000	40,389,000	40,959,000
U. S. Treasury bonds.....	36,628,000	36,631,000	25,759,000	25,958,000
U. S. Victory and Treas. notes.....	483,293,000	485,620,000	60,284,000	87,006,000
U. S. cfs. of indebtedness.....	79,459,000	90,860,000	13,369,000	14,171,000
Other loans, stocks & securities.....	545,068,000	546,777,000	184,977,000	187,752,000
Total loans, discounts & invests.....	5,240,059,000	5,217,621,000	1,437,306,000	1,432,639,000
Reserve bal. with F. R. Bank.....	632,955,000	605,697,000	141,513,000	144,936,000
Cash in vault.....	68,822,000	69,280,000	30,932,000	28,809,000
Net demand deposits.....	4,466,069,000	4,447,343,000	1,021,857,000	1,026,432,000
Time deposits.....	480,123,000	482,738,000	364,006,000	366,694,000
Government deposits.....	44,669,000	51,584,000	10,194,000	11,357,000
Bills, payable, &c.....	213,930,000	153,615,000	5,910,000	3,671,000
All other.....	19,953,000	14,122,000	7,291,000	5,758,000
—All Reserve Cities—				
	Feb. 14	Feb. 7	Feb. 14	Feb. 7
Number of reporting banks.....	290	292	207	207
Loans sec. by U.S.Govt.oblig'n's.....	\$184,150,000	\$182,157,000	\$49,370,000	\$48,334,000
Loans sec. by stocks and bonds.....	2,713,356,000	2,674,580,000	551,358,000	543,420,000
All other loans and discounts.....	4,626,272,000	4,620,248,000	1,537,177,000	1,530,704,000
Total loans and discounts.....	7,523,778,000	7,475,985,000	2,137,885,000	2,122,458,000
U. S. prewar bonds.....	98,826,000	98,169,000	76,874,000	76,954,000
U. S. Liberty bonds.....	650,564,000	651,721,000	249,954,000	245,058,000
U. S. Treasury bonds.....	87,932,000	88,067,000	29,536,000	31,469,000
U. S. Victory and Treas. notes.....	722,601,000	724,295,000	137,229,000	134,678,000
U. S. cfs. of indebtedness.....	109,390,000	125,012,000	35,963,000	35,190,000
Other loans, stocks & securities.....	1,196,008,000	1,196,192,000	575,941,000	576,076,000
Total loans, discounts & invests.....	10,386,069,000	10,357,444,000	3,243,882,000	3,221,883,000
Reserve bal. with F. R. Bank.....	1,063,838,000	1,020,843,000	245,981,000	238,295,000
Cash in vault.....	149,013,000	144,875,000	60,979,000	62,643,000
Net demand deposits.....	7,962,409,000	7,899,994,000	1,943,576,000	1,908,032,000
Time deposits.....	1,780,372,000	1,784,732,000	1,146,274,000	1,134,642,000
Government deposits.....	45,070,000	50,541,000	19,089,000	22,505,000
Bills payable, &c.....	273,917,000	203,063,000	47,508,000	33,721,000
All other.....	70,511,000	62,585,000	15,412,000	15,846,000
—Other Selected Cities—				
	Feb. 14	Feb. 7	Feb. 14	Feb. 7
Number of reporting banks.....	311	311	311	311
Loans secured by United States Government obligations.....	\$39,064,000	\$39,734,000	\$39,064,000	\$39,734,000
Loans secured by stocks and bonds.....	463,253,000	460,189,000	463,253,000	460,189,000
All other loans and discounts.....	1,343,816,000	1,341,011,000	1,343,816,000	1,341,011,000
Total loans and discounts.....	1,846,133,000	1,840,934,000	1,846,133,000	1,840,934,000
United States prewar bonds.....	106,036,000	105,980,000	106,036,000	105,980,000
United States Liberty bonds.....	171,137,000	170,784,000	171,137,000	170,784,000
United States Treasury bonds.....	24,290,000	24,290,000	24,290,000	24,290,000
United States Victory and Treasury notes.....	78,772,000	77,414,000	78,772,000	77,414,000
United States certificates of indebtedness.....	20,158,000	22,133,000	20,158,000	22,133,000
Other loans, stocks and securities.....	422,466,000	420,620,000	422,466,000	420,620,000
Total loans, discounts and investments.....	2,680,203,000	2,663,444,000	2,680,203,000	2,663,444,000
Reserve balance with Federal Reserve Bank.....	173,947,000	173,947,000	173,947,000	173,947,000
Cash in vault.....	77,394,000	76,719,000	77,394,000	76,719,000
Net demand deposits.....	1,706,433,000	1,677,207,000	1,706,433,000	1,677,207,000
Time deposits.....	801,008,000	803,388,000	801,008,000	803,388,000
Government deposits.....	10,085,000	12,325,000	10,085,000	12,325,000
Bills, payable, &c.....	21,858,000	18,425,000	21,858,000	18,425,000
All other.....	17,238,000	21,143,000	17,238,000	21,143,000

New York Stock Exchange Transactions

Highest and lowest prices of the year are based on sales of 100 shares. Where prices are used for less than that amount they are marked with an asterisk (*).

Week Ended February 24, 1923

Total Sales 4,745,601 Shares

Yearly Price Ranges.						This Year to Date.		STOCKS.	Amount Capital Stock Listed.	Last Dividend.	Per Cent.	Period.	Last Week's Transactions.				
1921.	1922.	1923.	1923.	1923.	1923.	High.	Low.						High.	Low.	Last.	Change.	Sales.
High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.
23 1/2	20 1/2	83	48	73 1/2	Jan. 15	68	Jan. 2	ADAMS EXPRESS	12,000,000	Dec. 30, '22	\$1	Q	72 1/2	72 1/2	72 1/2	72 1/2	—
19 1/2	10 1/2	23	10 1/2	19 1/2	Jan. 13	13	Jan. 8	Advance Rumely	13,750,000	Jan. 15, '23	1 1/2	Q	18 1/2	18 1/2	17 1/2	17 1/2	—
50	30	60 1/2	31 1/2	54 1/2	Feb. 14	40 1/2	Jan. 10	Advance Rumely pf.	12,500,000	Jan. 15, '23	1 1/2	Q	45 1/2	45 1/2	49 1/2	49 1/2	—
100 1/2	31 1/2	100 1/2	31 1/2	100 1/2	Feb. 13	12 1/2	Jan. 9	Ajax Rubber (sh.)	168,130	Dec. 15, '22	\$1	Q	45 1/2	45 1/2	43 1/2	43 1/2	—
39 1/2	15 1/2	18 1/2	9 1/2	14 1/2	Jan. 13	12 1/2	Jan. 4	Alaska Gold Mines (\$10)	7,508,000	Dec. 15, '22	\$1	Q	14 1/2	14 1/2	13 1/2	13 1/2	—
1 1/2	1/2	1 1/2	1/2	1 1/2	Jan. 5	1	Feb. 7	Alaska Junco G. M. (\$10)	13,967,440	Jan. 15, '23	3	SA	1 1/2	1 1/2	1 1/2	1 1/2	—
84	84	125	107	106	Jan. 18	102	Jan. 10	Allegheny & Western	3,200,000	Jan. 2, '23	3	SA	102 1/2	102 1/2	102 1/2	102 1/2	—
100 1/2	80	100 1/2	55 1/2	80	Jan. 2	109	Jan. 10	All-American Cables	27,580,000	Jan. 15, '23	1 1/2	Q	102 1/2	102 1/2	102 1/2	102 1/2	—
50 1/2	31 1/2	101 1/2	55 1/2	80	Jan. 2	109	Jan. 10	Alliance Realty	2,500,000	Jan. 15, '23	2	Q	78 1/2	79 1/2	77 1/2	77 1/2	—
100 1/2	83	115 1/2	101	111 1/2	Jan. 2	109	Jan. 10	Allied Chemical & Dye (sh.)	17,743	Feb. 15, '23	\$1	Q	110 1/2	111 1/2	110 1/2	110 1/2	—
39 1/2	28 1/2	59 1/2	37 1/2	51 1/2	Feb. 16	41 1/2	Jan. 10	Allied Chemical & Dye pf.	39,262,000	Jan. 15, '23	1 1/2	Q	110 1/2	111 1/2	110 1/2	110 1/2	—
100 1/2	97 1/2	104	86 1/2	97 1/2	Jan. 27	94 1/2	Jan. 10	Allis-Chalmers Manufacturing	24,000,000	Feb. 15, '23	1 1/2	Q	51	51	49 1/2	49 1/2	—
92 1/2	52 1/2	125 1/2	27 1/2	30 1/2	Feb. 21	20 1/2	Jan. 10	Allis-Chalmers Manufacturing pf.	15,729,000	Jan. 15, '23	1 1/2	Q	97 1/2	97 1/2	96 1/2	96 1/2	—
65 1/2	20 1/2	72 1/2	5 1/2	68 1/2	Feb. 21	58 1/2	Jan. 10	Amalgamated Sugar 1st pf.	5,000,000	May 1, '21	12	Q	33 1/2	36 1/2	33 1/2	33 1/2	—
50 1/2	40 1/2	91	57	86	Feb. 14	77 1/2	Jan. 10	American Agricultural Chemical	33,322,100	Apr. 15, '21	1 1/2	Q	63 1/2	68 1/2	63 1/2	63 1/2	—
50 1/2	43 1/2	50 1/2	31 1/2	49 1/2	Feb. 15	73 1/2	Jan. 9	American Agricultural Chemical pf.	28,455,200	Apr. 15, '21	1 1/2	Q	63 1/2	68 1/2	63 1/2	63 1/2	—
74 1/2	54 1/2	80 1/2	31 1/2	49 1/2	Feb. 20	37 1/2	Jan. 9	American Bank Note (\$50)	4,945,200	Feb. 15, '23	1 1/2	Q	54 1/2	54 1/2	54 1/2	54 1/2	—
65 1/2	29 1/2	48 1/2	51	83 1/2	Feb. 16	70 1/2	Jan. 11	American Bank Note pf. (\$50)	4,405,650	Feb. 15, '23	1 1/2	Q	73 1/2	73 1/2	73 1/2	73 1/2	—
100 1/2	83 1/2	113	98 1/2	110	Feb. 14	106 1/2	Jan. 10	American Beet Sugar Company	15,000,000	Jan. 31, '21	2	Q	78 1/2	80	79 1/2	79 1/2	—
35 1/2	23 1/2	76 1/2	32 1/2	51 1/2	Feb. 21	11 1/2	Jan. 3	American Beet Sugar pf.	5,000,000	Dec. 30, '22	1 1/2	Q	78 1/2	80	79 1/2	79 1/2	—
110 1/2	109	126 1/2	115 1/2	125 1/2	Jan. 18	123	Jan. 10	American Brake Shoe & Foundry (sh.)	96,000	Apr. 1, '21	11 1/2	Q	41	49 1/2	40	45 1/2	—
110 1/2	109	126 1/2	115 1/2	125 1/2	Jan. 18	123	Jan. 10	American Brake Shoe & Foundry pf., new	153,428	Dec. 30, '22	1 1/2	Q	79	79	76 1/2	77	—
110 1/2	109	126 1/2	115 1/2	125 1/2	Jan. 18	123	Jan. 10	American Can Company	9,000,000	Dec. 30, '22	1 1/2	Q	110	110	110	110	—
110 1/2	109	126 1/2	115 1/2	125 1/2	Jan. 18	123	Jan. 10	American Can Company pf.	41,233,300	Feb. 15, '23	1 1/2	Q	110	110	110	110	—
110 1/2	109	126 1/2	115 1/2	125 1/2	Jan. 18	123	Jan. 10	American Car & Foundry	30,000,000	Jan. 2, '23	3	Q	114 1/2	115	114	115	—
110 1/2	109	126 1/2	115 1/2	125 1/2	Jan. 18	123	Jan. 10	American Car & Foundry pf.	30,000,000	Jan. 1, '23	3	Q	125 1/2	125 1/2	125 1/2	125 1/2	—
110 1/2	109	126 1/2	115 1/2	125 1/2	Jan. 18	123	Jan. 10	American Chicla (sh.)	155,958	Nov. 1, '20	1	Q	7 1/2	9	7 1/2	8 1/2	—
110 1/2	109	126 1/2	115 1/2	125 1/2	Jan. 18	123	Jan. 10	American Chicla pf.	3,000,000	Apr. 1, '21	1 1/2	Q	7 1/2	9	7 1/2	8 1/2	—
110 1/2	109	126 1/2	115 1/2	125 1/2	Jan. 18	123	Jan. 10	American Cotton Oil Company	20,337,100	June 1, '20	3	Q	18 1/2	18 1/2	18 1/2	18 1/2	—
110 1/2	109	126 1/2	115 1/2	125 1/2	Jan. 18	123	Jan. 10	American Cotton Oil Company pf.	19,188,800	June 1, '20	3	Q	34 1/2	34 1/2	32 1/2	33 1/2	—
110 1/2	109	126 1/2	115 1/2	125 1/2	Jan. 18	123	Jan. 10	American Drug Syndicate (\$10)	5,333,333	Dec. 15, '22	40c	Q	7 1/2	7 1/2	7 1/2	7 1/2	—
110 1/2	109	126 1/2	115 1/2	125 1/2	Jan. 18	123	Jan. 10	American Express	18,000,000	Jan. 2, '23	\$2	Q	141	141	141	141	—
110 1/2	109	126 1/2	115 1/2	125 1/2	Jan. 18	123	Jan. 10	American Hide & Leather Company	11,274,100	Jan. 2, '23	1 1/2	Q	12 1/2	12 1/2	12 1/2	12 1/2	—
110 1/2	109	126 1/2	115 1/2	125 1/2	Jan. 18	123	Jan. 10	American Hide & Leather Company pf.	12,948,400	Oct. 1, '20	1 1/2	Q	71	71 1/2	70 1/2	71 1/2	—
110 1/2	109	126 1/2	115 1/2	125 1/2	Jan. 18	123	Jan. 10	American Ice	7,161,400	Jan. 25, '23	1 1/2	Q	108	108 1/2	108	108 1/2	—
110 1/2	109	126 1/2	115 1/2	125 1/2	Jan. 18	123	Jan. 10	American International	15,478,000	Jan. 25, '23	1 1/2	Q	80	80	80	80	—
110 1/2	109	126 1/2	115 1/2	125 1/2	Jan. 18	123	Jan. 10	American La F. Fire Engine (\$10)	49,000,000	Sep. 30, '20	1	Q	28 1/2	28 1/2	28 1/2	28 1/2	—
110 1/2	109	126 1/2	115 1/2	125 1/2	Jan. 18	123	Jan. 10	American La F. Fire Engine pf.	2,897,000	Feb. 15, '23	1 1/2	Q	12 1/2	12 1/2	12 1/2	12 1/2	—
110 1/2	109	126 1/2	115 1/2	125 1/2	Jan. 18	123	Jan. 10	American Lined	2,714,700	Jan. 2, '23	1 1/2	Q	35	35	34 1/2	34 1/2	—
110 1/2	109	126 1/2	115 1/2	125 1/2	Jan. 18	123	Jan. 10	American Lined pf.	16,400,000	Mar. 31, '21	1 1/2	Q	35	35	34 1/2	34 1/2	—
110 1/2	109	126 1/2	115 1/2	125 1/2	Jan. 18	123	Jan. 10	American Locomotive	16,750,000	July 1, '22	1 1/2	Q	125 1/2	125 1/2	125 1/2	125 1/2	—
110 1/2	109	126 1/2	115 1/2	125 1/2	Jan. 18	123	Jan. 10	American Locomotive pf.	25,000,000	Dec. 30, '22	1 1/2	Q	125 1/2	125 1/2	125 1/2	125 1/2	—
110 1/2	109	126 1/2	115 1/2	125 1/2	Jan. 18	123	Jan. 10	American Locomotive pf.	25,000,000	Dec. 30, '22	1 1/2	Q	125 1/2	125 1/2	125 1/2	125 1/2	—
110 1/2	109	126 1/2	115 1/2	125 1/2	Jan. 18	123	Jan. 10	American Locomotive pf.	25,000,000	Dec. 30, '22	1 1/2	Q	125 1/2	125 1/2	125 1/2	125 1/2	—
110 1/2	109	126 1/2	115 1/2	125 1/2	Jan. 18	123	Jan. 10	American Locomotive pf.	25,000,000	Dec. 30, '22	1 1/2	Q	125 1/2	125 1/2	125 1/2	125 1/2	—
110 1/2	109	126 1/2	115 1/2	125 1/2	Jan. 18	123	Jan. 10	American Locomotive pf.	25,000,000	Dec. 30, '22	1 1/2	Q	125 1/2	125 1/2	125 1/2	125 1/2	—
110 1/2	109	126 1/2	115 1/2	125 1/2	Jan. 18	123	Jan. 10	American Locomotive pf.	25,000,000	Dec. 30, '22	1 1/2	Q	125 1/2	125 1/2	125 1/2	125 1/2	—

New York Stock Exchange Transactions—Continued

1921.				1922.				1923.				1924.				1925.				1926.				1927.				1928.				1929.				1930.				1931.				1932.				1933.				1934.				1935.				1936.				1937.				1938.				1939.				1940.				1941.				1942.				1943.				1944.				1945.				1946.				1947.				1948.				1949.				1950.				1951.				1952.				1953.				1954.				1955.				1956.				1957.				1958.				1959.				1960.				1961.				1962.				1963.				1964.				1965.				1966.				1967.				1968.				1969.				1970.				1971.				1972.				1973.				1974.				1975.				1976.				1977.				1978.				1979.				1980.				1981.				1982.				1983.				1984.				1985.				1986.				1987.				1988.				1989.				1990.				1991.				1992.				1993.				1994.				1995.				1996.				1997.				1998.				1999.				2000.				2001.				2002.				2003.				2004.				2005.				2006.				2007.				2008.				2009.				2010.				2011.				2012.				2013.				2014.				2015.				2016.				2017.				2018.				2019.				2020.				2021.				2022.				2023.				2024.				2025.				2026.				2027.				2028.				2029.				2030.				2031.				2032.				2033.				2034.				2035.				2036.				2037.				2038.				2039.				2040.				2041.				2042.				2043.				2044.				2045.				2046.				2047.				2048.				2049.				2050.				2051.				2052.				2053.				2054.				2055.				2056.				2057.				2058.				2059.				2060.				2061.				2062.				2063.				2064.				2065.				2066.				2067.				2068.				2069.				2070.				2071.				2072.				2073.				2074.				2075.				2076.				2077.				2078.				2079.				2080.				2081.				2082.				2083.				2084.				2085.				2086.				2087.				2088.				2089.				2090.				2091.				2092.				2093.				2094.				2095.				2096.				2097.				2098.				2099.				2100.				2101.				2102.				2103.				2104.				2105.				2106.				2107.				2108.				2109.				2110.				2111.				2112.				2113.				2114.				2115.				2116.				2117.				2118.				2119.				2120.				2121.				2122.				2123.				2124.				2125.				2126.				2127.				2128.				2129.				2130.				2131.				2132.				2133.				2134.				2135.				2136.				2137.				2138.				2139.				2140.				2141.				2142.				2143.				2144.				2145.				2146.				2147.				2148.				2149.				2150.				2151.				2152.				2153.				2154.				2155.				2156.				2157.				2158.				2159.				2160.				2161.				2162.				2163.				2164.				2165.				2166.				2167.				2168.				2169.				2170.				2171.				2172.				2173.				2174.				2175.				2176.				2177.				2178.				2179.				2180.				2181.				2182.				2183.				2184.				2185.				2186.				2187.				2188.				2189.				2190.				2191.				2192.				2193.				2194.				2195.				2196.				2197.				2198.				2199.				2200.				2201.				2202.				2203.				2204.			
High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																						

New York Stock Exchange Transactions—Continued

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New York Stock Exchange Transactions—Continued

		Yearly Price Ranges		This Year to Date		Date		STOCKS		Amount Capital Stock Listed		Last Date Paid		Dividend Per Cent.		First		Last		Last Week's Transactions		Sales	
High	Low	High	Low	High	Low	High	Low																
54 1/2	24 1/2	42 1/2	24 1/2	40 1/2	24 1/2	40 1/2	24 1/2	Owens Bottle (25)	16,330,823	9,034,509	Jan. 1, '23	50c	Q	45 1/2	46 1/2	45 1/2	45 1/2	45 1/2	45 1/2	45 1/2	45 1/2	8,400	
97	97	110 1/2	98	107 1/2	98	107 1/2	98	PACIFIC COAST	7,000,000		Nov. 1, '20	1 1/2	Q										
21	21	24	21	24	21	24	21	Pacific Coast 1st pf.	1,525,000		Aug. 1, '21	1 1/2	Q										
45	45							Pacific Coast 2d pf.	4,000,000		May 1, '21	1 1/2	Q										
30	30							Pacific Development (sh.)	318,000		Aug. 16, '20	1 1/2	Q										
19 1/2	14 1/2	21 1/2	14 1/2	21 1/2	14 1/2	21 1/2	14 1/2	Pacific Gas & Electric	34,000,100		Jan. 15, '23	1 1/2	Q	81 1/2	81 1/2	81 1/2	81 1/2	81 1/2	81 1/2	81 1/2	81 1/2	800	
68	46 1/2	91 1/2	46 1/2	91 1/2	46 1/2	91 1/2	46 1/2	Pacific Mail (50)	1,499,970		Dec. 15, '20	1 1/2	Q	12 1/2	12 1/2	12 1/2	12 1/2	12 1/2	12 1/2	12 1/2	12 1/2	400	
17 1/2	8	19 1/2	8	19 1/2	8	19 1/2	8	Pacific Oil (sh.)	3,500,000		Jan. 20, '23	1 1/2	SA	46 1/2	46 1/2	46 1/2	46 1/2	46 1/2	46 1/2	46 1/2	46 1/2	22,900	
50 1/2	27 1/2	69 1/2	27 1/2	69 1/2	27 1/2	69 1/2	27 1/2	Pacific Telephone & Telegraph	18,000,000		Jan. 15, '23	1 1/2	Q	102 1/2	102 1/2	102 1/2	102 1/2	102 1/2	102 1/2	102 1/2	102 1/2	22,900	
58	38 1/2	92 1/2	38 1/2	92 1/2	38 1/2	92 1/2	38 1/2	Packard Motor Car Company (sh.)	57,000,000		Jan. 31, '23	20c	Q	14 1/2	14 1/2	14 1/2	14 1/2	14 1/2	14 1/2	14 1/2	14 1/2	100	
		21	10	14 1/2	10	14 1/2	10	Packard Motor Car Company pf.	14,789,800		Dec. 15, '22	1 1/2	Q	14 1/2	14 1/2	14 1/2	14 1/2	14 1/2	14 1/2	14 1/2	14 1/2	23,300	
79 1/2	38 1/2	100 1/2	38 1/2	100 1/2	38 1/2	100 1/2	38 1/2	Pan-American P. & R. (50)	48,292,450		Jan. 20, '23	2	Q	73 1/2	74	73 1/2	74	73 1/2	74	73 1/2	74	45,500	
71 1/2	34 1/2	100 1/2	34 1/2	100 1/2	34 1/2	100 1/2	34 1/2	Pan-American, Class B (50)	80,453,630		Jan. 20, '23	2	Q	73 1/2	74	73 1/2	74	73 1/2	74	73 1/2	74	48,800	
78 1/2	68	73	68	73	68	73	68	Panhandle P. & R. (sh.)	198,770		Jan. 20, '23	2	Q	4 1/2	4 1/2	4 1/2	4 1/2	4 1/2	4 1/2	4 1/2	4 1/2	4,500	
15 1/2	9 1/2	10 1/2	9 1/2	10 1/2	9 1/2	10 1/2	9 1/2	Panhandle & Bingham (sh.)	150,000		Oct. 20, '22	1 1/2	Q	12 1/2	13 1/2	12 1/2	13 1/2	12 1/2	13 1/2	12 1/2	13 1/2	900	
15 1/2	9 1/2	10 1/2	9 1/2	10 1/2	9 1/2	10 1/2	9 1/2	Penney (J. C.) pf.	2,540,900		Dec. 20, '22	1 1/2	Q	12 1/2	13 1/2	12 1/2	13 1/2	12 1/2	13 1/2	12 1/2	13 1/2	100	
		104 1/2	104 1/2	102 1/2	104 1/2	102 1/2	104 1/2	Pennsylvania Edison pf. (sh.)	19,777		Jan. 2, '23	2	Q										
41 1/2	32 1/2	33 1/2	32 1/2	33 1/2	32 1/2	33 1/2	32 1/2	Pennsylvania Railroad	499,296,400		Nov. 20, '22	7 1/2	Q	40 1/2	40 1/2	40 1/2	40 1/2	40 1/2	40 1/2	40 1/2	40 1/2	12,800	
17	6 1/2	13 1/2	6 1/2	13 1/2	6 1/2	13 1/2	6 1/2	Penn. Seaboard Steel (sh.)	613,752		Jan. 17, '23	1 1/2	Q	92 1/2	92 1/2	92 1/2	92 1/2	92 1/2	92 1/2	92 1/2	92 1/2	1,400	
64 1/2	33 1/2	50 1/2	33 1/2	50 1/2	33 1/2	50 1/2	33 1/2	People's Gas, Chicago	28,388,000		Jan. 17, '23	1 1/2	Q	14 1/2	14 1/2	14 1/2	14 1/2	14 1/2	14 1/2	14 1/2	14 1/2	200	
12	8	26 1/2	8	26 1/2	8	26 1/2	8	Pere Marquette	46,046,000		Feb. 1, '23	1 1/2	Q	74 1/2	74 1/2	74 1/2	74 1/2	74 1/2	74 1/2	74 1/2	74 1/2	12,700	
23 1/2	15 1/2	40 1/2	15 1/2	40 1/2	15 1/2	40 1/2	15 1/2	Pere Marquette prior pf.	12,429,000		Feb. 1, '23	1 1/2	Q	74 1/2	74 1/2	74 1/2	74 1/2	74 1/2	74 1/2	74 1/2	74 1/2	12,700	
60 1/2	30	80 1/2	30	80 1/2	30	80 1/2	30	Pere Marquette pf.	11,200,000		Feb. 1, '23	1 1/2	Q	74 1/2	74 1/2	74 1/2	74 1/2	74 1/2	74 1/2	74 1/2	74 1/2	11,200	
34 1/2	34 1/2	74 1/2	34 1/2	74 1/2	34 1/2	74 1/2	34 1/2	Pettibone-Muliken	6,000,000		Jan. 2, '23	1 1/2	Q	68 1/2	68 1/2	68 1/2	68 1/2	68 1/2	68 1/2	68 1/2	68 1/2	1,100	
100	100	100	100	100	100	100	100	Philadelphia Company (50)	48,943,000		Jan. 31, '23	75c	Q	46 1/2	46 1/2	46 1/2	46 1/2	46 1/2	46 1/2	46 1/2	46 1/2	1,100	
35 1/2	26 1/2	45 1/2	26 1/2	45 1/2	26 1/2	45 1/2	26 1/2	Philadelphia Co. 9% pf.	14,552,350		Jan. 31, '23	\$1.50	SA	44 1/2	44 1/2	44 1/2	44 1/2	44 1/2	44 1/2	44 1/2	44 1/2	1,100	
105 1/2	37 1/2	102 1/2	37 1/2	102 1/2	37 1/2	102 1/2	37 1/2	Phillips-Jones (sh.)	85,000		Feb. 1, '23	1 1/2	Q	91 1/2	91 1/2	91 1/2	91 1/2	91 1/2	91 1/2	91 1/2	91 1/2	300	
90 1/2	67	97 1/2	67	97 1/2	67	97 1/2	67	Phillips Petroleum (sh.)	2,275,000		Jan. 2, '23	50c	Q	65 1/2	65 1/2	65 1/2	65 1/2	65 1/2	65 1/2	65 1/2	65 1/2	4,100	
34 1/2	16	50 1/2	16	50 1/2	16	50 1/2	16	Pierce-Arrow Motor (sh.)	250,000		May 1, '19	\$1.25	Q	13 1/2	13 1/2	13 1/2	13 1/2	13 1/2	13 1/2	13 1/2	13 1/2	3,500	
42 1/2	9 1/2	24 1/2	9 1/2	24 1/2	9 1/2	24 1/2	9 1/2	Pierce-Arrow Motor pf.	10,000,000		Apr. 1, '21	2	Q	32 1/2	32 1/2	32 1/2	32 1/2	32 1/2	32 1/2	32 1/2	32 1/2	700	
88	21	40	21	40	21	40	21	Pierce-Arrow Motor rights	29,622,925		Dec. 1, '22	2	Q	5 1/2	5 1/2	5 1/2	5 1/2	5 1/2	5 1/2	5 1/2	5 1/2	5,800	
14 1/2	5 1/2	12 1/2	5 1/2	12 1/2	5 1/2	12 1/2	5 1/2	Pierce Oil (25)	15,000,000		Feb. 1, '22	2	Q	41 1/2	41 1/2	41 1/2	41 1/2	41 1/2	41 1/2	41 1/2	41 1/2	1,700	
78	30 1/2	71 1/2	30 1/2	71 1/2	30 1/2	71 1/2	30 1/2	Pierce Oil pf.	31,036,700		Jan. 25, '23	1 1/2	Q	64 1/2	64 1/2	64 1/2	64 1/2	64 1/2	64 1/2	64 1/2	64 1/2	12,500	
96	32	72 1/2	32	72 1/2	32	72 1/2	32	Pittsburgh Coal of Pennsylvania	35,000,000		Jan. 25, '23	1 1/2	Q	64 1/2	64 1/2	64 1/2	64 1/2	64 1/2	64 1/2	64 1/2	64 1/2	2,900	
93	82 1/2	100 1/2	82 1/2	100 1/2	82 1/2	100 1/2	82 1/2	Pittsburgh Coal of Pennsylvania pf.	68,022,700		Jan. 25, '23	1 1/2	Q	70 1/2	70 1/2	70 1/2	70 1/2	70 1/2	70 1/2	70 1/2	70 1/2	1,700	
80	78	73 1/2	78	73 1/2	78	73 1/2	78	Pittsburgh, Cincinnati, Chicago & St. Louis	19,174,300		Jan. 20, '23	2	Q	114 1/2	114 1/2	114 1/2	114 1/2	114 1/2	114 1/2	114 1/2	114 1/2	1,700	
129	118 1/2	141 1/2	118 1/2	141 1/2	118 1/2	141 1/2	118 1/2	Pittsburgh, Fort Wayne & Chicago	14,577,000		Jan. 20, '23	2	Q	114 1/2	114 1/2	114 1/2	114 1/2	114 1/2	114 1/2	114 1/2	114 1/2	1,700	
73 1/2	30 1/2	97 1/2	30 1/2	97 1/2	30 1/2	97 1/2	30 1																

Stock Exchange Bond Trading

Week Ended February 24

Total Sales \$59,195,760 Par Value

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Foreign Securities in American Markets

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affairs so long held by the Netherlands is the more remarkable when it is realized the land area of the country is slightly over 12,500 square miles, or about the size of Maryland and less than one-twentieth the size of Texas. Yet this little country, with a population of 523 to the square mile, is one of the most thickly peopled regions of the Eastern Hemisphere. The ability, energy and integrity of these people have made Holland one of the leading commercial nations of the world.

Conditions and circumstances have made for the development of the Netherlands as a trading and agricultural, rather than as an industrial, nation. Three large rivers, the Rhine, the Meuse and the Scheldt, each carrying large quantities of goods to and from continental countries, have their outlets into the sea from Dutch territory. The diamond cutting, oleomargarine and shipping industries are highly important phases of the country's economic life, but industry has ranked behind commerce because, among other reasons, such essential basic commodities as iron and other metals are entirely lacking or, in the case of coal, are present in moderate supply and poor quality. There is, of course, no domestic cotton supply, and while large quantities of foodstuffs are raised, consumption exceeds production in the matter of cereals for food and for cattle feed, and all these factors combine to make Holland not only a trading nation but one dependent on foreign countries for its activity in this connection. The traditional policy of relatively free trade may, therefore, be readily appreciated.

The period of depression which occurred throughout the world after the temporary post-armistice revival affected Holland severely. A trading nation, however, is not ordinarily under such circumstances weakened economically to the same extent as a country dependent more upon manufacturing, and is, of course, sensitive to any improvement in trade channels. The Dutch have always been interested to a large degree in shipping. This was a most profitable business during the war, despite the prevailing hazards and consequent destruction of tonnage, because of the high tariffs charged, while shipbuilding was stimulated by the demand for tonnage. That both of these industries should have felt the subsequent reaction was to be expected. World shipping has been demoralized and tonnage is available in excess of freight to be moved, but the Dutch point to the thorough modernization of their fleet (almost twice as large on July 1, 1922, as on July 1, 1914) as a potential offsetting factor. Ship company profits have been further curtailed by contracts for new construction let during the period of high prices.

If the war brought large profits to neutral Holland, which, located where it was, and commercially important as it was, could not but be profoundly influenced by the events of 1914, and later it also brought heavy losses to some and financial problems of growing magnitude to the Government. Accustomed to the investment of money in foreign countries, considerable losses are said to have been incurred on Russian, Austrian and German securities, while dealings in German marks are reported to have resulted disastrously for many speculators. In addition, the manufacturing interests have been faced with the very serious problem of competing with the manufacturers of countries whose currency depreciation, in terms of the guilder, makes it possible for the imported output to be sold below the cost of production in the Netherlands. Germany furnishes an example.

American investors are always keen to ascertain the current financial position of a borrower whose obligations they either hold or may hold at some

future time. The most recent information from Holland on this subject places the consolidated national debt on Jan. 1, 1923, at 2,745,187,000 florins, as compared with 2,502,150,000 florins the preceding Jan. 1, and with 1,148,380,000 florins on Jan. 1, 1914. The greater part of the loans representing this indebtedness were issued in 1916 and subsequently.

Expenditures have increased more rapidly than revenues since 1913, a phenomenon which, as is well known, has been of world-wide occurrence. Prior to the commencement of hostilities, income and outgo were fairly well balanced, but this approximate equilibrium has not been maintained in recent years. A comparison of recent budgets, as originally introduced in Parliament, shows estimated deficits for 1921 of 245,161,000 guilders, for 1922 of 247,981,000 guilders and for 1923 of 226,318,000 guilders. The period of the war witnessed the setting-up of large items under the head of "War Crisis Expenditure." The army necessarily had to be mobilized and held in readiness for such contingencies as might arise. Under the Distribution act of 1916, the Government was authorized to sell food supplies at less than cost. The general rise in prices was reflected in greater costs in running the Government. Crisis expenditure has, from its very nature, declined to a very small percentage of the high totals reached several years ago, but ordinary and extraordinary outgo remain far above pre-war levels.

Taxation was increased at various times to meet the increased expenditure. Direct State levies in 1917 amounted to 385,871,000 guilders against 55,891,000 in 1913. The greater part of Government revenue is derived from taxes on land and personal property, on incomes, trades and professions, on sugar, salt, slaughterhouses and distilleries, and, to some extent, on imports. Surtaxes and war profits levies have raised the general level to a point beyond which, it is generally agreed, it cannot be further lifted.

Efforts to balance the budget must, therefore, be centred in the elimination of unproductive expenditure, as far as this is possible, and in bringing productive outlay more in line with income. It is encouraging that steps in this direction may be detected in the proposed budget for 1923, which shows estimated total expenditures 79,000,000 florins below those contained in the budget as approved for 1922. That the Government is sincere in its intention to effect economies there can be no doubt, but it must be realized that this cannot be done in a moment, and that the trend of world political and economic events will have a bearing of no small moment on Holland's affairs.

An effect of the war has been the spread of industrialization in the Netherlands. The margarine concerns have expanded, shipbuilding on modern lines has been developed, the manufacture of artificial silk has been extended and the country is approaching a point where it is no longer inconceivable that it may be self-supporting in the matter of coal. The output of the mines increased from 311,000 tons in 1901 to 2,180,000 tons in the first half of 1922. Before the war practically all coal consumed was imported, approximately 70 per cent. coming from Germany, 20 per cent. from England and 10 per cent. from Belgium. With conditions in Germany's coal-producing region in their present unsettled condition, this development of home resources, besides providing a partial antidote for unemployment, is of the greatest value to the nation's economic life. As a source of national income, Dutch participation in the world's petroleum production must not be overlooked.

The unfavorable balance in Holland's foreign trade, measured by value, declined from 870,000,000 florins in 1921 to

806,000,000 florins in 1922. Measured quantitatively, there was an increase of nearly 1,000,000 metric tons in the excess of imports over exports. In respect to manufactured goods, however, measured by volume, there was an increase in exports and a decrease in imports. Rising prices for the important East Indian colonial products, such as tin, rubber and sugar, cannot have other than a favorable reaction at home.

The fact that the Government loans have been negotiated during a period of high prices for money at coupon rates of not more than 6 per cent., and that American investors purchased Government obligations in 1922 at yields not exceeding 6.30 per cent. (without, however, allowing for appreciation of the guilder), furnishes a commentary on Dutch credit that needs little elaboration. The industrial bonds issued here bore similar coupon rates, but, naturally, offered somewhat higher returns. The guilder, which at one time in 1922 was quoted at \$0.3622, as compared with its gold parity of \$0.402, practically reached par at the end of the year, and is today selling at about \$0.396. Business men and bankers in the Netherlands, as well as the Government, realize that the situation is one that calls for continued careful and conservative handling; this is not the least significant of the favorable factors in the slow recovery from the crisis which has existed.

The principal features of the three issues listed at the beginning of this article follow:

NETHERLANDS 6s OF 1922

Kingdom of the Netherlands fifty-year 6 per cent. sinking fund bonds dated March 1 and July 1, 1922, and due March 1, 1972. Outstanding, approximately 125,000,000 guilders in the United States and 175,000,000 guilders in Holland.

SECURITY—A direct obligation of the Kingdom of the Netherlands.

INCOME—Six per cent. per annum payable semi-annually March 1 and Sept. 1. Principal and interest payable in Amsterdam in guilders and in New York in dollars at the current rate of exchange prevailing at the time of payment. Free of all present and future taxes of the Kingdom of the Netherlands.

MARKETABILITY—Listed and actively traded in on the New York Stock Exchange and the Amsterdam Stock Exchange. Total transactions in New York in 1922 amounted to \$87,218,000. Price range in 1922: High, 99, on Aug. 28; low, 93½, on Oct. 23. Now about 101. Non-callable before March 1, 1932, on and after which date the issue is callable at par as a whole only except for sinking fund, or for the sinking fund as specified below.

SINKING FUND—Beginning March 1, 1933, sufficient to retire the entire issue by call by lot of one-fortieth annually at par and interest.

DENOMINATIONS—Coupon bonds of 2,500 guilders.

ANTON JURGENS'S CONVERTIBLE 6s OF 1947

Anton Jurgens's United Margarine Works twenty-five-year secured convertible 6 per cent. bonds, dated June 1, 1922, due July 1, 1947. Outstanding, approximately 30,000,000 guilders in the United States and 10,000,000 guilders in Holland.

BUSINESS—The company is the continuation of the firm of "Anton Jurgens," created in 1867. It owns or controls manufacturing or trading concerns with an aggregate value of over \$100,000,000 in Great Britain, Continental Europe, the Dutch East Indies and South America. Its products include margarine, soap, candles and cattle cake.

SECURITY—These bonds constitute the sole funded debt of the company and its

subsidiaries. It is agreed that no further debt will be created by the company or its wholly owned subsidiaries unless such debt is junior to this issue; also, that net quick assets equal to these bonds outstanding will be maintained. The Trustee of this issue will hold as specific security for it all the company's present holdings (at the time of issue of the bonds) in subsidiaries in which it owns all the common stock.

INCOME—Six per cent. per annum payable semi-annually Jan. 1 and July 1. Principal and interest payable in Holland in guilders or in New York in dollars at the current rate of exchange prevailing at the time of payment. Free of all present and future Dutch taxes.

MARKETABILITY—Listed and actively traded in on the New York Stock Exchange and the Amsterdam Stock Exchange. Total transactions in New York in 1922 amounted to \$6,273,000. Price range in 1922: High, 90½, on June 7; low, 74, on Nov. 16. Now about 79. Non-callable prior to Jan. 1, 1928, on and after which date they are redeemable as a whole or in part by drawings, if collateral be released, at 105 and interest. Convertible each January and July through 1927 into common stock at 150 per cent., plus Dutch stock tax.

ASSETS, EQUITY AND EARNINGS—After giving effect to this financing, the balance sheet, as of Dec. 31, 1921, showed net assets of 177,500,000 guilders and net quick assets of 47,100,000 guilders. The issue is followed by 82,900,000 guilders 6 per cent. preferred stocks and 32,600,000 guilders common stock. At the time these bonds were offered, dividends had been paid without interruption on the preferred stocks, and from 1906 through 1921 had averaged 16 per cent. on the common stock. The dividends were discontinued in 1921. Average annual net earnings available for interest in the period 1917-1921, inclusive, were 9,800,000 guilders, or four times the annual interest charges on this issue. Earnings in 1921 amounted to 4,600,000 guilders, in comparison with 14,400,000 guilders in 1919 and 1920.

DENOMINATIONS—Coupon bonds of 500 and 2,500 guilders.

HOLLAND-AMERICA LINE 6s OF 1947

Holland-America Line twenty-five-year 6 per cent. sinking fund bonds, dated May 1, 1922, and due May 1, 1947. Outstanding, approximately 20,000,000 guilders in the United States and 10,000,000 guilders in Holland.

BUSINESS—The company maintains regular passenger and freight services from Holland and other European countries to the east and west coasts of the United States, Canada, Cuba, Mexico and South America and from the United States to the Dutch East Indies. It also owns a substantial interest in the United Netherlands Navigation Company, which maintains services between Continental European ports and British India, East Asia, Australia and East and West Africa.

SECURITY—These bonds constitute the only funded debt of the company. There is no mortgage on the existing property of the company, and the latter agrees that none will be created while these bonds are outstanding.

INCOME—Six per cent. per annum payable semi-annually May 1 and Nov. 1. Principal and interest payable in Holland in guilders or in New York in dollars at the current rate of exchange prevailing at the time of payment. Free of all present and future taxes of the Kingdom of the Netherlands.

MARKETABILITY—Listed and actively traded in on the New York Stock Exchange and the Amsterdam Stock Exchange. Total transactions in New York in 1922 amounted to \$1,716,000. Price range in 1922: High, 93, on May 3; Low, 84½, on Nov. 29. Now about 90. Non-callable prior to May 1, 1927.

SINKING FUND—Beginning May 1,

DENOMINATIONS — Coupon bonds of 2,500 guilders.

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With opinions thus divided it is necessary to discount Chancellor Cuno's declaration that his Government will fight to the finish: "The German Government will not abandon the path, how-

Several high German officials have been dodging about the area prohibited to them on account of their instigation of resistance to the French. Accordingly, it has been resolved to make them less welcome visitors by fining the towns which they enter. Also upon detection they expose themselves to court-martial and personal penalties. The Germans sunk two 1,000-ton barges between locks in the Rhine-Herne Canal, thus blocking it. The French surprised a canal functionary in a telephone conversation regarding the incident with a Berlin official. He was arrested, together with

The dance of the mark was more moderate than the previous week but not

more reasonable. Among the oddities cabled is mention of the purchase of 2,000,000,000 marks on a single order in Paris and the proposal of France and Belgium to print marks rather than buy them, and charge them to Germany for redemption. It was remarked that although the mark doubled in value in purchase of other currencies it did not double in purchase of commodities. Those in Germany who had foreign currencies received fewer marks in exchange, and the fewer marks bought less goods, for prices advanced so greatly and suddenly that foreign buyers found Berlin transformed from the cheapest capital in Europe to the dearest. In an effort to keep the mark up, and to cause prices of necessities to fall proportionately, Germany offered 200,000,000 6 per cent. gold mark Treasury bills, payable in three years. The Reichsbank will guarantee them, and the banks in general took half of them. Subscriptions may be made in any currency of high exchange value, dollars preferred. Prices are to be quoted in both dollars and marks. German officials hope the loan will tempt into sight much hoarded exchange, which can be used in paying Germany's foreign debits without selling marks, thus removing the chief factor depressing the mark. France's proposal of a new currency displacing the mark in the occupied territory is obstructed by Belgium's dislike to bear its part of the guarantee, and belief that the better the new currency the more it will be hoarded and the inferior currency used. Moreover, Germany is now supplying marks so much more liberally that there is the less need for other currency.

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Company.	Rate.	Pay- able.	Books Close.	Company.	Rate.	Pay- able.	Books Close.	Company.	Rate.	Pay- able.	Books Close.	Company.	Rate.	Pay- able.	Books Close.		
Cities Service	1/2	Mar. 1	Feb. 15	Ingersoll-Rand	2	Q	Mar. 1	Feb. 18	Ohio Oil	75c	Q	Mar. 31	United Drywood pf.	1 1/2	Q	Apr. 2	Mar. 15
Cities Service	1 1/4	Mar. 1	Feb. 15	Inland Steel	.25c	Q	Mar. 1	Feb. 10	Oxley Flour Mills pf.	1 1/2	Q	Mar. 31	Do pf.	1 1/2	Q	July 2	Mar. 15
Do pf. & pf. B.	1 1/4	Mar. 1	Feb. 15	Int. Harvester pf.	1 1/4	Q	Mar. 1	Feb. 10	Orpheum Circuit pf.	2	Q	Apr. 1	Do pf.	1 1/2	Q	Mar. 15	Sep. 15
Continental Oil pf.	3 1/2	Q	Mar. 15	Int. Salt	1 1/4	Q	Apr. 2	Feb. 10	Ogden & Minnie	1 1/2	Q	Mar. 15	Do pf.	1 1/2	Q	Jan. 2	Dec. 15
Continental P. & Bag.	1 1/4	Q	Feb. 15	Int. Ed. Publishing pf.	.50c	—	May 1	Mar. 1	Owens Bottle	.50c	Q	Apr. 1	U. S. C. I. Pipe pf.	1 1/4	Q	Mar. 15	*Mar. 1
Do pf.	1 1/4	Q	Feb. 15	Int. Cement	.75c	—	Mar. 31	Mar. 15	Owens Bottle	.25c	Ex	Apr. 1	U. S. C. I. Pipe pf.	1 1/4	Q	June 15	*June 1
Commer. (J. T.) Co.	.50c	Q	Apr. 1	Do pf.	1 1/4	Q	Mar. 31	Mar. 15	Do pf.	1 1/4	Q	Mar. 31	U. S. C. I. Pipe pf.	1 1/4	Q	Dec. 15	*Dec. 1
Cone Co.	1 1/4	Q	Mar. 15	Do pf. (acc. div.)	1 1/4	Q	Apr. 1	Feb. 21	Phillips Petroleum	.50c	Q	Mar. 31	U. S. C. I. & Fy. pf.	1 1/4	Q	Mar. 15	*Mar. 15
Crane Co.	1 1/4	Q	Mar. 15	Inspiration Con. Copper	.50c	—	Apr. 2	Mar. 15	Pat. Typewriter	.25c	Q	Mar. 16	Do pf.	1 1/2	Q	Mar. 31	Mar. 15
Cosden & Co. pf.	1 1/4	Q	Mar. 1	Kreage (S. S.) Co.	2	Q	Apr. 2	Mar. 12	Packard Motor Car pf.	1 1/4	Q	Mar. 16	United Drywood	1 1/2	Q	Apr. 2	Mar. 15
Consol. Cigar pf.	1 1/4	Q	Mar. 1	Kreage (S. S.) Co.	33 1/3	Stk	Apr. 2	Mar. 12	Pennock Oil	.10c	Q	Mar. 16	United Tank Car	\$1.25	Q	Mar. 1	Feb. 15
Cruible Pipe Line	.37 1/2	Q	Mar. 15	Kuppenheimer B.	1 1/4	Q	Apr. 2	Mar. 12	Pitts. Steel pf.	1 1/4	Q	Mar. 1	Do pf.	1 1/2	Q	Mar. 15	Feb. 15
Cruible Steel	1 1/4	Q	Mar. 15	Lake of the W. Milling	3	Q	Mar. 1	Feb. 24	Powdered Steel	1 1/4	Q	Mar. 1	United Cigar Stores	1 1/4	Q	Mar. 1	*Feb. 15
Cuban Am. Sugar pf.	1 1/4	Q	Apr. 2	Do pf.	1 1/4	Q	Mar. 1	Feb. 24	Procter & Gamble pf.	1 1/4	Q	Mar. 15	U. S. Lumber	100	Stk	Mar. 1	Feb. 1
Davis Mills	1 1/4	Q	Mar. 24	Lehigh Val. Coal Sales	.82	Q	Apr. 2	Mar. 13	Do pf.	1 1/4	Q	Mar. 15	U. S. Steel	1 1/4	Q	Mar. 30	Feb. 27
Deere & Co. pf.	.75c	Q	Mar. 1	Lehigh Rubber & Tire	.50c	Q	Mar. 1	Feb. 15	Pratt & Whitney pf.	1 1/4	Q	Mar. 15	Valvoline Oil	2 1/4	Q	Feb. 27	Feb. 8
Decker & Co. Cohn pf.	1 1/4	Q	Mar. 15	Libbey Owens S. Glass	.50c	Q	Mar. 1	Feb. 19	Pratt & Whitney pf.	1 1/4	Q	Mar. 15	Do pf.	1 1/2	Q	Mar. 15	Mar. 10
De Harbo & Malabar	1 1/4	Q	Mar. 15	Do pf.	1 1/4	Q	Mar. 1	Feb. 19	Producers & Refiners	.81	—	Mar. 15	Do pf.	1 1/2	Q	Apr. 1	Mar. 10
Diamond Match	2	Q	Mar. 15	Liggett & Myers com. &	3	Q	Mar. 1	Feb. 15	Prov. Paper Mills	1 1/4	Q	Apr. 2	Valvoline Oil	2 1/4	Q	Mar. 15	Mar. 10
Dominion Stores	.50c	—	Apr. 1	Lima Locomotive	.81	Q	Mar. 1	Feb. 15	Do pf.	1 1/4	Q	Apr. 2	Vanguard (V.) Inc.	.50c	—	Mar. 2	Feb. 10
Dom. Glass com. & pf.	1 1/4	Q	Apr. 2	Ludlow Mfg. Associates	.82	Q	Mar. 1	Feb. 7	Quaker Oats	.25c	Q	Mar. 31	Walch Grape Juice pf.	1 1/4	Q	Feb. 28	Feb. 20
Dominion Oil	.82	Q	Apr. 1	Mackay Cos.	1 1/4	Q	Apr. 2	*Mar. 7	Do pf.	1 1/4	Q	Mar. 31	Walworth H. & Iye	.43	—	Mar. 1	Feb. 23
Dominion Oil	1 1/4	Q	Apr. 1	Mahoning investment	.150	Stk	Mar. 1	Feb. 23	Rem. Typ. lat. pf.	.35c	—	Mar. 3	Wamsutta Mills	1 1/4	Q	Mar. 15	Feb. 13
Dom. Iron & Steel pf.	1 1/4	Q	Apr. 1	Mahoning investment	.50c	Ex	Mar. 1	Feb. 23	Reno Sp. Spt. A & B	1 1/4	Q	Apr. 1	Ward (E.T.) Sons Corp	1 1/4	Q	Mar. 31	Mar. 20
Du P. de Nem. Powder	1 1/4	Q	Apr. 25	Mahoning investment	.50c	Ex	Mar. 1	Feb. 23	Do pf.	1 1/4	Q	Apr. 1	Werner Sugar Ref. pf.	.41	—	Mar. 1	Feb. 15
Do deb. stock.	1 1/4	Q	Apr. 25	May Dept. Stores pf.	1 1/4	Q	Apr. 2	Mar. 15	Do pf.	1 1/4	Q	Apr. 1	Western Elec. pf.	1 1/4	Q	Mar. 31	*Mar. 12
Durham Mills	.200	Stk	Dec. 29	Mayer (O.) Co. lat. pf.	1 1/4	Q	Mar. 1	Feb. 20	Do pf.	1 1/4	Q	Apr. 1	White (J.G.) Co. pf.	1 1/4	Q	Mar. 1	Feb. 15
Eastman Kodak	.125	Q	Apr. 2	McCrory Stores	2	Q	Mar. 1	Feb. 20	Do pf.	1 1/4	Q	Apr. 1	Do Engineering pf.	1 1/4	Q	Mar. 1	Feb. 5
Eastman Kodak	.75c	Ex	Apr. 2	McDonald	10	Stk	Mar. 1	Feb. 20	Do pf.	1 1/4	Q	Apr. 1	Do Management pf.	1 1/4	Q	Mar. 1	Feb. 15
Do pf.	1 1/4	Q	Apr. 2	McCall Corp. lat. pf.	1 1/4	Q	Apr. 1	Mar. 15	Do pf.	1 1/4	Q	Apr. 1	Do pf.	1 1/4	Q	Mar. 31	Mar. 20
Famous Players	.50c	Q	Apr. 20	Do lat. pf. (acc. div.)	1 1/4	Q	Apr. 1	Mar. 15	Standard Oil & Gas.	2 1/4c	Q	Mar. 1	Do pf.	1 1/4	Q	Mar. 1	Feb. 19
Fairbanks-Morse pf.	1 1/4	Q	Mar. 1	Merriman Mfg.	1 1/4	Q	Mar. 1	Feb. 15	Standard Oil & Gas.	2 1/4c	Q	Mar. 1	Worth. Pump pf. A.	1 1/4	Q	Apr. 2	Mar. 10
Famous Players pf.	2	Q	Feb. 23	Do pf.	1 1/4	Q	Mar. 1	Feb. 15	Standard Oil Ind.	.82 1/2c	Q	Mar. 15	Woods Mfg.	1 1/4	Q	Mar. 1	Feb. 15
Fed. Min. & Smelt. pf.	1 1/4	Q	Mar. 15	Do pf.	1 1/4	Q	Mar. 31	Mar. 3	Standard Oil Ohio pf.	1 1/4	Q	Mar. 1	Wrigley (Wm.) Jr. Co.	.50c	Q	Apr. 2	Mar. 10
Galena Signal Oil.	1	Q	Mar. 31	Mexican Seaboard Oil.	1 1/4	Q	Feb. 23	Feb. 20	Standard Oil Ind.	.82 1/2c	Q	Mar. 15	Wrigley (Wm.) Jr. Co.	.50c	Q	June 1	May 24
Do pf.	1 1/4	Q	Mar. 31	Mich. Drop Forge	.25c	M	Mar. 1	Feb. 25	Standard Oil Ind.	.82 1/2c	Q	Mar. 15	Wrigley (Wm.) Jr. Co.	.50c	Q	July 2	June 25
General Electric	3	Q	Apr. 14	Mid. West Utilities pf.	.81 25	Q	Mar. 1	Feb. 15	Standard Oil Ind.	.82 1/2c	Q	Mar. 15	Wright Aeronautical	.25c	Q	Feb. 28	Feb. 15
Do special stock.	.15c	Q	Apr. 14	Montreal Cottons	1 1/4	Q	Mar. 15	Feb. 28	Standard Oil Ind.	.82 1/2c	Q	Mar. 15	Yellow Cab Co.	.33 1-3	M	Apr. 1	Mar. 20
Genco. Motors	.30c	Q	Mar. 15	Montreal Cottons	1 1/4	Q	Mar. 15	Feb. 28	Standard Oil Ind.	.82 1/2c	Q	Mar. 15	Do pf.	1 1/4	Q	Mar. 1	Feb. 15
Do pf.	1 1/4	Q	Mar. 15	Mutual Oil	.125c	Q	Mar. 15	Mar. 1	Standard Oil Ind.	.82 1/2c	Q	Mar. 15	Do pf.	1 1/4	Q	Mar. 1	Feb. 15
Do 6% deb.	1 1/4	Q	Mar. 15	Nat. Cloak & Suit pf.	1 1/4	Q	Mar. 1	Feb. 23	Standard Oil Ind.	.82 1/2c	Q	Mar. 15	Do pf.	1 1/4	Q	Mar. 1	Feb. 15
Do 7% deb.	1 1/4	Q	Mar. 15	Nat. Candy	.25c	—	Mar. 14	Feb. 20	Standard Oil Ind.	.82 1/2c	Q	Mar. 15	Do pf.	1 1/4	Q	Mar. 1	Feb. 15
Gillette Safety Razor.	.1	Q	Mar. 15	Nat. Lead pf.	1 1/4	Q	Mar. 15	Feb. 28	Standard Oil Ind.	.82 1/2c	Q	Mar. 15	Do pf.	1 1/4	Q	Mar. 1	Feb. 15
Gillette Safety Razor	.5	Stk	Jun. 1	Nat. Lead	.25c	—	Mar. 14	Feb. 20	Standard Oil Ind.	.82 1/2c	Q	Mar. 15	Do pf.	1 1/4	Q	Mar. 1	Feb. 15
Goodrich pf.	1 1/4	Q	Apr. 2	Nat. Lead	.25c	—	Mar. 14	Feb. 20	Standard Oil Ind.	.82 1/2c	Q	Mar. 15	Do pf.	1 1/4	Q	Mar. 1	Feb. 15
Great A. & P. Tea	.50c	Q	Mar. 15	Nat. Lead	.25c	—	Mar. 14	Feb. 20	Standard Oil Ind.	.82 1/2c	Q	Mar. 15	Do pf.	1 1/4	Q	Mar. 1	Feb. 15
Do pf.	1 1/4	Q	Mar. 1	Nat. Lead	.25c	—	Mar. 14	Feb. 20	Standard Oil Ind.	.82 1/2c	Q	Mar. 15	Do pf.	1 1/4	Q	Mar. 1	Feb. 15
Greene T. T. D. pf.	2	Q	Apr. 2	Nat. Lead	.25c	—	Mar. 14	Feb. 20	Standard Oil Ind.	.82 1/2c	Q	Mar. 15	Do pf.	1 1/4	Q	Mar. 1	Feb. 15
Guantanamo Sugar pf.	2	Q	Apr. 2	Nat. Lead	.25c	—	Mar. 14	Feb. 20	Standard Oil Ind.	.82 1/2c	Q	Mar. 15	Do pf.	1 1/4	Q	Mar. 1	Feb. 15
Guffey-G. Gas Pr. pf.	3	Q	Mar. 1	Nat. Lead	.25c	—	Mar. 14	Feb. 20	Standard Oil Ind.	.82 1/2c	Q	Mar. 15	Do pf.	1 1/4	Q	Mar. 1	Feb. 15
Gulf States Steel	1	—	Apr. 2	Nat. Lead	.25c	—	Mar. 14	Feb. 20	Standard Oil Ind.	.82 1/2c	Q	Mar. 15	Do pf.	1 1/4	Q	Mar. 1	Feb. 15
Do lat & 2d pf.	1 1/4	Q	Apr. 2	Nat. Lead	.25c	—	Mar. 14	Feb. 20	Standard Oil Ind.	.82 1/2c	Q	Mar. 15	Do pf.	1 1/4	Q	Mar. 1	Feb. 15
Harb.-Walker Refrac.	1 1/4	Q	Mar. 1	Nat. Lead	.25c	—	Mar. 14	Feb. 20	Standard Oil Ind.	.82 1/2c	Q	Mar. 15	Do pf.	1 1/4	Q	Mar. 1	Feb. 15
Do pf.	1 1/4	Q	Mar. 1	Nat. Lead	.25c	—	Mar. 14	Feb. 20	Standard Oil Ind.	.82 1/2c	Q	Mar. 15	Do pf.	1 1/4	Q	Mar. 1	Feb. 15
Hartman Corp.	1 1/4	Q	Feb. 28	Nat. Lead	.25c	—	Mar. 14	Feb. 20	Standard Oil Ind.	.82 1/2c	Q	Mar. 15	Do pf.	1 1/4	Q	Mar. 1	Feb. 15
Hart Schaffner & Marx	1 1/4	Q	Feb. 28	Nat. Lead	.25c	—	Mar. 14	Feb. 20	Standard Oil Ind.	.82 1/2c	Q	Mar. 15	Do pf.	1 1/4	Q	Mar. 1	Feb. 15
Hartford Water	1	Q	Feb. 28	Nat. Lead	.25c	—	Mar. 14	Feb. 20	Standard Oil Ind.	.82 1/2c	Q	Mar. 15	Do pf.	1 1/4	Q	Mar. 1	Feb. 15
Hayes Wheel	.25c	Q	Mar. 15	Nat. Lead	.25c	—	Mar. 14	Feb. 20	Standard Oil Ind.	.82 1/2c	Q	Mar. 15	Do pf.	1 1/4	Q	Mar. 1	Feb. 15
Hood Rubber Prod. pf.	1 1/4	Q	Mar. 15	Nat. Lead	.25c	—	Mar. 14	Feb. 20	Standard Oil Ind.	.82 1/2c	Q	Mar. 15	Do pf.	1 1/4	Q	Mar. 1	Feb. 15
Homesake Mining	.50c	Q	Mar. 15	Nat. Lead	.25c	—	Mar. 14	Feb. 20	Standard Oil Ind.	.82 1/2c	Q	Mar. 15	Do pf.	1 1/4	Q	Mar. 1	Feb. 15
Humphreys Oil	3	Q	Mar. 15	Nat. Lead	.25c	—	Mar. 14	Feb. 20	Standard Oil Ind.	.82 1/2c	Q	Mar. 15	Do pf.	1 1/4	Q	Mar. 1	Feb. 15
Hudson Motor Car.	.50c	Q	Apr. 2	Nat. Lead	.25c	—	Mar. 14	Feb. 20	Standard Oil Ind.	.82 1/2c	Q	Mar. 15	Do pf.	1 1/4	Q	Mar. 1	Feb. 15
Hudson Motor Car.	.25c	Ex	Apr. 2	Nat. Lead	.25c	—	Mar. 14	Feb. 20	Standard Oil Ind.	.82 1/2c	Q	Mar. 15	Do pf.	1 1/4	Q	Mar. 1	Feb. 15
Hupp Motor Car pf.	1 1/4	Q	Apr. 1	Nat. Lead	.25c	—	Mar. 14	Feb. 20	Standard Oil Ind.	.82 1/2c	Q	Mar. 15	Do pf.	1 1/4	Q	Mar. 1	Feb. 15
Imperial Oil	.1	Ex	Mar. 1	Nat. Lead	.25c	—	Mar. 14	Feb. 20	Standard Oil Ind.	.82 1/2c	Q	Mar. 15	Do pf.	1 1/4	Q	Mar. 1	Feb. 15
Imperial Oil	.1	Ex	Mar. 1	Nat. Lead	.25c	—	Mar. 14	Feb. 20	Standard Oil Ind.	.82 1/2c	Q	Mar. 15	Do pf.	1 1/4	Q	Mar. 1	Feb. 15
Imperial Oil	.1	Ex	Mar. 1	Nat. Lead	.25c	—	Mar. 14	Feb. 20	Standard Oil Ind.	.82 1/2c	Q	Mar. 15	Do pf.	1 1/4	Q	Mar. 1	Feb. 15
Imperial Oil	.1	Ex	Mar. 1	Nat. Lead	.25c	—	Mar. 14	Feb. 20	Standard Oil Ind.	.82 1/2c	Q	Mar. 15	Do pf.	1 1/4	Q	Mar. 1	Feb. 15
Imperial Oil	.1	Ex	Mar. 1	Nat. Lead	.25c	—	Mar. 14	Feb. 20	Standard Oil Ind.	.82 1/2c	Q	Mar. 15	Do pf.	1 1/4	Q	Mar. 1	Feb. 15
Imperial Oil	.1	Ex	Mar. 1	Nat. Lead	.25c	—	Mar. 14	Feb. 20	Standard Oil Ind.	.82 1/2c	Q	Mar. 15	Do pf.	1 1/4	Q	Mar. 1	Feb. 15
Imperial Oil	.1	Ex	Mar. 1	Nat. Lead	.25c	—	Mar. 14	Feb. 20	Standard Oil Ind.	.82 1/2c	Q	Mar. 15	Do pf.	1 1/4	Q	Mar. 1	Feb. 15
Imperial Oil	.1	Ex	Mar. 1	Nat. Lead	.25c	—	Mar. 14	Feb. 20	Standard Oil Ind.	.82 1/2c	Q	Mar. 15	Do pf.	1 1/4	Q	Mar. 1	Feb. 15
Imperial Oil	.1	Ex	Mar. 1	Nat. Lead	.25c	—	Mar. 14	Feb. 20	Standard Oil Ind.	.82 1/2c	Q	Mar. 15	Do pf.	1 1/4	Q	Mar. 1	Feb. 15
Imperial Oil	.1	Ex	Mar. 1	Nat. Lead	.25c	—	Mar. 14	Feb. 20	Standard Oil Ind.	.82 1/2c	Q	Mar. 15	Do pf.	1 1/4	Q	Mar. 1	Feb. 15
Imperial Oil	.1	Ex	Mar. 1	Nat. Lead	.25c	—	Mar. 14	Feb. 20	Standard Oil Ind.	.82 1/2c	Q	Mar. 15	Do pf.	1 1/4	Q	Mar. 1	Feb. 15
Imperial Oil	.1	Ex	Mar. 1	Nat. Lead	.25c	—	Mar. 14	Feb. 20	Standard Oil Ind.	.82 1/2c	Q	Mar. 15	Do pf.	1 1/4	Q	Mar. 1	Feb. 15

DRAKE'S

PURE FOOD

CAKE

ADVERTISEMENTS.

FOREIGN SECURITIES, INCLUDING NOTES—Continued

MUNICIPAL ISSUES—Continued

BRAZIL:

Puerto Rico	32	55	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Rio de Janeiro (State of), Jan. 5, '34	72 7/8	73 1/2	A. A. Housman & Co., 20 Broad St., N.Y.C.	Rector 6349
Sao Paulo 5s, 1905.....	70 1/2	71 1/4	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Sao Paulo 5s, 1905.....	70 1/2	71 1/4	A. A. Housman & Co., 20 Broad St., N.Y.C.	Rector 813
Sao Paulo 5s, 1907.....	61 1/2	62 1/2	A. A. Housman & Co., 20 Broad St., N.Y.C.	Rector 6350
Sao Paulo 5s, 1907.....	61 1/2	62 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Sao Paulo 5s, 1919.....	83 1/2	85 1/2	Pynchon & Co., 20 Broad St., N.Y.C.	Rector 6350
Sao Paulo 5s, 1936.....	83 1/2	85 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Sao Paulo 5s, 1943.....	85	86 1/2	A. A. Housman & Co., 20 Broad St., N.Y.C.	Rector 6350
Sao Paulo 5s, 1943.....	85	86 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Sao Paulo 8s (guilder).....	388	395	C. B. Richard & Co., 29 B'way, N.Y.C.	Whitehall 500
Sao Paulo 8s (guilder).....	387	395	A. A. Housman & Co., 20 Broad St., N.Y.C.	Rector 6350
CANADA:				
Calgary 6s, 1921.....	100 1/2	100 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Calgary 6s, 1921.....	100	100 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Edmonton, Alberta 6s, 1921.....	102 1/2	104 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Edmonton, Alberta 6s, 1921.....	102 1/2	104 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Gt. Winnipeg Water Dist. 5s, '23	100 1/2	101	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Gt. Winnipeg Water Dist. 5s, '23	100 1/2	101	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
London, City of, 1925.....	100 1/2	101	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
London, City of, 1925.....	100 1/2	101	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Maisonnette, Mont.-Que. 5s, '30	94 1/2	96 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Maisonnette, Mont.-Que. 5s, '30	94 1/2	96 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Montreal, City of, 6s, 1923.....	99 1/2	100 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Montreal, City of, 6s, 1923.....	99 1/2	100 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Ottawa 5s, 1944.....	94 1/2	96 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Point Grey 5s, 1933.....	86 1/2	88 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Quebec 5s, 1927.....	93 1/2	95 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Toronto 6s, 1927.....	100 1/2	102 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Toronto 6s, 1930.....	100	100	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Toronto Ha-Bur Com. 4 1/2s, 1933	87 1/2	88 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Toronto 4 1/2s, 1923.....	87 1/2	88 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Toronto 4 1/2s, 1923.....	87 1/2	88 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Victoria 4 1/2s, 1925.....	87 1/2	88 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Victoria 4 1/2s, 1925.....	87 1/2	88 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Winnipeg 5s, 1926.....	87 1/2	88 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Winnipeg 5s, 1930.....	87 1/2	88 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
CZECHOSLOVAKIA:				
Carlsbad 4s	16	19	C. B. Richard & Co., 29 B'way, N.Y.C.	Whitehall 500
Prague 4s	16	19	C. B. Richard & Co., 29 B'way, N.Y.C.	Whitehall 500
Bohemian Bank of Bohemia 4 1/2s	18	23	C. B. Richard & Co., 29 B'way, N.Y.C.	Whitehall 500
DENMARK:				
Copenhagen 4s, 1940.....	76	78	A. A. Housman & Co., 20 Broad St., N.Y.C.	Rector 6350
Copenhagen 4s, 1940.....	77	80	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
FRANCE:				
Bordeaux 6s, 1934.....	75 1/2	76 1/2	A. A. Housman & Co., 20 Broad St., N.Y.C.	Rector 6350
GERMANY:				
Berlin 4s	12	15	C. B. Richard & Co., 29 B'way, N.Y.C.	Whitehall 500
Hamburg 4 1/2s	0	12	C. B. Richard & Co., 29 B'way, N.Y.C.	Whitehall 500
Hamburg 4 1/2s	0	12	C. B. Richard & Co., 29 B'way, N.Y.C.	Whitehall 500
Leipzig 4s	7 1/2	10	C. B. Richard & Co., 29 B'way, N.Y.C.	Whitehall 500
Leipzig 4s	7 1/2	10	C. B. Richard & Co., 29 B'way, N.Y.C.	Whitehall 500
HUNGARY:				
Budapest 4 1/2s	%	%	C. B. Richard & Co., 29 B'way, N.Y.C.	Whitehall 500
Budapest 6s	%	%	C. B. Richard & Co., 29 B'way, N.Y.C.	Whitehall 500
JAPAN:				

**RAILROAD BONDS
INDUSTRIAL BONDS
PUBLIC UTILITY BONDS
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CANADIAN BONDS
INACTIVE AND UNLISTED
STOCKS**

PUBLIC UTILITIES—Continued

INDUSTRIAL ISSUES—Continued

PUBLIC UTILITIES

PUBLIC UTILITIES—Continued

	Bid	Offered
Puget Sound Power Co., 1933.....	9654	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 637
Richmond Lk. & R. R. 4th, 1938.....	9654	Mitchell & Wolff, No. 60 Broad St., N.Y.C. Broad 437-6
Rio de Janeiro Tr. & L. & P. 5m, '35	84	Fyncheon & Co., 111 Broadway, N.Y.C. Rector 813
Rio de Janeiro Tr. & L. & P. 3m, '35	84½	John Nickerson & Co., 61 B'way, N.Y.C. Bowl Gr. 684-6
Isoaque Water Works Co., 1939.....	88½	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 637
Santa Clara Electric Ry., 1939.....	93	Fyncheon & Co., 111 Broadway, N.Y.C. Rector 813
St. Paul Gas Light Co., 1944.....	93	Fyncheon & Co., 111 Broadway, N.Y.C. Rector 813
St. Paul City Ry. Cable Ist 5m, '37	92	Fyncheon & Co., 111 Broadway, N.Y.C. Rector 813
St. Paul City Ry. Cable 5m, '37	94	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 637
St. Paul Ry. & N.W. Ry. Co. Ist 5m, '37	93	Fyncheon & Co., 111 Broadway, N.Y.C. Rector 813
Scioto Valley Trac. Ist 1st, 1941.....	99½	Fyncheon & Co., 111 Broadway, N.Y.C. Rector 813
Schenectady Ry. 5m, 1946.....	79	Fyncheon & Co., 111 Broadway, N.Y.C. Rector 813
Seattle Electric Ist 5m, 1930.....	97	John Nickerson & Co., 61 B'way, N.Y.C. Bowl Gr. 684-6
Seattle Electric 5m, 1929.....	94	Fyncheon & Co., 111 Broadway, N.Y.C. Rector 813
Seattle Ry. & N.W. Ry. Co. Ist 5m, '37	92	Fyncheon & Co., 111 Broadway, N.Y.C. Rector 813
Seattle-Everett Ist 5m, 1939.....	88	Fyncheon & Co., 111 Broadway, N.Y.C. Rector 813
Seattle Lighting 5m, 1949.....	83	Fyncheon & Co., 111 Broadway, N.Y.C. Rector 813
Shawinigan W. & P. Ist 5m, 50.....	99½	Fyncheon & Co., 111 Broadway, N.Y.C. Rector 813
Shawinigan W. & P. Ist 5m, '50.....	98	Fyncheon & Co., 111 Broadway, N.Y.C. Rector 813
Shawinigan W. & P. Ist 5m, '50.....	102	Fyncheon & Co., 111 Broadway, N.Y.C. Rector 813
Southern Canada Pow. 6m, 1948.....	94	Fyncheon & Co., 111 Broadway, N.Y.C. Rector 813
Southern Pub. Utility 5m, 1943.....	91	Fyncheon & Co., 111 Broadway, N.Y.C. Rector 813
Southern Utilities 6m, 1935.....	89½	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 637
Southern Ry. & L. 5m, '37.....	86	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 637
South. Wis. Pow. Co. 3m, 1938.....	77	Fyncheon & Co., 111 Broadway, N.Y.C. Rector 813
Syracuse Lighting 5m, 1931.....	83	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 637
Syracuse Gas Co., 1948.....	93	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 637
Syracuse Rapid Transit 5m, '36.....	87½	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 637
Texas Pow. & L. Ist 5m, 1937.....	80	Fyncheon & Co., 111 Broadway, N.Y.C. Rector 813
Texas Pow. & L. Ist 5m, 1937.....	80	John Nieferman & Co., 61 B'way, N.Y.C. Bowl Gr. 684-6
Hutaville Power Co. Ist 7m, 1943.....	80	Fyncheon & Co., 111 Broadway, N.Y.C. Rector 813
Toronto Pow. & L. Ist 5m, 1935.....	94½	Fyncheon & Co., 111 Broadway, N.Y.C. Rector 813
Tri-City Ry. & L. Interf. 3m, 1930.....	94	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 637
Tri-City Ry. & L. 5m, 1930.....	91½	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 637
Trumbull Public Service 5m, 1929.....	85	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 637
Twin Lake Ry. & L. Ist 5m, 1935.....	82	Fyncheon & Co., 111 Broadway, N.Y.C. Rector 813
United Lk. & Ry. Co. Ist 5m, '32.....	85	Fyncheon & Co., 111 Broadway, N.Y.C. Rector 813
United Lk. & Ry. Co. 6m, 1932.....	84	Fyncheon & Co., 111 Broadway, N.Y.C. Rector 813
Union Elec. Lk. & Pow. ref. 5m, '34	91	Fyncheon & Co., 111 Broadway, N.Y.C. Rector 813
Utah Lk. & P. 1934.....	94	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 637
Wash. Isth. Annapolis 1941.....	77½	Fyncheon & Co., 111 Broadway, N.Y.C. Rector 813
Wash.-Idaho W. L. & P. 6m, '44.....	W. O.	Fyncheon & Co., 111 Broadway, N.Y.C. Rector 813
West Virginia Utilities 6m, 1935.....	82	Fyncheon & Co., 111 Broadway, N.Y.C. Rector 813
Wisconsin Edison Co. 6m, 1924.....	90½	Fyncheon & Co., 111 Broadway, N.Y.C. Rector 813
Wis. Riv. Pow. 7m, 1936.....	97	Fyncheon & Co., 111 Broadway, N.Y.C. Rector 813
Wis. River Pow. Co. Ist 5m, 1941.....	85	Fyncheon & Co., 111 Broadway, N.Y.C. Rector 813
Worcester Canal. St. Ry. 5m, '27. Want offer		A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 637
Yadkin River Power 5m, 1941.....	88	John Nickerson & Co., 61 B'way, N.Y.C. Bowl Gr. 684-6

RAILROADS

Buff. Terminal 68, 1947.....	101	104	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Buff. & Susq. 1st 48, 1947.....	71	73b.	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Buff. & Southwestern 68, 1929.....	97	97	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 630
Buffete, Anaconda & Pac. 58, '41.....	100	92	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 630
Butte, Anaconda & Pac. 58, '41.....	100	92c.	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Can. Atlantic 48, 1935.....	73b.	74c.	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Can. Northern Ry. 59a, 1948.....	100	100c.	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Can. Northwestern 44a, 1943.....	86c.	87c.	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Carolina Central 48, 1949.....	70c.	72c.	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Cent. Ark. & E. Int. 38, J. & J. 30.....	81	83	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Cent. Ark. & E. 38, 1940.....	81	83	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 630
Chatt. & And. 48, 1947.....	80	82a.	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
C. C. European 48, M. & S. 46.....	69c.	70a.	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
C. C. & N. North. Ry. 58A & O. 43.....	94	96	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
C. Central Pacific 48, 1946.....	71c.	72c.	C. B. Richard & Co., 20 B'way, N.Y.C.....	Whitehall 500
Central Pacific 48.....	71c.	72c.	Jerome H. Sullivan & Co., 42 B'way, N.Y.C.....	Broad 7150
Central & Southern 48, 1946.....	80	82	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 630
Central Vermont 58, 1930.....	80	82	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Chatanooga 48, 49, J. & J. 37.....	80	82	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Chi., Ind. & L. ref. 38, 1947.....	81	83	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Chi., Ind. & L. 38, 1936.....	97	98	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 630
Chi., Ind. & L. gen. 38M & N.....	83a.	84c.	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Chic. & N. W. 48, 1947.....	104c.	105	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 630
C. M. & St. P. Europe 48, 1947.....	104c.	105	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Chi. & Northwestern Ry. 38, 1933.....	105	106	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 630
Choctaw & Menphis 58, 1949.....	97	99	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Choctaw & Memphis 58, 1949.....	98	100	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 630
Choctaw & Okla. & Gulf 58, '52.....	98c.	97c.	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 630
C. T. H. & S. E. 58, 1940.....	94b.	95	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
C. T. H. & S. E. 58, 1940.....	94b.	95	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 630
Clin. Ham. & Dayton 38, 1942.....	98	99	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Clin. Ham. & Dayton 38, 1937.....	98	99	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 630
Clin. Ind. & West, 1955.....	70c.	72	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 630
C. Col. & C. St. L., Springfield 48.....	84	87	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
C. C. & St. L. 48, 1940.....	85	87	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
C. C. & St. L. Calro 48, J. & J. 1939.....	85	87	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
C. C. & St. L. Clin. Wash. 48.....	78	79c.	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
C. C. & St. L. & Vt., '91.....	79	80	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
C. Cleve. Term. 48, 1947.....	80	80	Farr & Co., 133 Front St., N.Y.C.....	John 6428
Cuba Northern Ry. 48, 1966.....	90	90	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Current River 58, 1927.....	96	97	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Dayton & Mich. 48a, 1941.....	91	94c.	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Dal. & Tel. & Franton 1st 58.....	87	91	A. S. H. Jones, 56 Wall St., N. Y. C.....	Hanover 0906
Dal. & Tel. & Atl. 58.....	76	80	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Edmonton, D. & B. C. (gt. Al.) 48.....	86	87c.	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
E. Cent. & Penin. con. 48, 1923.....	109c.	110	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 630
E. Cent. & Penin. 58, 1930.....	92c.	94c.	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 630
E. C. Hill, Harris, & San An. 1st 58.....	90c.	98c.	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
E. C. Hill, Harris, & San An. 1st 58.....	90c.	98c.	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Georgia & Ala. 58, 1945.....	81	83	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Grand Rapids & Ind. 48, 1936.....	84c.	85c.	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 630
I. R. & Ind. 2d 48, A. & O. 38.....	85c.	86c.	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
I. R. & Ind. 2d 48, A. & O. 38.....	85c.	86c.	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Grand Trunk Pac. 48, 193(A) 1	83c.	84c.	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Grand Trunk Pacific 38, 1962.....	64	64c.	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 630
Grand Trunk Pac. 48, all Issues, Grand Trunk Pac. Mtn. & Prairie Sec. 48, 1956.....	Will trade		Alfred F. Ingold & Co., 74 B'way, N.Y.C.....	Bowl. Gr. 1454
I. T. Pac. (Alb.) 48, 1942.....	72c.	73	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
I. T. Pac. (gt. Dom. of Can.) 48.....	71	71	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
I. T. Pac. (gt. Dom. of Can.) 48.....	80c.	81	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
I. T. Pac. (gt. Dom. of Can.) 48.....	633c.	643c.	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
I. T. Pac. Mtn. & Prairie Sec. 48, 1956.....	72c.	73	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 630
I. T. Pac. L. Supp. 48, 55, A.O. 38.....	73c.	74c.	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Grand Trunk Western 58, 1930 (1) 1	70	70	Minton & Wolff, 30 Broad St., N.Y.C.....	Broad 4379
G. N. Ry. of Can. 48, A.O. 34 1	81	82	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Gulf & Ship Island 38, 1952.....	80c.	83	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Gulf Term. of Mobile 48, 1957.....	77	79c.	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Houston & Ind. 48, 1958.....	80c.	82c.	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Ind. & Louisville 1st 48, 1958.....	73	77	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Jacksonville Terminal 48, 1907.....	105	107	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Jefferson R. R. 59a, 1929.....	109c.	110	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 630
Kanawha & W. Va. 38, 1953.....	89	92	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 630
Kanawha & W. Va. 38, 1953.....	89	92	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Kanawha & W. Va. 38, 1953.....	89	92	A. S. H. Jones, 56 Wall St., N. Y. C.....	Hanover 0906
Kansas City Ry. 2d 66.....	12	13c.	A. S. H. Jones, 56 Wall St., N. Y. C.....	Hanover 0906
K. C. Mem. Ry. & Bridge 38, 29 1	93c.	96c.	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
K. C. Memphis & Firm. 48, 34.....	87c.	89c.	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
K. C. Memphis & Firm. 48, 34.....	87c.	89c.	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Ky. & Ind. Term. 48a, 1961.....	73	75	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Ky. & Ind. Term. 48a, 1961.....	73	75	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Ky. & Ind. Term. 48a, 1961.....	73	75	A. S. H. Jones, 56 Wall St., N. Y. C.....	Hanover 0906
Little Rock Hot Springs & W. Va. 1st 48, 1953.....	72c.	73	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 630
Louisville & Ark. M. & S. 1927.....	93c.	95c.	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Louisville & Jeff. Bridge 48, 45.....	79	80	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
L. N. & N. Monon J. 48, J. & J. 32.....	78	79c.	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Madison Term. & Sav. 58, 1947.....	94	94c.	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Madison Term. & Sav. 58, 1947.....	94	94c.	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Mason City & Ft. Dodge 58, 1955 1	40	40c.	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 630
Mill. & North. 1st 48, J. & J. 34.....	90	92	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Mill. & North. 1st 48, J. & J. 34.....	90	92	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Min. & North. 1st 48, J. & J. 34.....	90	92	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 630
Min. & North. 1st 48, J. & J. 34.....	90	92	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Min. & North. 1st 48, J. & J. 34.....	90	92	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Min. & North. 1st 48, J. & J. 34.....	90	92	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Min. & North. 1st 48, J. & J. 34.....	90	92	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Min. & North. 1st 48, J. & J. 34.....	90	92	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Min. & North. 1st 48, J. & J. 34.....	90	92	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Min. & North. 1st 48, J. & J. 34.....	90	92	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Min. & North. 1st 48, J. & J. 34.....	90	92	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Min. & North. 1st 48, J. & J. 34.....	90	92	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Min. & North. 1st 48, J. & J. 34.....	90	92	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
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Min. & North. 1st 48, J. & J. 34.....	90	92	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
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Min. & North. 1st 48, J. & J. 34.....	90	92	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
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Min. & North. 1st 48, J. & J. 34.....	90	92	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Min. & North. 1st 48, J. & J. 34.....	90	92	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Min. & North. 1st 48, J. & J. 34.....	90	92	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Min. & North. 1st 48, J. & J. 34.....	90	92	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Min. & North. 1st 48, J. & J. 34.....	90	92	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Min. & North. 1st 48, J. & J. 34.....	90	92	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Min. & North. 1st 48, J. & J. 34.....	90	92	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Min. & North. 1st 48, J. & J. 34.....	90	92	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Min. & North. 1st 48, J. & J. 34.....	90	92	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Min. & North. 1st 48, J. & J. 34.....	90	92	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Min. & North. 1st 48, J. & J. 34.....	90	92	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Min. & North. 1st 48, J. & J. 34.....	90	92	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Min. & North. 1st 48, J. & J. 34.....	90	92	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Min. & North. 1st 48, J. & J. 34.....	90	92	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Min. & North. 1st 48, J. & J. 34.....	90	92	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
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Min. & North. 1st 48, J. & J. 34.....	90	92	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Min. & North. 1st 48, J. & J. 34.....	90	92	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Min. & North. 1st 48, J. & J. 34.....	90	92	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Min. & North. 1st 48, J. & J. 34.....	90	92	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Min. & North. 1st 48, J. & J. 34.....	90	92	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Min. & North. 1st 48, J. & J. 34.....	90	92	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
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Min. & North. 1st 48, J. & J. 34.....	90	92	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Min. & North. 1st 48, J. & J. 34.....	90	92	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Min. & North. 1st 48, J. & J. 34.....	90	92	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Min. & North. 1st 48, J. & J. 34.....	90	92	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Min. & North. 1st 48, J. & J. 34.....	90	92	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Min. & North. 1st 48, J. & J. 34.....	90	92	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Min. & North. 1st 48, J. & J. 34.....	90	92	P	

Continued from Page 309

which indicated that they were selling out of line. The Turkish and Ruhr Valley problems interwoven with German reparations are far from settled, but still there is cause for at least mild optimism, which every once in a while overshadows the sinister influences. With this undertone, the list has become strengthened. French 7½s rose 2%, to 93½, and the 8s increased to the same extent; French Cities designations appreciated a point, to 76, Seine 7s gained 2%, to 85, and Paris, Lyons and Mediterranean 6s rose a point; Belgian bonds marked time; Czechoslovakia 8s were prominent in active trading and closed at 87½, a gain of 3 points for the week; City of Greater Prague 7½s ran up 4%, to 75½; these gains were due to the announcement that Czechoslovakia will send a financial commission to Washington to confer with the American Debt Funding Committee relative to the \$106,292,205 debt owed the United States; incidentally, the collections of the taxes in the service of these two loans are reported in excess of original estimates, and the financial situation of this new republic is quite promising; a sinking fund for the 8s is scheduled to begin next October, and this, too, has had a beneficial effect. Netherlands 6s rose a point, to 100½; Bolivian 8s gained a point, to 93½; Chile issues remained stagnant; Haiti 6s ran up 1½, to 97½; Brazilian 8s countered the trend with a loss of ½, to 96; Mexican obligations were particularly strong in view of the approach of April, when it is expected that interest will be resumed on the national debt, and it is stated that the Government has on hand for this purpose some \$10,500,000; the 4s gained ½, to 36½, and the 5s 2%, to 56; naturally, British obligations were active and strong on the basis of the strength of sterling; the 5½s of 1929 closed at 115½, a gain of ½, and the 1937 issue, at 104½, showed a gain of ½.

ADVERTISEMENTS

Open Security Market—Bonds

INDUSTRIAL AND MISCELLANEOUS—Continued

	Bid	Offered	
Mailory Steamship 5s, 1932.....	81	W	A. A. Hausman & Co., 20 Broad St., N.Y.C. Rector 6330
Marquette Iron 7s, 1927.....	70	93	Alfred F. Ingold & Co., 74 B'way, N.Y.C. Bowl. Gr 1454
Mount Vernon Hotel 6s, 1927.....	73	80	Alfred F. Ingold & Co., 74 B'way, N.Y.C. Bowl. Gr 1454
Nat. Conduit & Cable te, 1927.....	47	52	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
New England Oil Corp. 8s, 1925	35	45	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
New England Oil Ref. 8s, 1931.....	98	102	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
Norfolk & Western 6s, 1927.....	102	103	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
Nova Sco. stl. & coal 1st 5s, '30.....	88	91	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
O'Gara Coal 1st 5s, 1953.....	76	76	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
Packard Motors 8s, 1931.....	107 1/2	107 1/2	A. A. Hausman & Co., 20 Broad St., N.Y.C. Rector 6330
Penn. & N.Y. 6s, 1927.....	88	90	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
Park & Tilford 6s, 1936.....	88	91	A. A. Hausman & Co., 20 Broad St., N.Y.C. Rector 6330
Pleasant Valley Coal 1st 5s.....	78	87	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
Roch. & Pitts. C. & C. 1st 5s, '33	85	87	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
R. & L. Corp. 6s, 1927.....	73	77	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
Sen Sen Chiclet 6s, 1929.....	73	77	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
Sen Sen Chiclet 5s, 1929.....	74	76 1/2	A. A. Hausman & Co., 20 Broad St., N.Y.C. Rector 6330
Shaffer O. & R. So. stl. a.s. 6s, '29	91	93 1/2	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
Shaffer & R. So. stl. 6s, 1929.....	91 1/2	91 1/2	A. A. Hausman & Co., 20 Broad St., N.Y.C. Rector 6330
Sherwin-Williams Co. of			
anda, Ltd., 6s, 1941.....	98	101	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
Sloss-Sheffield Stl. & I. 6s, 1920	97 1/2	98 1/2	A. A. Hausman & Co., 20 Broad St., N.Y.C. Rector 6330
Sloss-Sheff. Stl. & I. a.s. 6s, 1920	97	98	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
Smith & O. Smith 6s, 1924.....	91	91	A. A. Hausman & Co., 20 Broad St., N.Y.C. Rector 6330
Spanish River P. & P. Mills, Ltd., 1st a. f. 6s, 1931.....	98	101	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
Steel & Tube Co. 8s, 1940.....	98	99	A. A. Hausman & Co., 20 Broad St., N.Y.C. Rector 6330
The Solvay Process Co. 1st 5s, '38	98	101	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
Taylor & Whitely & S. Co. 6s, 1927	92	97	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
ref. 74s, Series A, 1948.....	102	107	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
Trinity Building Corp. 1st mtge. loan 5s, 1939.....	98	101	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
Two River St. Corp. 1st mtge. loan 5s, 1933.....	98	101	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
U. S. Light & Heat 1st 6s, 1935	77	81	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
Utah Fuel Co. 1st 5s, 1931.....	87	91	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
Union Carb. & Ice Co. 6s, 1927	101	101	A. A. Hausman & Co., 20 Broad St., N.Y.C. Rector 6330
Walworth Watch Co. 1st 5s, 1941.....	97	100	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
Ward Baking Co. 1st 6s, 1937.....	98	100	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
Ward Baking Co. 6s, 1937.....	98 1/2	99 1/2	A. A. Hausman & Co., 20 Broad St., N.Y.C. Rector 6330
Wayne Coal a. f. 6s, 1937.....	97	102	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
Westchester Coal Co. 6s, 1937.....	92	95 1/2	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
Westchester Biltmore 6s, all maturities.....	75	85	Alfred F. Ingold & Co., 74 B'way, N.Y.C. Bowl. Gr 1454
West Kentucky Coal 5s, 1952.....	87	91	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812
Western Shuman & Co. 6s, 1952.....	96	97 1/2	N. Y. & N. J. St. R. Co. 6s, 1952.....
Woodward I. Co. 1st 5s, 1955.....	82	85	Pynchon & Co., 111 Broadway, N.Y.C. Rector 812

Security Market—Stocks

SUGAR SECURITIES				
	Bid	Offered		
Caracas Sugar Co.	16	18	Farr & Co.,	133 Front St., N.Y.C. John 6428
Central Agriclle Sugar (ex divl.)	91	92	Farr & Co.,	133 Front St., N.Y.C. John 6428
Coljando Sugar	107	110	Farr & Co.,	133 Front St., N.Y.C. John 6428
Federal Sugar Refining Co.	68	71	Farr & Co.,	133 Front St., N.Y.C. John 6428
National Sugar Refining	107	109	Farr & Co.,	133 Front St., N.Y.C. John 6428
Savannah Sugar Refining	105	105	Farr & Co.,	133 Front St., N.Y.C. John 6428
Savannah Sugar Refining pf.	104 1/2	105 1/2	Farr & Co.,	133 Front St., N.Y.C. John 6428
West Indies Sugar Pl. Corp. pf	43	50	Farr & Co.,	133 Front St., N.Y.C. John 6428
TOBACCO SECURITIES				
Bristol & Bauer, 120 Broadway			Rector 4594	
	Bid	Offered		Bid Offered
American Tobacco scrip.	154	157	MacAndrews & Forbes preferred	90 1/2 102
American Cigar common	73	75	Mengel Box Company	28 30
American Cigar preferred	90	92	Porto Rico-American Tobacco	125 125
American Machine & Foundry	125	135	Universal Leaf Tobacco common	118 122
George W. Helme common	240	250	Universal Leaf Tobacco preferred	102 105
George W. Helme preferred	114	117	J. S. Young common	100 105
International Cigar Machinery	56	58	J. S. Young preferred	100 110
MacAndrews & Forbes common	127	129	Schulte Retail Stores of	

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